



# ***STIC Search Report*** ***EIC 3600***

**STIC Database Tracking Number: 114648**

**TO: Ryan F. Zeender**  
**Location: PK5 7 X05**  
**Art Unit : 3627**  
**Thursday, February 19, 2004**

**Case Serial Number: 09/862992**

**From: Bode Akintola**  
**Location: EIC 3600**  
**PK5-Suite 804, 8A01**  
**Phone: 308-6150**

**Olabode.akintola@uspto.gov**

## **Search Notes**

Examiner Ryan,

Please find attached your search results.

Please let me know if you like for me to try a refocused search with a different strategy or additional terms.

Please take a few minutes to fill the attached Colored feedback form to the EIC.

Thanks,

Bode Akintola



# STIC Search Results Feedback Form

**EIC 3600**

Questions about the scope or the results of the search? Contact *the EIC searcher* or contact:

Karen Lehman, EIC 3600 Team Leader  
306-5783, PK5- Suite 804

## Voluntary Results Feedback Form

➤ I am an examiner in Workgroup:

Example: 3620 (optional)

➤ Relevant prior art **found**, search results used as follows:

- ☐ 102 rejection
- ☐ 103 rejection
- ☐ Cited as being of interest.
- ☐ Helped examiner better understand the invention.
- ☐ Helped examiner better understand the state of the art in their technology.

Types of relevant prior art found:

- ☐ Foreign Patent(s)
- ☐ Non-Patent Literature  
(journal articles, conference proceedings, new product announcements etc.)

➤ Relevant prior art **not found**:

- ☐ Results verified the lack of relevant prior art (helped determine patentability).
- ☐ Results were not useful in determining patentability or understanding the invention.

Comments:

Drop off or send completed forms to EIC 3600 PK5 Suite 804



Set	Items	Description
S1	0	AU=(SEELEY J? OR SEELEY, J?)
S2	10841342	PRODUCT? ? OR GOODS OR WARES OR EQUIPMENT OR MERCHANDI? OR ITEM? ? OR COMMODIT???
S3	1831059	MIN OR LOWEST OR EXCEED? OR MAXIMUM OR MINIMUN OR MAX
S4	7486181	(MORE OR HIGHER OR LESS? OR LOWER OR GREATER) () THAN
S5	10218956	PRICE? OR BID OR OFFER?
S6	3413086	CONTRACT?
S7	2556822	AGGREGAT? OR DIVID? OR APPORTION? OR ALLOCAT? OR SPLIT???
S8	87888	S3(2N)S5
S9	5532	S8(10N)S2
S10	262	S9(15N)S4
S11	12	S10(S) (S6 OR S7)
S12	37188	S7(5N)S2
S13	8	S12(15N)S8
S14	20	S11 OR S13
S15	14	S14 NOT PY>2000
S16	11	RD (unique items)

? show file

File 20:Dialog Global Reporter 1997-2004/Feb 19  
(c) 2004 The Dialog Corp.

File 476:Financial Times Fulltext 1982-2004/Feb 19  
(c) 2004 Financial Times Ltd

File 610:Business Wire 1999-2004/Feb 19  
(c) 2004 Business Wire.

File 613:PR Newswire 1999-2004/Feb 19  
(c) 2004 PR Newswire Association Inc

File 624:McGraw-Hill Publications 1985-2004/Feb 19  
(c) 2004 McGraw-Hill Co. Inc

File 634:San Jose Mercury Jun 1985-2004/Feb 18  
(c) 2004 San Jose Mercury News

File 810:Business Wire 1986-1999/Feb 28  
(c) 1999 Business Wire

File 813:PR Newswire 1987-1999/Apr 30  
(c) 1999 PR Newswire Association Inc

File 626:Bond Buyer Full Text 1981-2004/Feb 19  
(c) 2004 Bond Buyer

File 267:Finance & Banking Newsletters 2004/Feb 18  
(c) 2004 The Dialog Corp.

16/3,K/1 (Item 1 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

13819300

**Analysis / More e-brokerage mergers on the cards**

YOMIURI SHIMBUN/DAILY YOMIURI

November 17, 2000

JOURNAL CODE: FYOM LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 452

... has does not necessarily reflect its trading volume since an increasing number of people have **more than** one account. Therefore, online brokerages have been forced to increase their lineup of financial **products** rather than concentrating on equities trading alone. However, competition to **offer** the **lowest** commission rates has started anew in the field of investment trusts. In the United States...

16/3,K/2 (Item 2 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

13133634 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Clarifying the issues on Oil Exchange**

SECTION TITLE: Opinion

Neal H. Cruz

PHILIPPINE DAILY INQUIRER, p6

October 04, 2000

JOURNAL CODE: WDPI LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 915

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... have lower prices. The OilEx will award the supply contract to the company with the **lowest prices**. Therefore, the prices of petroleum **products** to be sold to Philippine consumers will be **lower than** what we are paying now.

But Syjuco claims otherwise in his letter. "The OilEx," he...

16/3,K/3 (Item 3 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

12282401 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Aggregate Industries confident of further improvement for FY**

AFX EUROPE

August 07, 2000

JOURNAL CODE: WAXE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 313

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... control over costs. However, he said that through a combination of a policy to seek **maximum prices** for **Aggregate's products** and rigorous cost control "we believe that margins can continue to be improved". "We anticipate..."



16/3,K/4 (Item 4 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

10810408 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**ebuyxpress.com, Leading B2B MRO Procurement Web Site, Cuts Cost of Goods  
20% by Eliminating Distribution Layer and Aggregating Millions in Buying  
Power**  
BUSINESS WIRE  
May 02, 2000  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1263

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... buyers and suppliers; improves distribution channel efficiencies;  
and, dramatically lowers processing expenses and cost of **goods** .  
-- **Aggregated** purchasing power combines the purchase volume of all  
buyers, allowing ebuyxpress.com to negotiate the **lowest prices** for high  
quality goods. This provides economies of scale even for small companies,  
simplifies purchasing...

16/3,K/5 (Item 5 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

05736200 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Government Procurement Law Goes Into Effect**  
TAIWAN ECONOMIC NEWS  
June 07, 1999  
JOURNAL CODE: WTEN LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1251

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... local bidders even if foreign participants offer lower prices, so  
long as the local bid **price** does not **exceed** the foreign **bid** by **more  
than 3%**; however, this provision is limited to **goods** with a domestic  
added value of over 50%, engineering projects, and services in certain  
areas...

16/3,K/6 (Item 6 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

04637103 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Psipenta USA Launches ERP Software Product Line for Mid-Size Capital  
Equipment Industry**  
BUSINESS WIRE  
March 15, 1999  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1035

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... and all processes of those lifecycles into one solution. In  
addition, its flexible, object-oriented **product** architecture (featuring

more than 600 business objects) offers maximum configurability, fast implementations and easy integration with complementary systems.

According to Alice Greene, president, Industry...

16/3,K/7 (Item 7 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

02950218

**Impulse Shopping Hits the Web with Internet-wide Launch of Impulse! Buy Network; Great Offers on Top Name-Brand Products to Reach Millions of Web Visitors**

BUSINESS WIRE

September 28, 1998

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 902

... Packard Bell/NEC Factory Outlet, Webstakes.com, and more than 50 additional sites currently in **contract** to participate. Buying On Impulse! is online shopping taken to a more exciting and entertaining...

16/3,K/8 (Item 8 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

01828642 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**RETAILING: Big C suspends expansion plans: Firm has picked five locations but can't secure loans**

Sukanya Jitpleecheep and Nondhanada Intarakomalyasut

BANGKOK POST

June 04, 1998

JOURNAL CODE: FBKP LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 524

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... have more middle- to high-level clients," said Mr Preecha who claimed that Big C **offers** the **lowest prices** among all super stores.

Big C **divides** its **products** into four catagories: fresh food, dried food, soft line and hard line.

Some 55% of...

16/3,K/9 (Item 1 from file: 613)  
DIALOG(R)File 613:PR Newswire  
(c) 2004 PR Newswire Association Inc. All rts. reserv.

00227399 19991207SFTU016 (USE FORMAT 7 FOR FULLTEXT)

**Shopping Online Nets Big Savings on Computers, Consumer Electronics Survey Says**

PR Newswire

Tuesday, December 7, 1999 08:30 EST

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 978

...342. Even among comparison shopping services like CNET, Yahoo Shopping and MSN's eShop, which **aggregate** pricing

information  
from multiple online retailers on a particular product, the survey found  
they  
differed...

...lowest price. CNET's shopping services delivered the lowest  
online price most often, with the **lowest price** on 14 out of the 21  
**products** in  
which online prices were **lower than** brick and mortar stores. MSN's  
eShop was  
the high price leader, with the highest...

**16/3,K/10 (Item 1 from file: 624)**  
DIALOG(R)File 624:McGraw-Hill Publications  
(c) 2004 McGraw-Hill Co. Inc. All rts. reserv.

0151341

**ARMY EXPANDS BLUE RIBBON CONTRACTOR PROGRAM**

Aerospace Daily July 14, 1989; Vol. 151, No. 8  
Journal Code: ASD ISSN: 0193-4546  
Word Count: 216 \*Full text available in Formats 5, 7 and 9\*

**TEXT:**

...of goods to the list of spare parts it will buy under its Blue Ribbon  
**Contractor** Program, according to an announcement in the July 7 Commerce  
Business Daily. Under the program, **contract** managers may buy **items** that  
cost **more than** the **lowest bid** if they believe the government will  
get better value.

CECOM added federal stock classes 5821...

**16/3,K/11 (Item 1 from file: 810)**  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0388256 BW618

**CYPRESS SEMICONDUCTR: Cypress introduces industry's fastest CPLD family**

February 28, 1994

Byline: Business Editors and Computer Writers

...from pins. The FLASH370 logic blocks feature an intelligent  
Product Term Matrix (PTM) designed to **offer maximum** effective capacity,  
efficiently **allocating** 86 **product** terms to 16 macrocells without adding  
delays to the signal path. The PTM provides the...

Set	Items	Description
S1	3	AU=(SEELEY J? OR SEELEY, J?)
S2	767521	PRODUCT? ? OR GOODS OR WARES OR EQUIPMENT OR MERCHANDI? OR ITEM? ? OR COMMODIT???
S3	803462	MIN OR LOWEST OR BEST OR MAXIMUM OR MINIMUN OR MAX
S4	836889	(MORE OR HIGHER OR LESS? OR LOWER OR GREATER) () THAN
S5	202077	PRICE? OR BID OR OFFER?
S6	349240	CONTRACT?
S7	476568	AGGREGAT? OR DIVID? OR APPORTION? OR ALLOCAT? OR SPLIT???
S8	4702	S3(5N)S5
S9	831	S8(20N)S2
S10	81	S9(15N)S4
S11	11659	S2(5N)S7
S12	14	S11(20N)S8
S13	328	S11(15N)S4
S14	2	S13(S)S6
S15	0	S1 AND S8
S16	95	S10 OR S12 OR S14
S17	70	S16 AND IC=G06F-017/60

? show file

File 348:EUROPEAN PATENTS 1978-2004/Feb W02

(c) 2004 European Patent Office

File 349:PCT FULLTEXT 1979-2002/UB=20040212,UT=20040205

(c) 2004 WIPO/Univentio

17/3,K/1 (Item 1 from file: 348)  
DIALOG(R)File 348:EUROPEAN PATENTS  
(c) 2004 European Patent Office. All rts. reserv.

01643501

**Method and apparatus for forming expressive combinatorial auctions and exchanges**

**Methode und Vorrichtung zur Bildung von ausdrucksvollen kombinatorischen Auktionen und Borsen**

**Procede et dispositif pour la formation de ventes aux encheres et de bourses expressives et combinatoires**

PATENT ASSIGNEE:

Combinenet, Inc., (4179720), 311 South Craig Street, Suite 100,  
Pittsburgh, Pennsylvania 15213, (US), (Applicant designated States:  
all)

INVENTOR:

Sanholm, Tuomas, 1 Trimont Lane, Nr. 520B, Pittsburgh, Pennsylvania 15211,  
(US)

Suri, Subhash, 3755 Gerggory Way, Nr.5, Santa Barbara, California 93105,  
(US)

Levine, David L., 14260 Forest Crest Drive, Chesterfield, Missouri 63017,  
(US)

Gilpin, Andrew G., 300 N. Dithridge Street, Nr. 312A, Pittsburgh,  
Pennsylvania 15213, (US)

Heitman, John, 417 Semple Street, Pittsburgh, Pennsylvania 15213, (US)

Shields, Robert Lawrence Jr., 7 Crump Street, Huntington, West Virginia  
25705, (US)

LEGAL REPRESENTATIVE:

Land, Addick Adrianus Gosling et al (59334), Arnold & Siedsma  
Sweelinckplein 1, 2517 GK Den Haag, (NL)

PATENT (CC, No, Kind, Date): EP 1353285 A2 031015 (Basic)

APPLICATION (CC, No, Date): EP 2003075095 030110;

PRIORITY (CC, No, Date): US 371451 P 020410; US 254241 020925

DESIGNATED STATES: AT; BE; BG; CH; CY; CZ; DE; DK; EE; ES; FI; FR; GB; GR;  
HU; IE; IT; LI; LU; MC; NL; PT; SE; SI; SK; TR

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO

INTERNATIONAL PATENT CLASS: **G06F-017/60**

ABSTRACT WORD COUNT: 90

NOTE:

Figure number on first page: 4

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200342	1971
SPEC A	(English)	200342	10250
Total word count - document A			12221
Total word count - document B			0
Total word count - documents A + B			12221

INTERNATIONAL PATENT CLASS: **G06F-017/60**

17/3,K/2 (Item 2 from file: 348)

DIALOG(R)File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

01619551

**Automatic advertising campaign management in an online marketplace**

**Automatische Verwaltung von Werbekampagnen auf einem virtuellen Marktplatz**

**Gestion automatique d'une campagne de publicite dans un marche en ligne**

**PATENT ASSIGNEE:**

Overture Services, Inc., (3983581), 74 North Pasadena Avenue, 3rd Floor,  
Pasadena, CA 91103, (US), (Applicant designated States: all)

**INVENTOR:**

Singh, Narinder Pal, 28 Mirada Road, Half Moon Bay, CA 94019, (US)

Davis, Darren J., 1571 Sekio Street, Rowland Hights, CA 91748, (US)

**LEGAL REPRESENTATIVE:**

McLeish, Nicholas Alistair Maxwell et al (74621), Boulton Wade Tennant

Verulam Gardens 70 Gray's Inn Road, London WC1X 8BT, (GB)

PATENT (CC, No, Kind, Date): EP 1335314 A1 030813 (Basic)

APPLICATION (CC, No, Date): EP 2003250822 030210;

PRIORITY (CC, No, Date): US 72220 020208

DESIGNATED STATES: AT; BE; BG; CH; CY; CZ; DE; DK; EE; ES; FI; FR; GB; GR;

HU; IE; IT; LI; LU; MC; NL; PT; SE; SI; SK; TR

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO

INTERNATIONAL PATENT CLASS: **G06F-017/60**

ABSTRACT WORD COUNT: 65

**NOTE:**

Figure number on first page: 1

LANGUAGE (Publication,Procedural,Application): English; English; English

**FULLTEXT AVAILABILITY:**

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200333	1311
SPEC A	(English)	200333	18104
Total word count - document A			19415
Total word count - document B			0
Total word count - documents A + B			19415

INTERNATIONAL PATENT CLASS: **G06F-017/60**

...SPECIFICATION the variable bid is set equal to the floor of the sum of  
the variable **bid** and the variable **best** -under divided by 2. Control  
then proceeds to block 2434. Otherwise, at block 2426, it is determined  
if the **product** of the budget B and 1 minus the variable delta is  
**greater than** the variable cost. If so, at block 2428, it is determined  
if the variable bid...

**17/3,K/3 (Item 3 from file: 348)**

DIALOG(R)File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

01477091

**METHOD FOR SELLING MERCHANDISE AND METHOD FOR PURCHASING MERCHANDISE**

**VERFAHREN ZUM WARENVERKAUF UND VERFAHREN ZUM WARENEINKAUF**

**PROCEDE DE VENTE DE MARCHANDISES, ET PROCEDE D'ACHAT DE MARCHANDISES**

**PATENT ASSIGNEE:**

Best Medical Service Kabushiki Gaisha, (4106660), 6F, Daiichikasai Omiya

Building, 2-55-2, Miya-cho, Saitama-shi, Saitama 330-0802, (JP),

(Applicant designated States: all)

**INVENTOR:**

SHINBO, Koichiro, c/o BEST MED. SERVICE K. GAISHA, 6F, Daiichikasai Omiya

Buil., 2-55-2, Miya-cho, Saitama-shi, Saitama 330-0802, (JP)

**LEGAL REPRESENTATIVE:**

Mobus, Steffen, Dipl.-Ing. (80436), Streitborger Speckmann

Leienfelsstrasse 6, 81243 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 1333392 A1 030806 (Basic)

WO 2002039334 020516

APPLICATION (CC, No, Date): EP 2001904573 010220; WO 2001JP1211 010220  
PRIORITY (CC, No, Date): JP 2000344084 001110  
DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;  
LU; MC; NL; PT; SE; TR  
EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI  
INTERNATIONAL PATENT CLASS: G06F-017/60 ; G07F-017/40  
ABSTRACT WORD COUNT: 112  
NOTE:

Figure number on first page: 1

LANGUAGE (Publication,Procedural,Application): English; English; Japanese  
FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200332	1329
SPEC A	(English)	200332	5443
Total word count - document A			6772
Total word count - document B			0
Total word count - documents A + B			6772

INTERNATIONAL PATENT CLASS: G06F-017/60 ...

...SPECIFICATION from the terminal of a merchandise shop, and makes a merchandise sales contract to purchase **merchandise** from a **merchandise** seller, whose desired **merchandise** sales price is lower or **less than** a preset and confidential **maximum** allowable **merchandise** purchase **price** , or from a **merchandise** seller, whose desired **merchandise** sales price is the minimum desired sales price.

The invention according to claim 15 is...a network such as the Internet 100, and makes a merchandise sales contract to purchase **merchandise** from a **merchandise** seller, whose desired **merchandise** sales price is lower or **less than** a preset and confidential **maximum** allowable **merchandise** purchase **price** , or from a **merchandise** seller, whose desired **merchandise** sales price is the minimum desired sales price.

The **merchandise** , which is the target of the bidding, is not limited to eyeglasses and contact lenses...

...CLAIMS from the terminal of a merchandise shop, and makes a merchandise sales contract to purchase **merchandise** from a **merchandise** seller, whose said desired **merchandise** sales price is lower or **less than** a preset and confidential **maximum** allowable **merchandise** purchase **price** , or from a **merchandise** seller, whose desired **merchandise** sales price is the minimum desired sales price.

15. The method of selling merchandise of...

17/3,K/4 (Item 4 from file: 348)  
DIALOG(R)File 348:EUROPEAN PATENTS  
(c) 2004 European Patent Office. All rts. reserv.

01341242

Shopping assistance service  
Hilfsdienst beim Einkaufen  
Service d'assistance d'achat  
PATENT ASSIGNEE:

Hewlett-Packard Company, (206037), 3000 Hanover Street, Palo Alto, CA  
94304, (US), (Applicant designated States: all)

INVENTOR:

L'Anson, Collin, 16 Kynges Mills Close, Frenchay, Bristol BS16 1JL, (GB)  
Sellen, Abigail Jane, Cherrydane, Garden Close Lane, Newbury RG14 6PR,

(GB)

Murphy,, Ground Floor Flat, 68 Hampton Park, Bristol BS6 6LJ, (GB)

LEGAL REPRESENTATIVE:

Squibbs, Robert Francis et al (36277), Hewlett-Packard Limited IP Section  
Building 3 Filton Road, Stoke Gifford Bristol BS34 8QZ, (GB)

PATENT (CC, No, Kind, Date): EP 1146467 A2 011017 (Basic)

EP 1146467 A3 020731

APPLICATION (CC, No, Date): EP 2001303216 010405;

PRIORITY (CC, No, Date): GB 8908 000411

DESIGNATED STATES: DE; FR; GB

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: **G06F-017/60**

ABSTRACT WORD COUNT: 140

NOTE:

Figure number on first page: 6

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200142	1145
SPEC A	(English)	200142	7504
Total word count - document A			8649
Total word count - document B			0
Total word count - documents A + B			8649

INTERNATIONAL PATENT CLASS: **G06F-017/60**

...SPECIFICATION comparative pricing retrieval and display, relative price may also be a parameter whereby only the **lowest prices** are returned to the user or even only prices **lower than** that at the user's current location.

The **items** of interest can be services as well as products.

Additionally or alternatively to the item...

**17/3,K/5 (Item 5 from file: 348)**

DIALOG(R)File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

01341241

**Shopping assistance method and apparatus**

**Methode und Gerat zur Unterstutzung von Einkaufen**

**Methode et appareil d'assistance aux achats**

PATENT ASSIGNEE:

Hewlett-Packard Company, (206032), P.O. Box 10301 3000 Hanover Street,  
M/S 20 BN, Palo Alto California 94303-0890, (US), (Applicant designated  
States: all)

INVENTOR:

I'Anson, Colin, 16 Kynges Mill Close, Frenchay, Bristol BS16 1JL, (GB)

Sellen, Abigail Jane, Cherrydene, Garden Close Lane, Newbury RG14 6PR, .  
(GB)

Murphy, , Ground Floor Flat, 68 Hampton Park, Bristol BS6 6LJ, (GB)

LEGAL REPRESENTATIVE:

Squibbs, Robert Francis et al (36277), Hewlett-Packard Limited IP Section  
Building 3 Filton Road, Stoke Gifford Bristol BS34 8QZ, (GB)

PATENT (CC, No, Kind, Date): EP 1146466 A1 011017 (Basic)

APPLICATION (CC, No, Date): EP 2001303215 010405;

PRIORITY (CC, No, Date): GB 8931 000411

DESIGNATED STATES: DE; FR; GB

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI



INTERNATIONAL PATENT CLASS: **G06F-017/60**

ABSTRACT WORD COUNT: 115

NOTE:

Figure number on first page: 8

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200142	1072
SPEC A	(English)	200142	7384
Total word count - document A			8456
Total word count - document B			0
Total word count - documents A + B			8456

INTERNATIONAL PATENT CLASS: **G06F-017/60**

...SPECIFICATION comparative pricing retrieval and display, relative price may also be a parameter whereby only the **lowest prices** are returned to the user or even only prices **lower than** that at the user's current location.

The **items** of interest can be services as well as products.

Additionally or alternatively to the item...

**17/3,K/6 (Item 6 from file: 348)**

DIALOG(R) File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

01321740

**Sales System in communication network**

**Verkaufssystem in einem Kommunikationsnetzwerk**

**Systeme de vente dans un reseau de communication**

PATENT ASSIGNEE:

Tsuyoshi Senga, (3255130), 9-3-10, Iwanaridai, Kasugai-shi, Aichi-ken, (JP), (Applicant designated States: all)

INVENTOR:

Tsuyoshi Senga, 9-3-10, Iwanaridai, Kasugai-shi, Aichi-ken, (JP)

LEGAL REPRESENTATIVE:

Sajda, Wolf E., Dipl.-Phys. et al (9956), MEISSNER, BOLTE & PARTNER  
Postfach 86 06 24, 81633 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 1128300 A1 010829 (Basic)

APPLICATION (CC, No, Date): EP 2001104144 010221;

PRIORITY (CC, No, Date): JP 200045226 000222; JP 2000133037 000501; JP 2000316996 001017

DESIGNATED STATES: DE; FR; GB

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: **G06F-017/60**

ABSTRACT WORD COUNT: 114

NOTE:

Figure number on first page: 1

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200135	573
SPEC A	(English)	200135	9353
Total word count - document A			9926
Total word count - document B			0
Total word count - documents A + B			9926

INTERNATIONAL PATENT CLASS: G06F-017/60

...SPECIFICATION by the auction type sales system, first a sales wisher or a mediator sets a **lowest** bidding **price** of a **commodity** to then permit, in the network, purchase wishers to bid on the **commodity** with a presented purchase wishing amount not **less than** the **lowest** bidding **price** within a predetermined lapse of period, so that at the expiration of the predetermined lapse...

17/3,K/7 (Item 7 from file: 348)  
DIALOG(R)File 348:EUROPEAN PATENTS  
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01258951

**Auction method and apparatus for electronic commerce**  
**Auktionsmethode und Apparat für elektronischen Handel**  
**Methode de vente aux enchères et appareil de commerce électronique**  
PATENT ASSIGNEE:

Hewlett-Packard Company, (206030), 3000 Hanover Street, Palo Alto,  
California 94304-1112, (US), (Applicant designated States: all)

INVENTOR:

Preist, Christopher William, 42 St Andrews Road, Montpelier, Bristol BS6  
5EH, (GB)

LEGAL REPRESENTATIVE:

Lawman, Matthew John Mitchell et al (84552), Hewlett-Packard Limited, IP  
Section, Building 3, Filton Road, Stoke Gifford, Bristol BS34 8QZ, (GB)

PATENT (CC, No, Kind, Date): EP 1085445 A1 010321 (Basic)

APPLICATION (CC, No, Date): EP 99307307 990915;

DESIGNATED STATES: DE; FR; GB

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: G06F-017/60

ABSTRACT WORD COUNT: 135

NOTE:

Figure number on first page: 7

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200112	917
SPEC A	(English)	200112	8231
Total word count - document A			9148
Total word count - document B			0
Total word count - documents A + B			9148

INTERNATIONAL PATENT CLASS: G06F-017/60

...SPECIFICATION displayed on a single monitor at any one time. If a user wishes to attend **more than** one auction simultaneously, in order to source **goods** or services at the **best price** from several auctions, then the user must arrange a plurality of website browsers supported by ...bid at the level bi)) + (delta) in the selected auction i. However, if there is **more than** one auction having a **lowest active bid price**, that is to say that there is a same **lowest active bid price** for the **goods** or services in **more than** one auction, then the algorithm selects from these the auction having the earliest finish time...

17/3,K/8 (Item 8 from file: 348)  
DIALOG(R)File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

01257066

**Auction method and apparatus for electronic commerce**

**Auktionsverfahren und Anordnung für elektronischen Handel**

**Procédé de vente aux enchères et appareil pour le commerce électronique**

PATENT ASSIGNEE:

Hewlett-Packard Company, (206030), 3000 Hanover Street, Palo Alto,  
California 94304-1112, (US), (Applicant designated States: all)

INVENTOR:

Preist, Christopher William, 42 St. Andrews Road, Montpelier, Bristol BS6  
5EH, (GB)

LEGAL REPRESENTATIVE:

Lawrence, Richard Anthony et al (78122), Hewlett-Packard Limited, IP

Section, Building 3, Filton Road, Stoke Gifford, Bristol BS34 8QZ, (GB)

PATENT (CC, No, Kind, Date): EP 1085439 A1 010321 (Basic)

APPLICATION (CC, No, Date): EP 307531 000901;

PRIORITY (CC, No, Date): EP 99307307 990915; GB 11986 000519

DESIGNATED STATES: DE; FR; GB

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: **G06F-017/60**

ABSTRACT WORD COUNT: 135

NOTE:

Figure number on first page: 7

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200112	917
SPEC A	(English)	200112	10890
Total word count - document A			11807
Total word count - document B			0
Total word count - documents A + B			11807

INTERNATIONAL PATENT CLASS: **G06F-017/60**

...SPECIFICATION displayed on a single monitor at any one time. If a user wishes to attend **more than** one auction simultaneously, in order to source **goods** or services at the **best price** from several auctions, then the user must arrange a plurality of website browsers supported by ...bid at the level  $bi)) + (\delta)$  in the selected auction  $i$ . However, if there is **more than** one auction having a **lowest active bid price**, that is to say that there is a same **lowest active bid price** for the **goods** or services in **more than** one auction, then the algorithm selects from these the auction having the earliest finish time...

**17/3,K/9 (Item 9 from file: 348)**

DIALOG(R)File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

01110911

**System and method of managing competitive price information**

**System und Verfahren zum Verwalten von konkurrierender Preisinformation**

**Systeme et methode pour la gestion d'informations de prix competitifs**

PATENT ASSIGNEE:

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Dayton, Ohio 45479, (US), (Applicant designated States: all)

INVENTOR:

Goodwin 111, John Coker, 2306 Westfork Court, Suwanee, Georgia 30024,

(US)

LEGAL REPRESENTATIVE:

Cleary, Fidelma et al (85871), International IP Department NCR Limited  
206 Marylebone Road, London NW1 6LY, (GB)  
PATENT (CC, No, Kind, Date): EP 973112 A2 000119 (Basic)  
APPLICATION (CC, No, Date): EP 99305341 990706;  
PRIORITY (CC, No, Date): US 115822 980715  
DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;  
LU; MC; NL; PT; SE  
EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI  
INTERNATIONAL PATENT CLASS: **G06F-017/60**  
ABSTRACT WORD COUNT: 165

NOTE:

Figure number on first page: 1

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200003	739
SPEC A	(English)	200003	2682
Total word count - document A			3421
Total word count - document B			0
Total word count - documents A + B			3421

INTERNATIONAL PATENT CLASS: **G06F-017/60**

...SPECIFICATION operation continues at step 112.

In step 112, competitive pricing control software 28 determines the **lowest** competitive **price** for the **item** .

In step 114, competitive pricing control software 28 determines whether the PLU **price** is **greater than** the **lowest** competitive **price** . If not, then operation proceeds to step 120. If so, operation continues at step 116...

...CLAIMS the competitors from the competitive price data file(s);  
reading the competitor prices for the **items** from the competitive **price** data file(s);  
determining a **lowest** competitor **price** from the competitor **prices** ;  
reading a current price of the **item** from a price look-up (PLU) data file (44);  
determining whether the current **price** is **greater than** the **lowest** competitor **price** ;  
if the current **price** is **greater than** the **lowest** competitor **price** ,  
changing the current **price** in the PLU data file (44) to a new price based upon predetermined rules, and  
sending a message to an EPL (22) associated with the **item** to display the new price; and  
if the current **price** is **less than** the **lowest** competitor **price** ,  
  
determining a difference amount between the **lowest** competitor **price** and the current **price** , and  
sending a message to the EPL (22) associated with the **item** to display a promotional message containing the difference amount.  
5. An electronic price label system...

17/3,K/10 (Item 10 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

00502248

**METHOD AND APPARATUS FOR ORDER MANAGEMENT BY MARKET BROKERS**  
**VERFAHREN UND GERAT FUR DIE AUFTRAGSVERWALTUNG VON BORSENMAKLERN**  
**PROCEDE ET APPAREIL POUR LA GESTION D'ORDRES PAR DES AGENTS DE CHANGE**  
PATENT ASSIGNEE:

CHICAGO BOARD OF TRADE, (1208610), 141 West Jackson Blvd., Chicago,  
Illinois 60604, (US), (applicant designated states: DE;FR;GB)

INVENTOR:

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PALENIK, Thomas, 15248 South LaVergne, Oak Forest, IL 60174, (US)  
PANEK, Dolores, 110 Oak Hill Court, St. Charles, IL 60174, (US)  
WU, Shirley, 490 Waterbury Lane, Roselle, IL 60172, (US)

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Muir, Ian R. et al (34151), Haseltine Lake & Co., Imperial House, 15-19  
Kingsway, London WC2B 6UD, (GB)

PATENT (CC, No, Kind, Date): EP 471063 A1 920219 (Basic)  
EP 471063 A1 930804  
EP 471063 B1 970730  
WO 9114231 910919

APPLICATION (CC, No, Date): EP 91906040 910306; WO 91US1595 910306

PRIORITY (CC, No, Date): US 489196 900306

DESIGNATED STATES: DE; FR; GB

INTERNATIONAL PATENT CLASS: **G06F-017/60**

NOTE:

No A-document published by EPO

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS B	(English)	9707W5	548
CLAIMS B	(German)	9707W5	508
CLAIMS B	(French)	9707W5	680
SPEC B	(English)	9707W5	7975
Total word count - document A			0
Total word count - document B			9711
Total word count - documents A + B			9711

INTERNATIONAL PATENT CLASS: **G06F-017/60**

...SPECIFICATION orders and the buy orders, when they have been arranged in sequence, to determine the **lowest** buy order **price** that is equal to or **greater than** a recorded sell order and thus establish a new selling price for the **goods** .

**More than** such a system for merely matching buy and sell orders, the present invention provides a...

**17/3,K/11 (Item 11 from file: 348)**

DIALOG(R)File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

00401570

**Anonymous matching system**

**Anonymes Geschäftsbeziehungssystem**

**Systeme d'appariement anonyme**

PATENT ASSIGNEE:

REUTERS LIMITED, (1237191), 85 Fleet Street, London, EC4P 4HA, (GB),  
(applicant designated states: CH;DE;FR;GB;LI)

INVENTOR:

Silverman, David L., 51 Dover Hill Drive, Nesconset, New York 11767, (US)  
 Keller, Norman, 119 Chestnut Street, Mt. Sinai, New York 11766, (US)  
 LEGAL REPRESENTATIVE:  
 Waldren, Robin Michael et al (55602), MARKS & CLERK, 57-60 Lincoln's Inn  
 Fields, London WC2A 3LS, (GB)  
 PATENT (CC, No, Kind, Date): EP 399850 A2 901128 (Basic)  
 EP 399850 A3 910911  
 EP 399850 B1 951213  
 APPLICATION (CC, No, Date): EP 90305762 900525;  
 PRIORITY (CC, No, Date): US 357478 890526  
 DESIGNATED STATES: CH; DE; FR; GB; LI  
 INTERNATIONAL PATENT CLASS: **G06F-017/60**  
 ABSTRACT WORD COUNT: 243

LANGUAGE (Publication,Procedural,Application): English; English; English  
 FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	EPABF1	559
SPEC A	(English)	EPABF1	13131
Total word count - document A			13690
Total word count - document B			0
Total word count - documents A + B			13690

INTERNATIONAL PATENT CLASS: **G06F-017/60**

...SPECIFICATION or take specifies a price which crosses the market, that  
 is a hit with a **price lower than the best bid** , and is  
 effectively a market order in the sense of the **commodities** markets and  
 will execute at the **best** available **price** , and will go as far into the  
 order book as needed until the order is...

**17/3,K/12 (Item 1 from file: 349)**

DIALOG(R) File 349:PCT FULLTEXT  
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01020811 \*\*Image available\*\*

# **PROFIT OPTIMIZATION**

## **OPTIMISATION DE PROFIT**

Patent Applicant/Assignee:

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 69190 Walldorf, DE, DE (Residence), DE (Nationality), (For all  
 designated states except: US)

Patent Applicant/Inventor:

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Legal Representative:

SCHIUMA Daniele (et al) (agent), Muller-Bore & Partner, Grafinger Strasse  
 2, 81671 Munchen, DE,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200350735 A2 20030619 (WO 0350735)

Application: WO 2002IB5810 20021212 (PCT/WO IB02005810)

Priority Application: US 2001340364 20011213; US 2002137713 20020430

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU  
 CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP  
 KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO  
 RU SC SD SE SG SK SL TJ TM TN TR TT TZ UA UG US UZ VC VN YU ZA ZM ZW  
 (EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SI SK  
 TR  
 (OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
 (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 8459

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Detailed Description

Detailed Description

... of the profit optimization implementations may be combined to provide further data for determining how **best** to **allocate** resources and **price products** to reach manufacturing goals. Accordingly, other embodiments are within the scope of the following claims...

**17/3,K/13** (Item 2 from file: 349)  
DIALOG(R) File 349:PCT FULLTEXT  
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01000998

**DATA PROCESSING SYSTEM AND METHOD**  
**SYSTEME ET PROCEDE DE TRAITEMENT DE DONNEES**

Patent Applicant/Assignee:

SIT-UP LIMITED, 3rd floor, Stamford Bridge, Fulham Road, London SW6 1HS,  
GB, GB (Residence), GB (Nationality), (For all designated states  
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Patent Applicant/Inventor:

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only for: US)

Legal Representative:

KAZI Llya (et al) (agent), Mathys & Squire, 100 Grays Inn Road, London  
WC1X 8AL, GB,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200330041 A2 20030410 (WO 0330041)

Application: WO 2002GB4353 20020927 (PCT/WO GB0204353)

Priority Application: WO 2001GB4367 20011001; GB 200126127 20011031

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU  
CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP  
KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO  
RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG US UZ VC VN YU ZA ZM ZW  
(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SK TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 12735

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Claims

Detailed Description

... prices of fewer items.

'Preferably, if the number (1) of received maximum value bids is **greater than** the number (n) of sale **items** , pre-processing includes setting a

minimum valid **bid** value and rejecting excess **maximum** value bids to leave a number (m\*) of valid maximum value bids at most equal...the value of the highest losing bid;  
if the highest losing bid has a value **lower** **than** that of the **lowest** winning **bid** , setting the **maximum** value bidder purchase **price** for the at least one **item** to one auction increment **higher** **than** the value of the highest losing bid.

This may help to ensure that bidders placing...described in the fifth aspect and its preferable features. In a falling price auction with **more** **than** one **item** , this means that all winning bidders may purchase the **item** at the value of the **lowest** **priced** **item** . This has the advantage that there is less incentive to wait until 30 the last **item** is available to place a bid, so the load placed on the system when the... to the value of the highest losing bid;

No => set the purchase price of the **item** for all winning **maximum** value bids to one **bid** increment **higher** **than** the highest losing bid;

For all fixed price bids, set the purchase price of the **item** ' to the value of the fixed price bid.

An example of how a typical auction...one bid with a particular value then the earlier bid(s) win. If there is **more** **than** one **item** in the auction, the purchase price for the **item** may be set at the value of the **lowest** **bid** received. In this case, the value of the **lowest** **bid** received is E5, so the closing price calculator 20 sets the purchase price of the **item** to E5 for both of the winning bidders.

Modifications may be made to this system...

#### Claim

... according to Claim 17 wherein, if the number (1) of received maximum, value bids is **greater** **than** the number (n) of sale **items** , preprocessing includes setting a minimum valid **bid** value and rejecting excess

**maximum** value bids to leave a number (m\*) of valid maximum value bids at most equal...the value of the highest losing bid;

if the highest losing bid has a value **lower** **than** that of the **lowest** winning **bid** , setting the **maximum** value bidder's purchase **price** for the at least one **item** to one auction increment **higher** **than** the value of the highest losing bid.

1 0

60 A method of providing a...whether the value of the highest losing bid is equal to

the value of the **lowest** winning **bid** ;

means for setting the **maximum** value bidder's purchase **price** for the at least one **item** to the value of the highest losing bid, if the highest losing bid has

the same value as the **lowest** winning **bid** ;

means for setting the **maximum** value bidder's purchase **price** for the at least one **item** to one auction increment **higher** **than** the value of the highest losing bid, if the, highest losing bid has a value...

17/3,K/14 (Item 3 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00980774      \*\*Image available\*\*

**SECURITIES MARKET AND MARKET MAKER ACTIVITY TRACKING SYSTEM AND METHOD  
SYSTEME ET PROCEDE DE REPERAGE DE L'ACTIVITE DU MARCHE DES TITRES ET DES  
TENEURS DE MARCHE**

Patent Applicant/Inventor:

CUTLER Stephen, 16596 Captiva Road, Captiva, FL 33924, US, US (Residence)  
, US (Nationality)

Legal Representative:

GALIN M David (agent), RENNER, OTTO, BOISSELLE & SKLAR, LLP, 1621 Euclid  
Avenue, Nineteenth Floor, Cleveland, OH 44115, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200310629 A2-A3 20030206 (WO 0310629)

Application: WO 2002US23403 20020723 (PCT/WO US0223403)

Priority Application: US 2001911772 20010724; US 2002167950 20020612

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO

RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW

(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SK TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 40912

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... day and for the previous 52 weeks, the change from the prior closing  
value, the **lowest** ask (inside ask), the highest **bid** (inside bid), the  
earnings per share, the market capitalization, the dividend paid per  
share, the **dividend** yield, news **items** and articles, and so forth.

**17/3,K/15      (Item 4 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

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00969430      \*\*Image available\*\*

**ENHANCED AUCTION MECHANISM FOR ONLINE TRANSACTIONS**

**MECANISME D'ENCHERES AMELIORE POUR TRANSACTIONS EN LIGNE**

Patent Applicant/Assignee:

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, US (Nationality)

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LA MURA Pierfrancesco, 440 Monroe Drive, Palo Alto, CA 94306, US,

TENNENHOLTZ Moshe, 641 East Meadow Drive, Palo Alto, CA 94306, US,

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 2002103477 A2-A3 20021227 (WO 02103477)

Application: WO 2002US18942 20020612 (PCT/WO US0218942)

Priority Application: US 2001885720 20010619

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO  
RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English  
Filing Language: English  
Fulltext Word Count: 9532

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Detailed Description

Detailed Description

... at the current price. For multiple items, the price may continue to decline until all **items** are sold or the reserve price is reached. It is noted that the seller may place a reserve **price** which is the **lowest** amount the seller is willing to sell the **item**. In such a case, pl (72) will be **greater than** zero (0).

In a case where this module 36 is combined with the second-price...

**17/3,K/16 (Item 5 from file: 349)**

DIALOG(R) File 349:PCT FULLTEXT  
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00967465 \*\*Image available\*\*

**SYSTEMS AND METHODS FOR TRADING IN AN EXCLUSIVE MARKET**  
**SYSTEMES ET PROCEDES DE NEGOCIATION COMMERCIALE DANS UN MARCHE EXCLUSIF**

Patent Applicant/Assignee:

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(Residence), US (Nationality)

Inventor(s):

GILBERT Andrew C (deceased),  
STERGIOPOLOUS Andrew (deceased),

Legal Representative:

BLOOMBERG Mark H (et al) (agent), Fish & Neave, 1251 Avenue of the Americas, New York, NY 10020, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 2002101509 A2-A3 20021219 (WO 02101509)  
Application: WO 2002US18772 20020612 (PCT/WO US0218772)  
Priority Application: US 2001297830 20010613

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP  
KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO  
RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English  
Filing Language: English  
Fulltext Word Count: 9002

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Claims

Claim

... offers of said inside market.

27 The system according to claim 20, wherein said computer **equipment** is further configured to allow said qualified traders to submit bids and/or offers that have the same **price** as a **best bid** and/or **offer** but have a size **greater than** the size associated with said **best bid** and/or **offer** .

28 The system according to claim 20, wherein said computer **equipment** is further configured to provide a time limit for said qualified traders to negotiate.

29...

17/3,K/17 (Item 6 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00934942 \*\*Image available\*\*

**DIGITAL ONLINE EXCHANGE**

**ECHANGE NUMERIQUE EN LIGNE**

Patent Applicant/Assignee:

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200269107 A2-A3 20020906 (WO 0269107)

Application: WO 2002US5938 20020227 (PCT/WO US0205938)

Priority Application: US 2001272130 20010228; US 2001310381 20010806

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO  
RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 25817

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Claims

Detailed Description

... 2722 could be reduced by some other fraction of the price differential between the current **price** and the **best price** , besides one-half. In one form, if the reduced price is **lower than** the lower price limit for the **item** , then the new adjusted price in stage 2722 is set to the lower price limit...

Claim

... apparatus of claim 60, wherein said processor is operable to decrease the pricing of the **item** when profit at a current price for the **item** is **less than** a previous **best** profit at a previous **best price** for the **item** .

68 The apparatus of claim 67, wherein said processor is operable to decrease pricing of the **item** to halfway between the cur-rent **price** and the **best price** .

69 The apparatus of claim 60, wherein said processor is operable to randomly adjust the...pricing of the item when the profit at the current price for the item is **less than** the best profit for the **item** ;  
and  
wherein said processor is operable to randomly adjust the pricing of the **item** around a **best price** at which the **best** profit for the **item** was previously obtained when there is a small price difference between the current **price** and the **best price** .

98 A method, comprising:  
operating an institutional network operatively coupled to one or more clients...

**17/3,K/18 (Item 7 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

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00929397 \*\*Image available\*\*

**NAVIGATION SYSTEM FOR DATA STRUCTURES**

**SYSTEME DE NAVIGATION POUR STRUCTURES DE DONNEES**

Patent Applicant/Assignee:

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Patent Applicant/Inventor:

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, SE (Nationality)

Legal Representative:

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98632, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200263428 A2-A3 20020815 (WO 0263428)

Application: WO 2002US3140 20020201 (PCT/WO US0203140)

Priority Application: US 2001266188 20010202

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE  
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT  
LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT  
UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 4971

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... scale 61. By making the interval 71 more narrow, the  
5

view 13 displays fewer **products** because any **product** that  
is **less than** the minimum **price** 63 or **more than** the  
**maximum price** 67 will not be shown in the view 13. Of  
course, any other suitable customizing...

**17/3,K/19 (Item 8 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

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00923939 \*\*Image available\*\*

**STOCK EXCHANGE SUPPORTING SYSTEM, METHOD FOR SUPPORTING STOCK EXCHANGE, AND  
STORAGE MEDIUM STORING STOCK EXCHANGE SUPPORTING PROGRAM FOR  
IMPLEMENTING THE SAME METHOD**

**SYSTEME ET PROCEDE DE SUPPORT DE BOURSE, ET SUPPORT DE STOCKAGE COMPORTANT  
UN PROGRAMME DE SUPPORT DE BOURSE PERMETTANT DE METTRE EN OEUVRE LEDIT  
PROCEDE**

Patent Applicant/Inventor:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200257981 A1 20020725 (WO 0257981)

Application: WO 2001KR2159 20011213 (PCT/WO KR0102159)

Priority Application: KR 20013287 20010119

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU  
CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP  
KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU SD  
SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 49496

Main International Patent Class: **G06F-017/60**

Fulltext Availability:  
Detailed Description  
Claims

#### Detailed Description

... a sell transaction order to the mainframe computer 30 when the present stock price is **higher than** or in the range of the registered sell bidding **prices** (between **maximum** sell bidding **price** and minimum sell bidding price). After the sell transaction is executed, the individual **item** sell supporting module transmits the transaction  
20  
data received from the mainframe computer of the...with the range of reserved buy bidding prices, and a condition to execute 20 individual **item** buy transaction is set when the range of reserved buy bidding **price** (from **maximum** buy bidding **price** to minimum buy bidding price) is the same as or **higher than** the present share prices.

In case of transaction type of individual sell (a12) , present stock...

...compared with the range of reserved sell bidding prices, and a condition to execute individual **item** sell transaction is set when the range of reserved sell bidding price (from minimum sell  
43  
bidding **price** to **maximum** sell bidding **price** ) is the same as or **lower than** the stock prices.

The step of (a) checking market condition further includes the sub-steps...

#### Claim

... with the range of reserved buy bidding prices, and setting a condition to execute individual **item** buy transaction when the range of reserved buy bidding **price** (from **maximum** buy bidding **price** to minimum buy bidding price) is the same as or **higher than** the present stock prices, and (a12) in case the transaction type is individual item sell...  
  
...with the range of reserved sell bidding prices,, and setting a condition to execute individual **item** sell transaction when the range of reserved sell bidding price range (from minimum sell **price** to **maximum** sell **price** ) is the same with or **lower than** the present stock prices.  
  
96 The method of supporting stock exchange of claim 93, wherein...with the range of reserved buy bidding prices, and setting a condition to execute individual **item** buy transaction when the range of reserved buy bidding **price** (from **maximum** buy bidding **price** to minimum buy bidding price) is the same as or **higher than** the present stock prices, and (a12) in case the transaction type is individual item sell...  
...the range of reserved sell  
170

bidding prices, and setting a condition to execute individual **item** sell transaction when the range of reserved sell bidding price range (from minimum sell **price** to **maximum** sell **price**) is the same with or **lower than** the present stock prices.  
148. A storage medium in accordance with claim 145, wherein the...

17/3,K/20 (Item 9 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00913814 \*\*Image available\*\*

**SERVER FOR ANALYSIS OF INTERNET-OFFERED ITEMS**

**SERVEUR DESTINE A L'ANALYSE D'OBJETS OFFERTS SUR INTERNET**

Patent Applicant/Assignee:

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200247459 A2-A3 20020620 (WO 0247459)

Application: WO 2001US47470 20011206 (PCT/WO US0147470)

Priority Application: US 2000738075 20001215

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU

SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 3581

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... Commercially available search engines or portals do not permit a consumer to search for the **lowest** total **price** of multiple, different **items** offered by a single vendor or a set of **more than** one vendor. Further, commercially available search engines do not permit a consumer to search for...

...from different vendors. In addition, some vendors may offer a lower price on a single **item** or group of **items** wherein the **lowest** total **price** of multiple, different **items** is offered not by 1 or one vendor, but by a set of **more than** one vendor. It would be advantageous to consumers to have the ability to transmit to...with access to a simple "click on" web address of the vendor or set of **more than** one vendor having the **lowest** total **price** of the desired **items**, so that the user 20 can easily click on that web address(es) to make...

17/3,K/21 (Item 10 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00911732 \*\*Image available\*\*

**METHOD AND APPARATUS FOR PROCESSING UNMET DEMAND**

**PROCEDE ET APPAREIL DE TRAITER DE LA DEMANDE NON SATISFAITE**

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Patent Applicant/Inventor:

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BISHOP Michael D, 200 Sycamore Avenue, Mill Valley, CA 94941, US, US  
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Legal Representative:

MALLIE Michael J (agent), Blakely, Sokoloff, Taylor & Zafman, LLP, 12400  
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Patent and Priority Information (Country, Number, Date):

Patent: WO 200244838 A2-A3 20020606 (WO 0244838)

Application: WO 2001US43737 20011115 (PCT/WO US0143737)

Priority Application: US 2000250925 20001130; US 2001260066 20010105; US  
2001302520 20010702; US 20012555 20011101

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO

RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 15468

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... determined whether there are more unsatisfied buyers to process at  
process block 740.

If the **product** is acceptable, it is determined whether the selected bid  
price is **less than** the buyer's **maximum** commitment **price** (process  
block 725). According to one embodiment, it may also be determined  
whether the price for disposable **items** to be sold with the product is  
below or equal to what the buyer is...the order of entry into the pool;  
thus, buyer 1 is selected (block 715). Since **product** 1 is acceptable to  
buyer 1, the **product** 1 bid price is compared to Buyer I's **maximum**  
commitment **price** (\$16) (block 725).

Since the **bid price** is **less than** the **maximum price**, and the  
working quantity (0) plus buyer I's (500) quantity is **less than** the  
maximum quantity for **product** 1 (I 500 from Figure 6C), buyer 1 and the  
quantity of 500 is added...

...illustrates the current status of the working winning pool after buyer 2  
is added for **product** 2.



Since **product** 2 is also acceptable to buyer 3 and the bid price is **less than** buyer 3's **maximum price** (\$14), the process in blocks 720 and 725 is repeated for buyer 3.

However, since...

17/3,K/22 (Item 11 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00905169 \*\*Image available\*\*

**METHOD OF PROVIDING ONLINE INCENTIVES**

**PROCEDE DE DISTRIBUTION D'INCITATIONS EN LIGNE**

Patent Applicant/Assignee:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200239233 A2-A3 20020516 (WO 0239233)

Application: WO 2001US50912 20011107 (PCT/WO US0150912)

Priority Application: US 2000711183 20001113

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD

SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 6403

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Claims

Detailed Description

... the same consumer. These incentives may be based on a retail price of the auction **item** or an unsuccessful **bid**, which is **less than** a **lowest** successful **bid** in the auction. The incentives may also be in the form of a coupon, discount, rebate, additional **product**, reward, or any other type of offer.

For example, an e-mail entitled "Manager's...

Claim

... incentive was redeerided.,

10 The method of claim 1 further comprising:

furnishing at least one **bid less than a lowest successful bid** for the auction **item** .-.'

11 The method of claim 1 wherein the generating comprises: establishing the incentive based on...

17/3,K/23 (Item 12 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00895555 \*\*Image available\*\*

**GUIDED BUYING DECISION SUPPORT IN AN ELECTRONIC MARKETPLACE ENVIRONMENT**  
**AIDE GUIDE E A LA PRISE DE DECISION D'ACHAT DANS UN ENVIRONNEMENT DE MARCHE**  
**ELECTRONIQUE**

Patent Applicant/Assignee:

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Inventor(s):

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CHATURVEDI Harsha (nmi), 122 London Way, Coppell, TX 75019, US,

Legal Representative:

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600, Dallas, TX 75201-2980, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200229695 A1 20020411 (WO 0229695)

Application: WO 2001US31721 20011005 (PCT/WO US0131721)

Priority Application: US 2000238307 20001005; US 2001842297 20010425

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU

SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 10228

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... 68c. The price at which the auction must close, if at all, will preferably be **less than the lowest price** quoted against an acceptable **item** -supplier combination, such as the price for recommended purchase 68a.

Marketplace 14 may provide a...

...more recommended reverse auctions 68c are initiated first, in a suitable order of priority if **more than** one exists. The **lowest bid** may be accepted automatically or in response to input from the buyer 12, and the need for the **item** is then satisfied (assuming adequate fulfillment occurs). If there are no recommended reverse auctions 68c...

17/3,K/24 (Item 13 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00883997

**ENHANCED AUCTION MECHANISM FOR ONLINE TRANSACTIONS**  
**MECANISME AMELIORE DE VENTE AUX ENCHERES POUR TRANSACTIONS EN LIGNE**

Patent Applicant/Assignee:

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(Residence), US (Nationality)

Inventor(s):

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SHOHAM Yoav, 4058 Orme Street, Palo Alto, CA 94306, US,

Legal Representative:

D'ALESSANDRO Kenneth (et al) (agent), Sierra Patent Group, Ltd., P.O. Box  
6149, Stateline, NV 89449, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200217187 A2 20020228 (WO 0217187)

Application: WO 2001US25794 20010816 (PCT/WO US0125794)

Priority Application: US 2000642078 20000818

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD

SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 7886

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... at the current price. For multiple items, the price may continue to decline until all items are sold or the reserve price is reached. It is noted that the seller may place a reserve price which is the lowest amount the seller is willing to sell the item. In such a case, p I (72) will be greater than zero (0).

In a case where this module 36 is combined with the second-price...

17/3,K/25 (Item 14 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00883053 \*\*Image available\*\*

**METHOD AND APPARATUS FOR DETERMINING AND PRESENTING LODGING ALTERNATIVES**  
**PROCEDES ET SYSTEMES POUR LA DETERMINATION ET LA PRESENTATION DE VARIANTES**  
**D'HEBERGEMENT**

Patent Applicant/Assignee:

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Airport, TX 75261-9615, US, US (Residence), US (Nationality)

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200217203 A1 20020228 (WO 0217203)

Application: WO 2001US26654 20010827 (PCT/WO US0126654)

Priority Application: US 2000648374 20000825

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU

SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 12023

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... year, making it increasingly difficult for online shoppers to navigate  
the Web to locate particular **products** at the **best prices**. At one  
site, called the "Internet Mall," online shoppers can browse through  
**more than** 20,000 "virtual stores." This challenge for consumers also  
introduces a problem for merchants in...

17/3,K/26 (Item 15 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00880983 \*\*Image available\*\*

OFFLINE-ONLINE INCENTIVE POINTS SYSTEM AND METHOD

SYSTEME DE POINTS BONUS FONCTIONNANT EN LIGNE ET HORS LIGNE ET PROCEDE  
CORRESPONDANT

Patent Applicant/Assignee:

YAHOO INC, 3400 Central Expressway, Santa Clara, CA 95051, US, US

(Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200215081 A1 20020221 (WO 0215081)

Application: WO 2001US24932 20010808 (PCT/WO US0124932)

Priority Application: US 2000638457 20000814

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU  
CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR  
KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE  
SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 39379

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... another embodiment of the Progressive Auction format, the successful bidders for a quantity of an **item** pay the **lowest** successful **bid price** in their group, where the group consists of the successful bidders who bid for that quantity of **items** those successful bidders who bid for **less than** that quantity of items. To use the same twenty item example above, three bidders are...auctions where multiple items are being auctioned off and bidders are allowed to bid for **more than one item**. The agent process initially selects the **maximum** quantity and submits a **bid** in accordance with the other settings described above (i.e., start bid enable, maximum bid...bidder feature, the new bidder has automated his bidding so that he can bid on **item** X even though he is not present at his computer station. He has specified a **maximum bid** of BIDmAx and an increment of BIDINCR, which is **greater than** or equal to the minimum bid increment dP.

At step 194, the system checks for...

**17/3,K/27 (Item 16 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

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00863535 \*\*Image available\*\*

**INTERNET BARGAINING SYSTEM**

**SYSTEME DE MARCHANDAGE PAR INTERNET**

Patent Applicant/Assignee:

PRICEBARGAINS COM LLC, 245 South Street, Morristown, NJ 07960, US, US  
(Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

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(Residence), US (Nationality)

Legal Representative:

BUFF Ernest D (agent), Ernest D. Buff & Associates, LLC, 245 South  
Street, Morristown, NJ 07960, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200197133 A1 20011220 (WO 0197133)

Application: WO 2001US16736 20010524 (PCT/WO US0116736)

Priority Application: US 2000210860 20000609; US 2000244341 20001030; US  
2001864043 20010523

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU  
CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR  
KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE  
SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 19431

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Detailed Description

Detailed Description

... buyer, or provide assistance to the buyer. These procedures can also check whether the current **bid** is **greater than** the **lowest** or final bargain **price** . It is also possible to determine whether the **product** requested for is available for selling or not. At step BB2.4 the buyer is ...

**17/3,K/28** (Item 17 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00858328

**THE FUTURE OF DWORLDWIDE DUTY FREE SHOPPING**  
**FUTUR DES ACHATS EN MAGASINS HORS TAXES DU MONDE ENTIER**

Patent Applicant/Inventor:

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National Insurance Building, 224, N.S.C Bose Road, 600001 Chennai, IN,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200190974 A2 20011129 (WO 0190974)

Application: WO 2000IN56 20000522 (PCT/WO IN00000056)

Priority Application: WO 2000IN56 20000522

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE  
DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC  
LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI  
SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 4067

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Detailed Description

Detailed Description

... are unable to compare prices at the various I 0 outlets so as to buy **goods** at the most competitive price, often causing the consumer to pay **more than** necessary, and causing the outlet with the **lowest price** to have lost a potential customer.

Additional problems are faced in the realm of gift...

17/3,K/29 (Item 18 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00856082

**METHOD AND SYSTEM FOR SEMI-FUNGIBLE COMMODITY ITEM TRANSACTIONS**  
**PROCEDE ET SYSTEME PERMETTANT DES TRANSACTIONS DE BIENS UTILITAIRES**  
**SEMI-FONGIBLES**

Patent Applicant/Assignee:

EUMEDIX COM BV, Flint, Prinsengracht 963, NL-1017 KL Amsterdam, NL, NL  
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Legal Representative:

READ Matthew Charles (et al) (agent), Venner Shipley & Co, 20 Little  
Britain, London EC1A 7DH, GB,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200188775 A2 20011122 (WO 0188775)

Application: WO 2001EP5554 20010516 (PCT/WO EP0105554)

Priority Application: US 2000573828 20000518; US 2001841020 20010424

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD

SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 26047

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Claims

Claim

... able to make more economically advantageous decisions. Moreover, the decision can be based upon the **allocation** to the **items** that **best** match the utility/ **price** profile Of that particular purchaser. Having shown, by way of several examples, utilization of decision...trade-off value to the amount bid for each product, identifies the product with the **lowest price** , and prompts the purchaser to **allocate** to that **product** . Alternatively, the purchaser may be provided with a tabular representation, such as one of the...

17/3,K/30 (Item 19 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00850693 \*\*Image available\*\*

**MULTIMODE NEGOTIATION IN A NETWORKING ENVIRONMENT**  
**NEGOCIATION MULTIMODE DANS UN ENVIRONNEMENT RESEAU**

Patent Applicant/Assignee:

ECPLATFORMS INC, 109 Dogwood Court, Hercules, CA 94547, US, US

(Residence), US (Nationality)  
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Legal Representative:  
SWERNOFSKY Steven A (agent), Swernofsky Law Group, P.O. Box 390013,  
Mountain View, CA 94039-0013, US,  
Patent and Priority Information (Country, Number, Date):  
Patent: WO 200184349 A2 20011108 (WO 0184349)  
Application: WO 2001US13605 20010427 (PCT/WO US0113605)  
Priority Application: US 2000200815 20000428; US 2000717783 20001121  
Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU  
CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR  
KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE  
SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 5452

Main International Patent Class: G06F-017/60  
Fulltext Availability:  
Detailed Description

Detailed Description  
... and-take involved in face-to-face negotiation.

For example, a business wishing to have **goods0** transported may be willing to pay **more than the lowest bid** if the carrier can transport the **goods** quickly and perform an additional service such as providing shipping containers or offloading the goods...

17/3,K/31 (Item 20 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00845280

**GROUP BUYING METHOD AND APPARATUS**  
**PROCEDE ET APPAREIL D'ACHAT GROUPE**

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OFFUTT Joseph Robert Jr, 2758 Mesquite Lane, Grapevine, TX 76051, US,  
Legal Representative:  
GARRETT Arthur S (agent), Finnegan, Henderson, Farabow, Garrett & Dunner,  
L.L.P., 1300 I Street, N.W., Washington, DC 20005-3315 (et al), US,  
Patent and Priority Information (Country, Number, Date):  
Patent: WO 200177958 A2 20011018 (WO 0177958)  
Application: WO 2001US11190 20010406 (PCT/WO US0111190)  
Priority Application: US 2000194886 20000406; US 2000661554 20000914  
Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU  
CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR  
KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE  
SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW



(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 8959

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Detailed Description

Detailed Description

... making it increasingly difficult for online shoppers to navigate the Web to locate a particular **product** at the **best price**. At one site, called the "Internet Mall," online shoppers can browse through **more than** 20,000 "virtual stores." This challenge for consumers also introduces a problem for merchants in...

**17/3,K/32** (Item 21 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00845271

**SYSTEM AND METHOD FOR PROVIDING FOR THE PURCHASE OF GOODS OR SERVICES**  
**SYSTEME ET PROCEDE PERMETTANT L'ACHAT DE BIENS OU SERVICES**

Patent Applicant/Assignee:

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Inventor(s):

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JANSSON Mats, Gres Magnigata 17 A, S-117 55 Stockholm, SE,  
ULLERSTAM Jesper, Enbarsbacken 15, S-185 39 Vaxholm, SE,  
SELLSTROM Johan, Parcelas del Golf 23, E-29660 Nueva Anda Lucia, ES,  
STEENBERG Mikael, Kroksjovagen 12, S-139 41, Varmdo, SE,  
WESTLING Magnus, Nioortsvagen 28C, S-126 32 Hagersten, SE,  
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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200177917 A2 20011018 (WO 0177917)

Application: WO 2001EP4004 20010406 (PCT/WO EP0104004)

Priority Application: US 2000545173 20000406

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR

KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE

SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 15283

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Detailed Description

Detailed Description

... which a product is currently offered  
and a conditional price is essentially a price relatively  
**less than** the current price. In one preferred embodiment,  
the conditional **price** is a **best price**, namely the **best**  
5 possible **price** at which the **product** can be offered. This  
prompting in step S6 preferably occurs on the computer  
device 105...

17/3,K/33 (Item 22 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00845270

**SYSTEM AND METHOD FOR PROVIDING FOR THE PURCHASE OF GOODS OR SERVICES  
SYSTEME ET PROCEDE POUR L'ACHAT DE BIENS OU DE SERVICES**

Patent Applicant/Assignee:

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Inventor(s):

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JANSSON Mats, Gres Magnigatan 17A, S-117 55 Stockholm, SE,  
ULLERSTAM Jesper, Enbarsbacken 15, S-185 39 Vaxholm, SE,  
SELLSTROM Johan, Parcelas del Golf 23, E-29660 Nueva Anda Lucia, ES,  
STEENBERG Mikael, Kroksjovagen 12, S-139 41 Varmdo, SE,  
WESTLING Magnus, Nioortsvagen 28C, S-126 32 Hagersten, SE,  
PALMER John, Haus am Rohrenberg, D-78476 Allensbach, DE,

Legal Representative:

FUCHSLE Klaus (et al) (agent), Hoffmann.Eitle, Arabellastrasse 4, 81925  
Munchen, DE,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200177915 A2 20011018 (WO 0177915)

Application: WO 2001EP3997 20010406 (PCT/WO EP0103997)

Priority Application: US 2000545873 20000406

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR

KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE

SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 16564

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... which a product is currently offered  
and a conditional price is essentially a price relatively  
**less than** the current price. In one preferred embodiment,  
the conditional **price** is a **best price**, namely the **best**  
possible **price** at which the **product** can be offered. This  
prompting in step S6 preferably occurs on the computer  
device 105...

17/3,K/34 (Item 23 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00844310 \*\*Image available\*\*

**SYSTEM AND METHOD FOR PROVIDING FOR THE PURCHASE OF GOODS OR SERVICES  
SYSTEME ET PROCEDE POUR L'ACHAT DE BIENS OU DE SERVICES**

Patent Applicant/Assignee:

LETSBUYIT COM DEUTSCHLAND GMBH, Nymphenburger Strasse 86, 80636 Munich,  
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Inventor(s):

BYLUND Tomas, Tackjarnsvagen 14, S-168 68 Bromma, SE,  
WANGHAMMAR Bo, Ostra Storgatan 26, S-646 31 Gnesta, SE,  
JANSSON Mats, Gres Magnigata 17 A, S-117 55 Stockholm, SE,  
ULLERSTAM Jesper, Enbarsbacken 15, S-185 39 Vaxholm, SE,  
SELLSTROM Johan, Parcelas del Golf 23, E-29660 Nueva Anda Lucia, ES,  
STEENBERG Mikael, Kroksjovagen 12, S-139 41, Varmdo, SE,  
WESTLING Magnus, Nioortsvagen 28C, S-126 32 Hagersten, SE,  
AXELSSON Pontus, Gamla Ekerovagen 47B, S-178 34 Ekerö, SE,  
RUTHERFORD Scott, 28 Old Brompton Road, #261, London SW7 3SS, GB,  
GUSTAVSSON Jan-Erik, Forsvagen 38, S-187 42 Taby, SE,  
PALMER John, Haus am Rohrenberg, 78476 Allensbach, DE,

Legal Representative:

FUCHSLE Klaus (et al) (agent), Hoffmann.Eitle, Arabellastrasse 4, 81925  
München, DE,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200177916 A2 20011018 (WO 0177916)

Application: WO 2001EP4002 20010406 (PCT/WO EP0104002)

Priority Application: US 2000544999 20000406

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR

KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE

SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 19042

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... product is currently offered

304 and a conditional price is essentially a price relatively

305 **less than** the current price. In one preferred embodiment,

306 the conditional **price** is a **best price**, namely the **best**

307 possible **price** at which the **product** can be offered. This

308 prompting in step S6 preferably occurs on the computer

309...

17/3,K/35 (Item 24 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00837829      \*\*Image available\*\*

**METHOD AND SYSTEM FOR BIDDING ON MULTIPLE AUCTIONS**

**PROCEDE ET SYSTEME D'OFFRE DANS DES VENTES AUX ENCHERES MULTIPLES**

Patent Applicant/Assignee:

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(Residence), US (Nationality)

Inventor(s):

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Legal Representative:

PIRIO Maurice J (et al) (agent), Perkins Coie LLP, P.O. Box 1247,  
Seattle, WA 98111-1247, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200171453 A2 20010927 (WO 0171453)

Application: WO 2001US8310 20010316 (PCT/WO US0108310)

Priority Application: US 2000531703 20000320

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR

KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE

SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 7074

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... being outbid. Placing bids in many auctions simultaneously puts the bidder at risk of winning **more than one item**. Some auction systems allow a bidder to specify a **maximum bid** at an auction and then continually place bids on behalf of the bidder until the...

**17/3,K/36      (Item 25 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

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00836856      \*\*Image available\*\*

**A PORTAL SWITCH FOR ELECTRONIC COMMERCE**

**COMMUTATEUR DE PORTAILS DESTINE AU COMMERCE ELECTRONIQUE**

Patent Applicant/Assignee:

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Inventor(s):

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BROTHERS Laurance Raphael, 12 Casey Circle, Waltham, MA 02451, US,

Legal Representative:

SUCHYTA Leonard C (agent), c/o Christian R. Andersen, 600 Hidden Ridge  
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Patent and Priority Information (Country, Number, Date):

Patent: WO 200169833 A2-A3 20010920 (WO 0169833)

Application: WO 2001US7980 20010313 (PCT/WO US0107980)

Priority Application: US 2000524112 20000313

Designated States: AE AG AL AM AT AT (utility model) AU AZ BA BB BG BR BY  
BZ CA CH CN CR CU CZ CZ (utility model) DE DE (utility model) DK DK

(utility model) DM DZ EE EE (utility model) ES FI FI (utility model) GB  
GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA  
MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SK (utility model)  
SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 10993

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... to find and compare goods and services, and present the consumer, for example, with a **best priced item**.

**Aggregators** may focus on shopping information and activities that involve multiple merchants, such as consumer comparison...

...search topics. An example of a search topic is the price of a certain commercial **product**. An **aggregator** may be used to determine the **best price** of a commercial product listed on the Internet, for example.

Individual merchants may contract with...

**17/3,K/37 (Item 26 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

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00835842 \*\*Image available\*\*

**SYSTEM AND METHOD FOR MATCHING BUYERS AND SELLERS IN A MARKETPLACE**

**SYSTEME ET PROCEDE DE MISE EN CORRESPONDANCE D'ACHETEURS ET DE VENDEURS  
DANS UN MARCHE**

Patent Applicant/Assignee:

I2 TECHNOLOGIES INC, One i2 Place, 11701 Luna Road, Dallas, TX 75234, US,  
US (Residence), US (Nationality)

Inventor(s):

SCHMIDT Craig W, 19 Cottage Avenue, Sommerville, MA 02144, US,

Legal Representative:

WALTON James E (et al) (agent), Hill & Hunn, LLP, Suite 1440, 201 Main  
Street, Fort Worth, TX 76102, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200169494 A1 20010920 (WO 0169494)

Application: WO 2001US7847 20010312 (PCT/WO US0107847)

Priority Application: US 2000188974 20000313; US 2001820370 20010311

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ  
DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ  
LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG  
SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 6214

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... 1, the seller also gives the auctioneer a reserve price 22, which is the worst **price** (or **lowest price** in this case) that he or she will accept for the **item** .

If any of the buyers' bids are **higher than** the reserve price 22, then the seller is matched with the highest bidding buyer. (Otherwise...

**17/3,K/38 (Item 27 from file: 349)**

DIALOG(R) File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00833798 \*\*Image available\*\*

**INVENTORY CONTROL SYSTEM AND METHODS**

**PROCEDES ET SYSTEME DE GESTION DES STOCKS**

Patent Applicant/Assignee:

INFINITY SYSTEMS CORPORATION, 1900 Avenue of the Stars, Suite 600, Los Angeles, CA 90067, US, US (Residence), US (Nationality)

Inventor(s):

LUCAS Michael, 3757 Calle Joaquin, Callabasas, CA 91302, US,

Legal Representative:

WURM Mark (et al) (agent), Greenberg Traurig, LLP, 1750 Tysons Blvd., 12th Floor, McLean, VA 22102, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200167356 A1 20010913 (WO 0167356)

Application: WO 2001US7253 20010307 (PCT/WO US0107253)

Priority Application: US 2000187389 20000307

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 10618

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... using that code are changed. If a customer's discount code specifies a discount value **greater than** allowed for a given **product** , the present invention may limit a **price** to the **maximum** discount.

Column (field) Description Comment Field Characteristics

Name & Indexing

DISC-CODE Discount code Identifies specific...

17/3,K/39 (Item 28 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00831857 \*\*Image available\*\*

**RISK MANAGEMENT AND RISK TRANSFER CONDUIT SYSTEM**  
**SYSTEME CANALISATEUR DE GESTION DE RISQUES ET DE TRANSFERT DE RISQUES**

Patent Applicant/Inventor:

TURBEVILLE Wallace C, Apartment 10S, 105 Hudson Street, New York, NY  
10013, US, US (Residence), US (Nationality)  
PERRY J Scott, Apartment 5H, 51 West 84th Street, New York, NY 10024, US,  
US (Residence), US (Nationality)

Legal Representative:

AUFRICHTIG Peter D (agent), Aufrichtig Stein & Aufrichtig, P.C., 5th  
floor, 300 East 42nd Street, New York, NY 10017, US,  
Patent and Priority Information (Country, Number, Date):  
Patent: WO 200165447 A1 20010907 (WO 0165447)  
Application: WO 2001US6323 20010228 (PCT/WO US0106323)  
Priority Application: US 2000185900 20000229; US 2000197166 20000414; US  
2000197167 20000414

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU  
CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR  
KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE  
SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 12918

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... today's marketplace and/or (y)  
inadequate, in the case of collateral systems, for many  
**products** . A database system that tracks **aggregate** net  
exchange-wide risk, (which is much **less** **than** the sum of the  
risk applicable to each participant because of internal  
netting of risks...

...the condition precedent, it can loan to the  
seller against the future receivable at the **contract** date.  
It will thus be seen that the objects set forth  
above, among those made...

17/3,K/40 (Item 29 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00818657 \*\*Image available\*\*

**METHOD AND SYSTEM FOR MANAGING SALES OPERATIONS**  
**PROCEDE ET SYSTEME DE GESTION D'OPERATIONS DE VENTE**

Patent Applicant/Assignee:

THE EGG FACTORY LLC, Suite A, 2840 Hershberger Road, Roanoke, VA 24017,  
US, US (Residence), US (Nationality)

Inventor(s):

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BLUM Ronald D, 5320 Silver Fox Road, Roanoke, VA 24014, US,  
MALKANI Sunder H, 5370 Silver Fox Road, Roanoke, VA 24014, US,  
LEWIS Sarah Beth, Apartment F, 12900 Springs Lane, Norcross, GA 30092, US

LEGGETT Tom Sr, P.O. Box 59, South Boston, VA 24592, US,

Legal Representative:

WELLS William K (et al) (agent), Kenyon & Kenyon, Suite 700, 1500 K  
Street, N.W., Washington, DC 20005, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200152164 A1 20010719 (WO 0152164)

Application: WO 2001US427 20010108 (PCT/WO US0100427)

Priority Application: US 2000478815 20000107; US 2000510308 20000222; US  
2000191115 20000322; US 2000560805 20000428; US 2000569025 20000511; US  
2000589176 20000608; US 2000215767 20000630; US 2000693832 20001023; US  
2000693843 20001023; US 2000693849 20001023

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE  
DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC  
LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI  
SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 20972

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... for the item, can include both fixed and variable costs, as well as  
any costs **allocated** to the **item**, such as administrative, sales, or  
general costs.

At step 800, a maximum profit can be identified, and a **price** point  
associated with the **maximum** profit can be selected as a profit-

17/3,K/41 (Item 30 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00811436 \*\*Image available\*\*

**METHOD AND APPARATUS FOR PRESENTING PRICE PROTECTION INFORMATION TO BUYERS  
OF RETAIL PRODUCTS  
TECHNIQUE ET DISPOSITIF DE PRESENTATION D'INFORMATIONS DE PROTECTION A DES  
ACHETEURS AU DETAIL**

Patent Applicant/Inventor:

MAMTA GANESAN, 8909 Texas Sun Drive, Austin, TX 78748, US, US (Residence)  
, US (Nationality)

KRISHNA Verma, 8909 Texas Sun Drive, Austin, TX 78748, US, US (Residence)  
, US (Nationality)

Legal Representative:

FERB Robert J (agent), 26 East Summit Street, Somerville, NJ 08876, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200145023 A2 20010621 (WO 0145023)

Application: WO 2000US42368 20001128 (PCT/WO US0042368)



Priority Application: US 99167987 19991130  
Designated States: JP US  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 9664  
Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Detailed Description

Detailed Description

... various computer software, etc., or may be stored only for products having an advertised price **greater than** some predetermined threshold, for example one hundred dollars. Alternatively, information on all advertised **products** is stored in APR database 285. In another embodiment, information is stored on the **lowest** advertised **price** for each **product** in a geographic area. The information stored during step 400 would include, but is by...

**17/3,K/42** (Item 31 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00809406 \*\*Image available\*\*

**MAUDLIN-VICKREY AUCTION METHOD AND SYSTEM FOR MAXIMIZING SELLER REVENUE AND PROFIT**

**PROCEDE ET SYSTEME DE VENTE AUX ENCHERES, DITS DE MAUDLIN-VICKREY, DESTINES A MAXIMISER LE REVENU ET LE BENEFICE DU VENDEUR**

Patent Applicant/Inventor:

MAUDLIN Stuart C, 2476 Bolsover, Suite 482, Houston, TX 77005, US, US  
(Residence), US (Nationality)

Legal Representative:

SHADDOX Robert C (agent), Winstead Sechrest & Minick, 2400 Bank One Center, 910 Travis Street, Houston, TX 77002-5895, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200143040 A2 20010614 (WO 0143040)

Application: WO 2000US42375 20001129 (PCT/WO US0042375)

Priority Application: US 99450308 19991129

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ  
DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ  
LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG  
SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 8491

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Claims

Claim

... one price bid from at least one buyer; determining from the submitted bids a sales **price** to reach the **maximum** profit; and selling **items** to the buyers offered a bid price which is equal or **higher than** the determined sales price, wherein the items are sold to said buyers for the

same...

17/3,K/43 (Item 32 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00809347 \*\*Image available\*\*

**METHODS AND SYSTEMS FOR SELECTING TRAVEL PRODUCTS**  
**PROCEDES ET SYSTEMES PERMETTANT DE SELECTIONNER DES PRODUITS DE VOYAGE**

Patent Applicant/Inventor:

MAIER Robert J, 45 Stanwick Road, Mt. Laurel, NJ 08054, US, US  
(Residence), US (Nationality)

Legal Representative:

DRIVAS Dimitrios T (et al) (agent), White & Case LLP, 1155 Avenue of the Americas, New York, NY 10036, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200142963 A2-A3 20010614 (WO 0142963)

Application: WO 2000US33437 20001207 (PCT/WO US0033437)

Priority Application: US 99226442 19991207

Designated States: AG AT AU BB BR CA CN DE DK ES FI GB IL IN IS JP MX NZ PL  
PT RU SE SG TR UA ZA

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

Publication Language: English

Filing Language: English

Fulltext Word Count: 5733

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... travel, it is not possible for any one travel agent to know the details about **more than** a limited number of different travel **products** . At **best** , the travel agent can **offer** the client information about a few vacations.

Not only is the travel agent limited in the range of travel **products** they know, but also the supplier of travel products cannot afford to supply information about...

17/3,K/44 (Item 33 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00806384

**NETWORK AND LIFE CYCLE ASSET MANAGEMENT IN AN E-COMMERCE ENVIRONMENT AND METHOD THEREOF**

**GESTION D'ACTIFS DURANT LE CYCLE DE VIE ET EN RESEAU DANS UN ENVIRONNEMENT DE COMMERCE ELECTRONIQUE ET PROCEDE ASSOCIE**

Patent Applicant/Assignee:

ACCENTURE LLP, 1661 Page Mill Road, Palo Alto, CA 94304, US, US  
(Residence), US (Nationality)

Inventor(s):

MIKURAK Michael G, 108 Englewood Blvd., Hamilton, NJ 08610, US,

Legal Representative:

HICKMAN Paul L (agent), Oppenheimer Wolff & Donnelly, LLP, 38th Floor, 2029 Century Park East, Los Angeles, CA 90067-3024, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200139030 A2 20010531 (WO 0139030)  
Application: WO 2000US32324 20001122 (PCT/WO US0032324)  
Priority Application: US 99444775 19991122; US 99447621 19991122  
Designated States: AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CU CZ DE DK  
DZ EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT  
LU LV MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR  
TT UA UG UZ VN YU ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 171499

Main International Patent Class: **G06F-017/60**

Fulltext Availability:  
Detailed Description

Detailed Description

... levels are being met consistently  
Whether there are any general problems with the service or **product**  
Whether the sale and use of the service is tracking to forecasts.

This process also...

**17/3,K/45 (Item 34 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00805479 \*\*Image available\*\*

**AUTOMATED INTERNET QUOTING AND PROCUREMENT SYSTEM AND PROCESS FOR  
COMMERCIAL PRINTING  
PROCEDE ET SYSTEME AUTOMATISE DE DEVIS ET D'ACQUISITION PAR INTERNET  
D'IMPRIMES COMMERCIAUX**

Patent Applicant/Assignee:

ECORPORATEPRINTERS INC, 1067 Market Street, Suite 1027, San Francisco, CA  
94103, US, US (Residence), US (Nationality)

Inventor(s):

SEVCIK Jan Joseph, 825 Catamaran Street #3, Foster City, CA 94404, US,  
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US,

JOHANSEN Jon, 138 Albion Street, San Francisco, CA 94110, US,

Legal Representative:

MORRIS Francis E (et al) (agent), Pennie & Edmonds LLP, 1155 Avenue of  
the Americas, New York, NY 10036, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200139069 A1 20010531 (WO 0139069)

Application: WO 2000US31453 20001115 (PCT/WO US0031453)

Priority Application: US 99449158 19991124

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ  
DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ  
LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG  
SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 10171

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... buyer receives the price and specifications, the print buyer may either proceed to order the **product** or if the price is **more than** the buyer's budget, the buyer has the option of entering the **maximum price** the buyer would like to pay for the project and allowing the system to generate...

**17/3,K/46 (Item 35 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

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00805470 \*\*Image available\*\*

**METHOD OF AUCTIONING BASED ON COOPERATIVE BUYING IN INTERNET**

**PROCEDE DE VENTE AUX ENCHERES REPOSANT SUR L'ACHAT COLLECTIF SUR INTERNET**

Patent Applicant/Assignee:

S & S COM CO LTD, Bosung Bldg., F4, 124-14, Chungdam-dong, Kangnam-gu, Seoul 135-100, KR, KR (Residence), KR (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

KIM Jae Myung, 199-92, Mojin-dong, Kwangjin-ku, Seoul 143-140, KR, KR (Residence), KR (Nationality), (Designated only for: US)

Legal Representative:

KIM Samsoo (agent), Dukwon Building, 3rd floor, 637-19 Yoksam-dong, Kangnam-ku, Seoul 135-080, KR,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200139059 A1 20010531 (WO 0139059)

Application: WO 2000KR578 20000602 (PCT/WO KR0000578)

Priority Application: KR 9951933 19991122

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE

DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KZ LC LK

LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK

SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: Korean

Fulltext Word Count: 4429

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

English Abstract

...above steps are repeated from the first step on; if the auction is closed, the **goods** are **allocated** to said applicant buyers in the order of the sequence, beginning from the goods with the **lowest bidding price** .

Detailed Description

... quantity after close of the auction (step S20 1). If the selling  
zn

quantity is **greater than** the purchasing quantity, it assigns the **product** at the **lowest bid price** to the buying applicants (step S202) and terminates the process.

If the selling quantity is...

...remains other products which have not been assigned (step S204). If there is no such **product**, the process is terminated. If there are such **products**, the quantity of the **products** at the **lowest bid price** among these unassigned **products** is checked (step S20-5).

Then, it is checked whether the quantity of the **product** at the **lowest bid price** is **greater than** the latter quantity for subsequent purchasing (step S206). If the former quantity is smaller than...

...in the existing shopping malls and then linked to the purchasers the order of the **price** Grad be (jinnincy from the **lowest bid price**, whereby the purchasers are allowed to buy the **goods** at a price **lower than** the corresponding price in the existing shopping malls and

-D

I

the sellers are allowed...

17/3,K/47 (Item 36 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00801771 \*\*Image available\*\*

**PROCUREMENT SYSTEM USING REVERSE AUCTION IN CONJUNCTION WITH OPEN MARKET  
SYSTEME D'ACHAT UTILISANT L'ENCHERE INVERSEE ET TECHNOLOGIES DE RESEAU  
INFORMATIQUE CONJOINTEMENT AVEC UN MARCHÉ LIBRE, UNE ASSURANCE DE LA  
QUALITE ET DES PROCÉDES METTANT EN ŒUVRE DES OFFRANTS ET DES ACHETEURS  
ANONYMES**

Patent Applicant/Assignee:

DATAEXCHANGE CORPORATION, 3600 Via Pescador, Camarillo, CA 93012-5051, US  
, US (Residence), US (Nationality), (For all designated states except:  
US)

Patent Applicant/Inventor:

MALCHICOFF Sheldon, 701 Spruce Meadow Drive, Westlake Village, CA 91362,  
US, US (Residence), US (Nationality), (Designated only for: US)

COFFMAN Amy Heather, 1133 Lucero Street, Camarillo, CA 93010, US, US  
(Residence), US (Nationality), (Designated only for: US)

DICKINSON Charles T, 359 Appletree Avenue, Camarillo, CA 93012, US, US  
(Residence), US (Nationality), (Designated only for: US)

SCHNEEMAN Leonard, 846 Lynnmere Drive, Thousand Oaks, CA 91360, US, US  
(Residence), US (Nationality), (Designated only for: US)

STANFORTH Marian Carol, 1830 Weston Circle, Camarillo, CA 93012, US, US  
(Residence), US (Nationality), (Designated only for: US)

BURG Wayne David, 1039 Scioto Circle, Simi Valley, CA 93065, US, US  
(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

HAMRICK Claude A S (et al) (agent), Oppenheimer Wolff & Donnelly LLP,  
1400 Page Mill Road, Palo Alto, CA 94304, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200135292 A1 20010517 (WO 0135292)

Application: WO 2000US30343 20001103 (PCT/WO US0030343)

Priority Application: US 99163885 19991105; US 2000664639 20000919

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ  
DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG  
SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English  
Filing Language: English  
Fulltext Word Count: 7001

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Claims

#### Claim

... of the item requested by the buyer; and wherein the auction winner bids to supply **less than** the specified quantity; and wherein the supplier bidding the next **lowest bid** to the **lowest bid** supplies a some or all of the specified quantity of the **item** not supplied by the auction winner.

8 A method, using a computer, for procuring an...

**17/3,K/48** (Item 37 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00801763 \*\*Image available\*\*

#### **APPARATUS FOR NEGOTIATION** **APPAREIL DE NEGOCIATION**

Patent Applicant/Assignee:

BRITISH TELECOMMUNICATIONS PUBLIC LIMITED COMPANY, 81 Newgate Street,  
London EC1A 7AJ, GB, GB (Residence), GB (Nationality), (For all  
designated states except: US)

Patent Applicant/Inventor:

KEARNEY Paul Joseph, The Coach House, Northcliffe Court, Felixstowe,  
Suffolk IP11 7UA, GB, GB (Residence), GB (Nationality), (Designated  
only for: US)

Legal Representative:

DUTTON Erica Lindley (agent), BT Group Legal Services, Intellectual  
Property Dept., Holborn Centre, 8th floor, 120 Holborn, London EC1N 2TE  
, GB,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200135284 A1 20010517 (WO 0135284)  
Application: WO 2000GB4293 20001108 (PCT/WO GB0004293)  
Priority Application: EP 99308868 19991108

Designated States: AU CA US

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

Publication Language: English

Filing Language: English

Fulltext Word Count: 15896

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Detailed Description

#### Detailed Description

... so. Similarly, it allows a 35 purchaser to say: 'I will buy this  
amount of **goods** if I have to pay no **more than** this **price**'.

The amount corresponding to **maximum** sale **price** is the 'ideal' amount the vendor wants to buy, perhaps corresponding to the deficit below...top of the stack will normally have a lower value than those lower down. The **items** that can be sold at a profit are the ones whose unit value is **less than the price** under consideration.

Thus the **maximum** number that can be sold such that each is sold at a profit is the...

17/3,K/49 (Item 38 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00799878 \*\*Image available\*\*

**AUTOMATIC BID PROCESSING METHOD USING COMPUTER NETWORK SYSTEM**  
**TECHNIQUE DE TRAITEMENT AUTOMATIQUE DE SOUMISSION UTILISANT UN RESEAU INFORMATIQUE**

Patent Applicant/Assignee:

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KR (Residence), KR (Nationality), (Designated only for: US)  
LEE Jae-Hun, Da-3 Samsung Town, 68-3 Munjung-dong, Songpa-gu, Seoul  
138-200, KR, KR (Residence), KR (Nationality), (Designated only for:  
US)

Legal Representative:

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Seocho-gu, Seoul 137-874, KR,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200133449 A1 20010510 (WO 0133449)

Application: WO 2000KR1221 20001027 (PCT/WO KR0001221)

Priority Application: KR 9947796 19991030

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KZ LC

LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI

SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 3676

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... by providing product information to bidders; a plurality  
of bidders inputting general bids for the **product** when the plurality of  
bidders make bids- each of the plurality of bidders selectively inputting  
a  
projected **maximum bid** that the bidder wants to propose for the

product ,  
and determining the accepted bid for the **product** by comparing the final bid, which is the highest price among the general bids, with the first projected **maximum bid**, which is the highest projected **maximum** bids proposed by the bidders.

It is preferable that if the last bid is **higher** than the first projected maximum price, the last bid becomes the accepted bid, and when the...

**17/3,K/50 (Item 39 from file: 349)**  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00790554 \*\*Image available\*\*

**NETWORK-BASED SERVICE FOR SELLING DYNAMIC INVENTORY AND OFFERING LOWEST PRICE WITH NO GUESSING**  
**SERVICE FOURNI PAR UN RESEAU DE VENTE D'INVENTAIRES DYNAMIQUES ET OFFRANT LE MEILLEUR PRIX SANS INDETERMINATION**

Patent Applicant/Assignee:

MICROSOFT CORPORATION, One Microsoft Way, Redmond, WA 98052, US, US  
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Inventor(s):

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200124043 A2 20010405 (WO 0124043)

Application: WO 2000US41000 20000927 (PCT/WO US0041000)

Priority Application: US 99408259 19990929

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 8315

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... For example, some previous Internet-based sales processes require a consumer to guess at the **lowest price** of an **item** of inventory. If, however, the absolute **lowest price** that can be **offered** for that **item** of inventory is **lower** than the consumer's guess, then the consumer becomes disadvantaged. The margin, i.e. the excess...

**17/3,K/51 (Item 40 from file: 349)**  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.



00787036      \*\*Image available\*\*

**SYSTEM AND METHOD FOR OPTIMIZING QUANTITY OF SECURITY PURCHASED OR SOLD ON  
A PERIODIC BASIS**

**SYSTEME ET PROCEDE PERMETTANT D'OPTIMISER LA QUANTITE DE TITRES ACHETES OU  
VENDUS SUR UNE BASE PERIODIQUE**

Patent Applicant/Inventor:

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Legal Representative:

MEIER Lawrence H (agent), Downs Rachlin & Martin PLLC, 199 Main Street,  
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Patent and Priority Information (Country, Number, Date):

Patent: WO 200120529 A1 20010322 (WO 0120529)

Application: WO 2000US25419 20000915 (PCT/WO US0025419)

Priority Application: US 99154634 19990917

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 9522

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... number N of units traded during a particular transaction period. In  
the buying scenario, the **product** Ki(Pb) should always be **lower than**  
the **lowest** actual **price** over a period of time. For example, Ki(Pb)  
should be **less than** the lowest price at Pmin. In addition, the closer  
actual transaction price P is to...

**17/3,K/52      (Item 41 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00783294      \*\*Image available\*\*

**METHODS AND SYSTEMS FOR A DYNAMIC NETWORKED COMMERCE ARCHITECTURE**

**PROCEDES ET SYSTEMES DESTINES A UNE ARCHITECTURE COMMERCIALE DYNAMIQUE EN  
RESEAU**

Patent Applicant/Assignee:

ELIBERATION COM CORPORATION, 4 Executive Circle, Suite 225, Irvine, CA  
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Patent Applicant/Inventor:

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Legal Representative:

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Center Drive, 16th floor, Newport Beach, CA 92660, US,  
Patent and Priority Information (Country, Number, Date):  
Patent: WO 200116842 A1 20010308 (WO 0116842)  
Application: WO 2000US23886 20000831 (PCT/WO US0023886)  
Priority Application: US 99151872 19990831  
Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ  
CZ (utility model) DE DE (utility model) DK DK (utility model) DM DZ EE  
EE (utility model) ES FI FI (utility model) GB GD GE GH GM HR HU ID IL IN  
IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ  
PL PT RO RU SD SE SG SI SK SK (utility model) SL TJ TM TR TT TZ UA UG US  
UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 8815

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Detailed Description

Detailed Description

... will have

,7,

the lowest aggregate or overall cost. Thus, in one embodiment, having the  
**lowest** item **price** or product cost does not ensure a highest ranking,  
where **products** are ranked from lowest **aggregate** cost to highest  
aggregate cost.

The software system utilizes address information provided by the consumer  
...

**17/3,K/53** (Item 42 from file: 349)  
DIALOG(R) File 349:PCT FULLTEXT  
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00779717 \*\*Image available\*\*

**AGGREGATION ENGINE**

**MOTEUR D'AGREGATION**

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Patent Applicant/Inventor:

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Legal Representative:

DAVIS Paul (agent), Wilson, Sonsini, Goodrich & Rosati, 650 Page Mill  
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Patent and Priority Information (Country, Number, Date):

Patent: WO 200113300 A2 20010222 (WO 0113300)  
Application: WO 2000US22022 20000810 (PCT/WO US0022022)  
Priority Application: US 99374396 19990813

Parent Application/Grant:

Related by Continuation to: US 99374396 19990813 (CON)

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ  
LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG  
SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 7679

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... offer the Product.

Vendors submit bids in response to the aggregated demand and typically the **lowest price** wins.

7

SUBSTITUTE SHEET (RULE 26)

As illustrated in Figure 1, one embodiment of the present invention includes a **product aggregation** system architecture with a demand collection engine, a database, a demand viewer engine and an...

**17/3,K/54 (Item 43 from file: 349)**

DIALOG(R) File 349:PCT FULLTEXT

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00776249 \*\*Image available\*\*

**INTERACTIVE OPEN BID EXCHANGE FOR BUYER/SELLER TRANSACTIONS**

**SYSTEME INTERACTIF D'APPELS D'OFFRES POUR REALISER DES TRANSACTIONS ENTRE  
DES ACHETEURS ET DES VENDEURS**

Patent Applicant/Assignee:

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200109805 A2 20010208 (WO 0109805)

Application: WO 2000US40505 20000728 (PCT/WO US0040505)

Priority Application: US 99363415 19990729

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

CZ (utility model) DE DE (utility model) DK DK (utility model) DM DZ EE

EE (utility model) ES FI FI (utility model) GB GD GE GH GM HR HU ID IL IN

IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ

PL PT RO RU SD SE SG SI SK SK (utility model) SL TJ TM TR TT TZ UA UG UZ

VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 5348

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... is

so low that no potential seller would accept, the buyer is left without the **product** he desires. Thus, without knowing the "**best**" **price** at a given time, the buyer may be paying **more than** necessary to obtain the desired **goods** or services.

Accordingly, a buyer/seller transaction method is desired that overcomes the deficiencies described...

**17/3,K/55 (Item 44 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

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00776157 \*\*Image available\*\*

**SYSTEM, METHOD, AND ARTICLE OF MANUFACTURE FOR ESTIMATING A TIME**

**SYSTEME, PROCEDE, ET ARTICLE MANUFACTURE D'ESTIMATION D'UN TEMPS**

Patent Applicant/Assignee:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200109700 A2-A3 20010208 (WO 0109700)

Application: WO 2000US20956 20000801 (PCT/WO US0020956)

Priority Application: US 99365383 19990803; US 99365992 19990803; US 99365993 19990803

Designated States: AU BR CA CN IL IN JP KR MX RU SG

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

Publication Language: English

Filing Language: English

Fulltext Word Count: 13581

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... orders and the buy orders, when they have been arranged in sequence, to determine the **lowest** buy order **price** that is equal to or greater than a recorded sell order and thus establish a new selling price for the **goods** .

**More than** such a system for merely matching buy and sell orders, the present invention provides a...

**17/3,K/56 (Item 45 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

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00774526 \*\*Image available\*\*

**INTERNET-BASED INTERACTIVE MARKET FOR SALE OF PRODUCTS AND SERVICES**  
**MARCHE INTERACTIF VIA L'INTERNET DE VENTE DE PRODUITS ET SERVICES**

Patent Applicant/Assignee:

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RYBAK Mariusz S, 211 Queens Quay West, Unit #1207, Toronto, Ontario M5J  
2M6, CA, CA (Residence), CA (Nationality), (Designated only for: US )

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200108072 A1 20010201 (WO 0108072)

Application: WO 2000US20084 20000721 (PCT/WO US0020084)

Priority Application: US 99145449 19990723

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE

DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC

LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK

SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 10452

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Claims

Detailed Description

... Internet-based market system that utilizes a novel matching engine that considers all four parameters ( **price** , minimum and **maximum** quantity, and **product** type) and **aggregates** buyer demand within a market and then matches multiple buyers and sellers to arrive at...

Claim

... buyers having bids at or below a current bid price and, for each identified buyer, **aggregating** maximum quantity of **products** indicated for buyers bidding at or above the current bid **price** , wherein buyer demand comprising the **maximum aggregated** buyer quantity of **product** in said market is matched with seller **offers** at **lowest prices** possible.

4 The system as claimed in Claim 3, further comprising means responsive to receipt...participants of said interactive market one or more market status parameters  
27

including: a current **lowest price** and current **aggregated maximum** quantity of a **product** for which a market is created.

16.. Method for conducting an interactive market comprising buyers...or above the current bid

price, wherein said matching step c) includes matching the maximum **aggregated** buyer quantity of **product** in said market

with seller **offers** at **lowest prices** possible.  
19 The method as claimed in Claim 18, wherein, for each current bid request...potential participants of said interactive market one or more market status parameters including: a current **lowest price** and current **aggregated maximum** quantity of a **product** for which a market is created.

31 A computer program device readable by a machine...

...or above the current bid price, wherein said matching step c) includes matching the maximum **aggregated** buyer quantity of **product** in said market with seller **offers** at **lowest prices** possible.

34 The computer program device readable by a machine as claimed in Claim 33...potential participants of said interactive market one or more market status parameters including: a current **lowest price** and current **aggregated maximum** quantity of a **product** for which a market is created.

17/3,K/57 (Item 46 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00772925 \*\*Image available\*\*

**USER INTERFACE TO FACILITATE, ANALYZE AND MANAGE RESOURCE CONSUMPTION  
INTERFACE UTILISATEUR PERMETTANT DE FACILITER, D'ANALYSER ET DE GERER LA  
CONSOMMATION DE RESSOURCES**

Patent Applicant/Assignee:

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Patent Applicant/Inventor:

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HOWELL John Robert, 76 Floren Dr., Rochester, NY 14612, US, US  
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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200106432 A1 20010125 (WO 0106432)

Application: WO 2000US19174 20000714 (PCT/WO US0019174)

Priority Application: US 99143846 19990715; US 2000602768 20000623

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 21672

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... allows users to define the duration of each auction created.

At step 314 Define Strike **Price** allows users to set the **maximum price** they 'fling to pay for a **commodity** . Suppliers must begin bidding **lower than** the are wi predefined strike price.

At step 315 Define Bid Decrement allows LES personnel...

17/3,K/58 (Item 47 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00769506 \*\*Image available\*\*

**METHOD AND APPARATUS FOR ELECTRONIC COMMERCE**  
**PROCEDE ET APPAREIL DE COMMERCE ELECTRONIQUE**

Patent Applicant/Assignee:

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Patent Applicant/Inventor:

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Legal Representative:

KOFFS Steven E (et al) (agent), Duane, Morris & Heckscher LLP, One  
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Patent and Priority Information (Country, Number, Date):

Patent: WO 200103042 A1 20010111 (WO 0103042)  
Application: WO 2000US18448 20000705 (PCT/WO US0018448)  
Priority Application: US 99142651 19990706

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ  
LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG  
SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 7704

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... a single customer request, the Service Provider may: (1) search the Worldwide Web for the **lowest price** on a **product** , (2) place a bid on the same **product** (using an on-line auction service) at a discount **price** that is **lower than** the **lowest price** found by the search, and (3) if the bid is not accepted. place a conditional purchase offer (CPO) for the **product** at the discount price (using an on-line reverse auction service).  
The Service Provider may...

17/3,K/59 (Item 48 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00764275 \*\*Image available\*\*

**SYSTEM AND METHOD FOR MANAGING TIER-PRICED COMMODITY TRANSACTIONS**  
**SYSTEME ET PROCEDE POUR GERER DES TRANSACTIONS SUR LES MARCHANDISES A PRIX**  
**PAR PALIERS**

Patent Applicant/Inventor:

FORD Robert M, 2400 Frederick Avenue, St. Joseph, MO, US, US (Residence),  
US (Nationality)

Legal Representative:

JOHN John M, Kaye, Scholer, Fierman, Hays & Handler, LLP, 425 Park  
Avenue, New York, NY 10022-3598, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 200077702 A1 20001221 (WO 0077702)

Application: WO 2000US15889 20000609 (PCT/WO US0015889)

Priority Application: US 99330446 19990611

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK

DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR

LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ

TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 5674

Main International Patent Class: G06F-017/60

English Abstract

...The system also allows the customer (2) to purchase an indemnifying financial instrument (10) from **more than** one seller (6). The present invention also includes a method of searching for the **best price** of a tier- **priced commodity** (8) sold with an indemnifying financial instrument (10). The present invention also includes a system...

17/3,K/60 (Item 49 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00752884

**SYSTEM AND METHOD FOR PROVIDING AN ELECTRONIC BUSINESS-TO-BUSINESS EXCHANGE**  
**FOR BUYERS AND SELLERS**  
**SYSTEME ET PROCEDE ASSURANT DES ECHANGES COMMERCIAUX ELECTRONIQUES ENTRE**  
**ACHETEURS ET VENDEURS**

Patent Applicant/Assignee:

TRADEOUT COM INC, 410 Saw Mill River Road, Suite 2065, Ardsley, NY 10502,  
US, US (Residence), US (Nationality), (For all designated states  
except: US)

Patent Applicant/Inventor:

MCCAGG Brin, 119 East 84th Street, #6A, New York, NY 10028, US, US  
(Residence), US (Nationality), (Designated only for: US)

BOYLE Thomas R, 362 Joan Drive, Fairfield, CT 06430, US, US (Residence),  
US (Nationality), (Designated only for: US)



SCHILLING Peter, 59 Woodleigh Road, Dedham, MA 02026, US, US (Residence),  
US (Nationality), (Designated only for: US)  
Legal Representative:  
SOFER Joseph (agent), Sofer & Haroun, LLP, Suite 1921, 342 Madison  
Avenue, New York, NY 10173, US,  
Patent and Priority Information (Country, Number, Date):  
Patent: WO 200065505 A2 20001102 (WO 0065505)  
Application: WO 2000US10619 20000420 (PCT/WO US0010619)  
Priority Application: US 99130607 19990422  
Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK  
DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ  
TM TR TT TZ UA UG US UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 14319

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... buyer is not necessarily the current highest bid, but is the current  
highest bidder's **maximum bid** .  
For the first **bid** received by the system on a specific **item** , the  
system determines whether the bid entered by the current user is **greater**  
**than** the minimum acceptable bid entered by the seller in step 315,  
since no previous bids...wins under this criteria because the ten items  
bid on by the second buyer are **greater than** the six **items** bid on by  
the first buyer. Although the seller may not receive the **best unit**  
**price** for the **items** using this criteria, this criteria may be the most  
advantageous when, for instance, the seller...

**17/3,K/61 (Item 50 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00743962 \*\*Image available\*\*

**OFFLINE SYSTEM AND METHOD FOR DETERMINING NON-OBVIOUS SAVINGS IN THE  
PURCHASE OF GOODS AND SERVICES**

**SYSTEME HORS LIGNE ET PROCEDE DE DETERMINATION DES ECONOMIES CACHEES LORS  
DE L'ACHAT DE BIENS ET DE SERVICES**

Patent Applicant/Assignee:

SABRE INC, 4255 Amon Carter Boulevard, Fort Worth, TX 76155, US, US  
(Residence), US (Nationality)

Inventor(s):

STROTHMANN Russell, 905 South Narcissus Avenue, Broken Arrow, OK 74012,  
US,

MCQUARRIE Dianne, 4835 East 114th Place, Tulsa, OK 74137, US,

OFFUTT Joseph Robert Jr, 2758 Mesquite Lane, Grapevine, TX 76051, US,

CASH Jerome Edward, 3901 Valez Drive, Carrollton, TX 75007, US,

Legal Representative:

GARRETT Arthur S (et al) (agent), Finnegan, Henderson, Farabow, Garrett &  
Dunner, L.L.P., 1300 I Street, N.W., Washington, DC 20005-3315, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200057331 A2 20000928 (WO 0057331)  
Application: WO 2000US7447 20000322 (PCT/WO US0007447)  
Priority Application: US 99275887 19990325; US 99471012 19991223  
Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE  
DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC  
LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK  
SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 9369

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Detailed Description

Detailed Description

... year, making it increasingly difficult for online shoppers to navigate the Web to locate particular **products** at the **best prices**. At one site, called the "Internet Mall," online shoppers can browse through **more than** 20,000 "virtual stores." This challenge for consumers also introduces a problem for merchants in...

**17/3,K/62 (Item 51 from file: 349)**  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00737983 \*\*Image available\*\*

**METHODS AND APPARATUSES FOR ELECTRONIC BIDDING SYSTEMS**

**PROCEDES ET APPAREILS DESTINES A DES SYSTEMES ELECTRONIQUES D'OFFRES**

Patent Applicant/Assignee:

MEDPOOL COM INC, 1600 Bridge Parkway, Suite 102, Redwood Shores, CA 94065  
, US, US (Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

DE GHEEST Anne, 12133 Foothill Lane, Los Altos Hills, CA 94022, US, US  
(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

MILLIKEN Darren J (et al) (agent), Blakely, Sokoloff, Taylor & Zafman  
LLP, 7th floor, 12400 Wilshire Boulevard, Los Angeles, CA 90025, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200050970 A2-A3 20000831 (WO 0050970)  
Application: WO 2000US4814 20000224 (PCT/WO US0004814)  
Priority Application: US 99121458 19990224; US 99410490 19990930; US  
99409836 19990930; US 99158582 19991007; US 99161789 19991027

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK  
DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ  
TM TR TT TZ UA UG US UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 32072

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Claims

Detailed Description

... determined whether there are more unsatisfied buyers to process at process block 740.

If the **product** is acceptable, it is determined whether the selected bid price is **less than** the buyer's **maximum commitment price** (process block 725).

According to one embodiment, it may also be determined whether the price for disposable **items** to be sold with the product is below or equal to what the buyer is...the order of entry into the pool; thus, buyer 1 is selected (block 715). Since **product** I is acceptable to buyer 1, the **product** 1 bid price is compared to Buyer I's **maximum commitment price** (\$16) (block 725). Since the **bid price** is **less than** the **maximum price**, and the working quantity (0) plus buyer I's (500) quantity is **less than** the maximum quantity for **product** I (I 500 from Figure 6C), buyer 1 and the quantity of 500 is added...

...illustrates the current status of the working winning pool after buyer 2 is added for **product** 2.

since **product** 2 is also acceptable to buyer 3 and the bid price is **less than** buyer 3's **maximum price** (\$14), the process in blocks 720 and 725 is repeated for buyer 3. However, since...

Claim

... buyer purchase interest, wherein a bid price associated with the first bid and the second **bid** is below the **maximum price**.

21 The method of claim 17, wherein the set of **more than one item** is a lot.

22 The method of claim 17, wherein selecting the first bid comprises...

...buyer purchase interest, wherein a bid price associated with the first bid and the second **bid** is below the **maximum price**.

30 The computer readable medium of claim 26, wherein the set of **more than one item** is a lot.

31 The computer readable medium of claim 26, wherein selecting the first ...

17/3,K/63 (Item 52 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00736213 \*\*Image available\*\*

INCENTIVE NETWORK

RESEAU INCITATIF

Patent Applicant/Assignee:

E-CENTIVES INC, Suite 1200, 6903 Rockledge Drive, Bethesda, MD 20817, US,  
US (Residence), US (Nationality)

Inventor(s):

AMJADI Kamran, 7605 Arnet Lane, Bethesda, MD 20817, US,

Legal Representative:

GARRETT Arthur S, Finnegan, Henderson, Farabow, Garrett & Dunner, L.L.P.,  
1300 I Street, N.W., Washington, DC 20005-3315, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 200049548 A2 20000824 (WO 0049548)

Application: WO 2000US4137 20000216 (PCT/WO US0004137)

Priority Application: US 99251480 19990217

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK  
DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ  
TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 6183

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... year, making it increasingly difficult for online shoppers to navigate  
the Web to locate particular **products** at the **best prices** . At one  
site, called the "Internet Mall," online shoppers can 5 browse through  
**more than** 20,000 "virtual stores." This challenge for consumers also  
introduces a problem for merchants in...

**17/3,K/64 (Item 53 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00730942 \*\*Image available\*\*

**METHOD AND SYSTEM FOR BUYER-INITIATED AGGREGATING OF BUYERS TO OBTAIN  
DESIRED PRODUCTS AT DISCOUNTED PRICES**

**PROCEDE ET SYSTEME UTILISATEURS PERMETTANT A DES ACHETEURS DE SE REGROUPER  
POUR ACHETER DES PRODUITS DESIRES A PRIX REDUITS**

Patent Applicant/Assignee:

iCOOP INC, Suite 1350, 100 South Broad Street, Philadelphia, PA 19910, US  
, US (Residence), US (Nationality)

Inventor(s):

REDDI Sashidhar P, Suite 1350, 100 South Broad Street, Philadelphia, PA  
19910, US,

Legal Representative:

TACHNER Adam H (et al) (agent), Crosby, Heafey, Roach & May, Suite 1900,  
4 Embarcadero Center, San Francisco, CA 94111-4106, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200043929 A2 20000727 (WO 0043929)

Application: WO 2000US1457 20000121 (PCT/WO US0001457)

Priority Application: US 99116729 19990122; US 99346783 19990707

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE  
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT  
LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT  
UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 5996

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Detailed Description

Detailed Description

... a Sale manager to match product information and sale information and generate orders for the **product** . Preferably, the system obtains offers from more **than** one vendor and then **offers** the buyers the **best price** . Also preferably, the system employs a Group Manager to **aggregate** buyers seeking the same **product** . Once a vendor is identified for a given product, the buyers in the corresponding group...  
...can also comprise the steps of grouping additional buyers based on interest for the same **product** or comparing the sale information from **more than** one vendor to find the **best price** or **offering** invitations to potential buyers. The invention also comprises computer-readable media having instructions for carrying...

**17/3,K/65 (Item 54 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00569848 \*\*Image available\*\*

**ELECTRONIC COMMERCE USING A TRANSACTION NETWORK**  
**COMMERCE ELECTRONIQUE PAR RESEAU DE TRANSACTIONS**

Patent Applicant/Assignee:

QPASS INC,  
COCKRILL Michael P,  
BRYANT William K,  
FRANKLIN D Chase,  
MCNEELY Mark H,  
RYAN Timothy J,  
SWEET Andrew P,  
SIADEK Steven J,  
FAITH Ronald R Jr,  
GORIS J Mark,  
MALEK Thor A,

Inventor(s):

COCKRILL Michael P,  
BRYANT William K,  
FRANKLIN D Chase,  
MCNEELY Mark H,  
RYAN Timothy J,  
SWEET Andrew P,  
SIADEK Steven J,  
FAITH Ronald R Jr,  
GORIS J Mark,  
MALEK Thor A,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200033221 A1 20000608 (WO 0033221)  
Application: WO 99US27879 19991124 (PCT/WO US9927879)  
Priority Application: US 98201311 19981129

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK  
DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR

LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ  
TM TR TT TZ UA UG US UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM  
AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL  
PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 14033

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... preferably employs a maximum automatic refund threshold. If a refund request is directed to an **item** having a **price** that is **less than** the **maximum** automatic refund threshold, the network preferably automatically grants the refund request. On the other hand, the network applies a more rigorous evaluation process to refund requests that are directed to **items** having **prices greater than** the **maximum** automatic refund threshold. The network preferably forwards such refund requests to a human customer service...

**17/3,K/66 (Item 55 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00560552 \*\*Image available\*\*

**DOCUMENTS FOR COMMERCE IN TRADING PARTNER NETWORKS AND INTERFACE  
DEFINITIONS BASED ON THE DOCUMENTS**

**DOCUMENTS POUR LE COMMERCE UTILISES DANS DES RESEAUX DE PARTENAIRES  
COMMERCIAUX ET DEFINITIONS D'INTERFACES FONDEES SUR CES DOCUMENTS**

Patent Applicant/Assignee:

COMMERCE ONE INC,  
MELTZER Bart Alan,  
ALLEN Terry,  
FUCHS Matthew Daniel,  
GLUSHKO Robert John,  
MALONEY Murray,  
DAVIDSON Andrew Everett,  
PERSSON Kenneth,  
SCHWARZHOFF Kelly Lane,

Inventor(s):

MELTZER Bart Alan,  
ALLEN Terry,  
FUCHS Matthew Daniel,  
GLUSHKO Robert John,  
MALONEY Murray,  
DAVIDSON Andrew Everett,  
PERSSON Kenneth,  
SCHWARZHOFF Kelly Lane,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200023925 A2 20000427 (WO 0023925)

Application: WO 99US23426 19991008 (PCT/WO US9923426)

Priority Application: US 98173858 19981016; US 98173847 19981016; US  
98173854 19981016

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK  
DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM  
TR TT UA UG US US US UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM  
AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL

PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
Publication Language: English  
Fulltext Word Count: 30738

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Detailed Description

Detailed Description

... input documents according to a particular DTD, and including an attribute such as numbers of **products** to be purchased **greater than** a threshold, or such as a **maximum price** of a document request to be purchased, can be used to filter documents at the...

**17/3,K/67 (Item 56 from file: 349)**  
DIALOG(R) File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00494816 \*\*Image available\*\*  
**COMPUTER-IMPLEMENTED PRODUCT VALUATION TOOL**  
**OUTIL INFORMATIQUE D'ESTIMATION DE PRODUITS**

Patent Applicant/Assignee:

I2 TECHNOLOGIES INC,

Inventor(s):

KALYAN Vibhu K,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9926168 A2 19990527

Application: WO 98US24977 19981119 (PCT/WO US9824977)

Priority Application: US 9766133 19971119; US 9766134 19971119; US 9766136 19971119

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW GH GM KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 8477

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... is accepted; the AP (ER(2) - ER(1) under optimal control) is \$550 and is **less than** the ER for the **lowest product offering**. AP goes even lower at AC = 3 (\$150) and ultimately to 0 at AC = 4...

**17/3,K/68 (Item 57 from file: 349)**  
DIALOG(R) File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00428796 \*\*Image available\*\*

**MANY-TO-MANY PAYMENT SYSTEM FOR NETWORK CONTENT MATERIALS**  
**SYSTEME DE PAIEMENT MULTIVOQUE POUR MATIERES DE CONTENU DE RESEAU**

Patent Applicant/Assignee:

NELSON Theodor Holm,

Inventor(s):

NELSON Theodor Holm,  
Patent and Priority Information (Country, Number, Date):  
Patent: WO 9819260 A1 19980507  
Application: WO 97US19627 19971030 (PCT/WO US9719627)  
Priority Application: US 96739947 19961030  
Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES  
FI GB GE HU IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW  
MX NO NZ PL PT RO RU SD SE SG SI SK TJ TM TR TT UA UG UZ VN GH KE LS MW  
SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH DE DK ES FI FR GB GR IE  
IT LU MC NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG  
Publication Language: English  
Fulltext Word Count: 10247

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Detailed Description

Detailed Description

... advantage of the invention is that the user may set a purchase  
threshold for the **maximum price** of an **item** , avoiding accidental  
purchases **greater than** desired.

Another advantage of the invention is that a guarantor (some individual  
or organization with...

**17/3,K/69 (Item 58 from file: 349)**  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00381330 \*\*Image available\*\*  
**SYSTEM AND METHOD FOR PERFORMING ON-LINE REVIEWS AND APPROVALS OF CREDIT  
AND LIABILITY APPLICATIONS**  
**SYSTEME ET PROCEDE PERMETTANT DE REVOIR ET D'APPROUVER EN DIRECT DES  
APPLICATIONS RELATIVES AUX CREDITS ET AUX DETTES**

Patent Applicant/Assignee:

CITIBANK N A,  
Inventor(s):  
WALKER Darcy,  
SUSSMAN Lawrence J,  
MAYR Mona,  
DEAN Charles G Jr,  
SEIB Dennis,  
MUSCI Richard,

Patent and Priority Information (Country, Number, Date):  
Patent: WO 9722073 A1 19970619  
Application: WO 96US19228 19961212 (PCT/WO US9619228)  
Priority Application: US 958538 19951212; US 96758770 19961203  
Designated States: AL AM AT AU AZ BB BG BR BY CA CH CN CZ DE DK EE ES FI GB  
GE HU IL IS JP KE KG KP KR KZ LK LR LS LT LU LV MD MG MK MN MW MX NO NZ  
PL PT RO RU SD SE SG SI SK TJ TM TR TT UA UG UZ VN KE LS MW SD SZ UG AM  
AZ BY KG KZ MD RU TJ TM AT BE CH DE DK ES FI FR GB GR IE IT LU MC NL PT  
SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG  
Publication Language: English  
Fulltext Word Count: 10604

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Detailed Description



Detailed Description

... If the maximum debt burden amount is negative or not used because amount requested is **less than** designated parameter (e.g., \$2,500) the amount assigned to **Maximum Debt Burden Offer** will default to **product** minimum.

LINE Systemic Line Assignment Tables

ASSIGNMENT

An applicant's good credit experience, monthly income...

**17/3,K/70** (Item 59 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00368313 \*\*Image available\*\*

**ANONYMOUS TRADING SYSTEM WITH IMPROVED QUOTE INPUT CAPABILITIES**

**SYSTEME D'ECHANGE COMMERCIAL ANONYME A POSSIBILITES AMELIOREES**  
**D'INTRODUCTION DE COTATION**

Patent Applicant/Assignee:

EBS DEALING RESOURCES INC,

HOWORKA Edward R,

Inventor(s):

HOWORKA Edward R,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9708640 A1 19970306

Application: WO 96US14086 19960828 (PCT/WO US9614086)

Priority Application: US 952856 19950828

Designated States: AL AM AT AU AZ BB BG BR BY CA CH CN CU CZ DE DK EE ES FI

GB GE HU IL IS JP KE KG KP KR KZ LK LR LS LT LU LV MD MG MK MN MW MX NO

NZ PL PT RO RU SD SE SG SI SK TJ TM TR TT UA UG US UZ VN KE LS MW SD SZ

UG AM AZ BY KG KZ MD RU TJ TM AT BE CH DE DK ES FI FR GB GR IE IT LU MC

NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 3279

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Claims

Claim

... or

it is available to that trading floor and all the available offers in the **aggregate** for that particular **commodity** do not exceed the predetermined quantity, or

if it would be matched with a regular size hit at the **best price** that would include not only the highest ranking offer but as many next highest ranked...

Set	Items	Description
S1	19	AU=(SEELEY J? OR SEELEY, J?)
S2	2690589	PRODUCT? ? OR GOODS OR WARES OR EQUIPMENT OR MERCHANDI? OR ITEM? ? OR COMMODIT???
S3	586649	MIN OR LOWEST OR BEST OR MAXIMUM OR MINIMUN OR MAX
S4	1080096	(MORE OR HIGHER OR LESS? OR LOWER OR GREATER) () THAN
S5	169403	PRICE? OR BID OR OFFER?
S6	110740	CONTRACT?
S7	790269	AGGREGAT? OR DIVID? OR APPORTION? OR ALLOCAT? OR SPLIT???
S8	1190	S3(5N)S5
S9	37	S8 AND S2 AND S4
S10	13358	S2(10N)S7
S11	16	S10 AND S8
S12	878	S10 AND S4
S13	3	S12 AND S6
S14	5	S1 AND S8
S15	55	S14 OR S9 OR S11 OR S13
S16	48	S15 AND IC=G06F?

? show file

File 344:Chinese Patents Abs Aug 1985-2003/Nov

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File 347:JAPIO Oct 1976-2003/Oct(Updated 040202)

(c) 2004 JPO & JAPIO

File 350:Derwent WPIX 1963-2004/UD,UM &UP=200412

(c) 2004 Thomson Derwent

File 371:French Patents 1961-2002/BOPI 200209

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16/5/1 (Item 1 from file: 347)  
DIALOG(R)File 347:JAPIO  
(c) 2004 JPO & JAPIO. All rts. reserv.

07802586 \*\*Image available\*\*  
DISPLAY METHOD DURING DELIVERY OF AUCTION PROGRAM UTILIZING LIVE STREAMING

PUB. NO.: 2003-296610 [JP 2003296610 A]  
PUBLISHED: October 17, 2003 (20031017)  
INVENTOR(s): TAKAHASHI YUKI  
APPLICANT(s): TAKAHASHI YUKI  
APPL. NO.: 2002-137816 [JP 2002137816]  
FILED: April 04, 2002 (20020404)  
INTL CLASS: G06F-017/60 ; H04N-007/173

#### ABSTRACT

PROBLEM TO BE SOLVED: To provide an Internet auction which is in real time and easy to use as compared with a conventional Internet auction, and merely takes **less than** one day until successful bid.

SOLUTION: A real-time image (3) is displayed in the same window utilizing a live streaming technique. Below the image (3), a **maximum bid price** indicating field (4) and a bid price writing field (5) are displayed. An inquiry inputting field (6) regarding a **commodity** is displayed on the right side of the field (5), an indicating field (7) having questions from viewers collected therein is displayed above the field (6). A presenter immediately answers the questions within a program to realize short-time successful bid.

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16/5/2 (Item 2 from file: 347)  
DIALOG(R)File 347:JAPIO  
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07668795 \*\*Image available\*\*  
SYSTEM, SERVER, METHOD AND PROGRAM FOR NETWORK AUCTIONING

PUB. NO.: 2003-162655 [JP 2003162655 A]  
PUBLISHED: June 06, 2003 (20030606)  
INVENTOR(s): KIDA SHINICHI  
APPLICANT(s): NEC SOFTWARE HOKURIKU LTD  
APPL. NO.: 2001-362850 [JP 20011362850]  
FILED: November 28, 2001 (20011128)  
INTL CLASS: G06F-017/60 ; G09F-019/00

#### ABSTRACT

PROBLEM TO BE SOLVED: To provide a system that solves problems of a seldom referred advertisement on a home page for an auction site as well as low expectations of the impact and the fee increase in the advertisement due to the seldom expected increase in advertisement, because the advertisement at an auction time is less frequently referred to when a number of bidding become few in accordance with a high bid price for auction **products**, which may be over the budget for auction participants, and also because the closing date for the bidding gets closer.

SOLUTION: A system for auctioning solves problems of a seldom referred advertisement and low expectations of the impact and the fee increase in the advertisement with a method to increase a number of bidders, by selecting a bid winner based on a lottery result rather than a bid price,

if the **bid price** is above the predetermined **lowest bid prices**, which satisfies a unit price for the bid and a condition that the bid price is different from the price that is already bid, then, the bid is valid. The system, at the same time, also solves the problems with a method to prolong displaying the advertisement **more than** a certain period of time by only picking up the advertisement for the **products** that auction participants want to bid.

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**16/5/3 (Item 3 from file: 347)**

DIALOG(R)File 347:JAPIO

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07536628 \*\*Image available\*\*

**MERCHANDISE** INVESTMENT BENEFICIARY RIGHT CIRCULATION SYSTEM OF RACE HORSE

PUB. NO.: 2003-030463 [JP 2003030463 A]

PUBLISHED: January 31, 2003 (20030131)

INVENTOR(s): TANAKA MAKOTO

APPLICANT(s): TANAKA MAKOTO

APPL. NO.: 2001-193868 [JP 20011193868]

FILED: June 27, 2001 (20010627)

PRIORITY: 2001-136811 [JP 2001136811], JP (Japan), May 08, 2001  
(20010508)

INTL CLASS: **G06F-017/60**

#### ABSTRACT

PROBLEM TO BE SOLVED: To realize a circulation system enabling the **merchandise** investment beneficiary right of a race horse, which is not negotiable conventionally since free transfer to a third party is not permitted to be substantially transferred, through a communication network such as the Internet.

SOLUTION: When the **lowest** successful bidding **price** of the **merchandise** investment beneficiary right of a race horse owned by an auction-registered member is transmitted from the personal computer 12a of the member, an auction processing part 22 correlates the member and the **lowest** successful bidding **price** of the **merchandise** investment beneficiary right of the race horse and registers it in an auction information database 32 as auction information. When a bidding **price** not **lower than** the **lowest** successful bidding **price** is transmitted from the personal computer 12b of an auction bidding member, the auction processing part 22 correlates the bidding price and the member having transmitted the bidding price, registers it in the auction information database 32, and determines the member having transmitted the highest bidding price within a prescribed period to be the successful bidder of the **merchandise** investment beneficiary right of the race horse.

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**16/5/4 (Item 4 from file: 347)**

DIALOG(R)File 347:JAPIO

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07214734 \*\*Image available\*\*

AUCTION SERVER AND AUCTION SYSTEM

PUB. NO.: 2002-083172 [JP 2002083172 A]  
PUBLISHED: March 22, 2002 (20020322)  
INVENTOR(s): IGUMA MASAMI  
APPLICANT(s): NEC CORP  
APPL. NO.: 2000-270469 [JP 2000270469]  
FILED: September 06, 2000 (20000906)  
INTL CLASS: G06F-017/60

#### ABSTRACT

PROBLEM TO BE SOLVED: To provide an auction server by which an **item** in which a bidding price is as low as possible is brought into a successful bid out of **items** reflected with an assignable condition and an unassignable condition provided by a bidder.

SOLUTION: This server is provided with a means for bidding at least one of **item** selected from combinations reflected with the assignable condition and the unassignable condition provided by the bidder at a bidding price of each **item** provided by the bidder, a means for bringing the **item** of the **lowest** bidding **price** into a successful **bid** to the bidder out of the **items** bid by the bidder excepting the **items** not brought into the successful bid after a bidding period is finished, a means for bringing the **item** into a successful **bid** to the bidder providing the **maximum** bidding **price** about the **item** when the **item** of the **lowest** bidding **price** is competitive between the plural bidders, and a means for notifying to the first bidder that the second bidder bids the **item** bid by the first bidder at a bidding price **higher than** that of the first bidder, when the second bidder bids the **item** bid by the first bidder at the bidding price **higher than** that of the first bidder.

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16/5/5 (Item 5 from file: 347)

DIALOG(R)File 347:JAPIO

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07173517 \*\*Image available\*\*

TICKET OR COMMODITY SELLING METHOD USING COMPUTER AND COMMUNICATION SERVICE

PUB. NO.: 2002-041904 [JP 2002041904 A]  
PUBLISHED: February 08, 2002 (20020208)  
INVENTOR(s): IKEDA KENICHI  
APPLICANT(s): IKEDA KENICHI  
APPL. NO.: 2000-258166 [JP 2000258166]  
FILED: July 26, 2000 (20000726)  
INTL CLASS: G06F-017/60 ; G07B-001/00; G07F-017/40

#### ABSTRACT

PROBLEM TO BE SOLVED: To provide a selling method capable of imparting a desirable **maximum** profit to an **offerer** and a seller of service and commodities and capable of offering the service and the commodities at a desired price for consumers in a method for selling tickets and the commodities related to the service to a large number of customers.

SOLUTION: The seller of the tickets and the commodities related to the service offers information except for a price of the service or the commodities to the customers by using a computer and communication service, and the customers make an offer with a desired purchase price for the service or the **commodities** by using terminals. The service and the **commodities** are **allocated** and sent in order from the customers offering

a high desired purchase price by the computer of the seller of the tickets and the commodities. The customers receiving this pay compensation, and the tickets and the commodities are delivered to the customers.

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**16/5/6 (Item 6 from file: 347)**

DIALOG(R)File 347:JAPIO

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07173378 \*\*Image available\*\*

COMMODITY **CONTRACT** SELLING METHOD

PUB. NO.: 2002-041765 [JP 2002041765 A]

PUBLISHED: February 08, 2002 (20020208)

INVENTOR(s): NAKAMURA MASASHI

HIRAI YOSHIHIRO

APPLICANT(s): NAKAMURA MASASHI

HIRAI YOSHIHIRO

APPL. NO.: 2000-254658 [JP 2000254658]

FILED: July 21, 2000 (20000721)

INTL CLASS: **G06F-017/60**

#### ABSTRACT

PROBLEM TO BE SOLVED: To provide an commodity **contract** selling method which enables a planner to secure order reception before producing a commodity regarding digital contents and increase the profit of the same commodity by secondary sale and a primary buyer to buy desired digital contents cheaply at a limit buying price and obtain profit **more than** the investment amount by secondarily selling them through a network.

SOLUTION: The planner 3 is urged from a server side to input commodity planning information regarding the digital contents through a network and the inputted commodity planning information is registered in an article planning file 6, and an commodity planning information list, desired primary sale prices, and secondary sale conditions are presented to member users to urge approval and when a purchase condition inputted by a purchase wisher meets a **contract** condition, a **contract** with the wisher is made as a primary buyer 4. Commodity information regarding commodities meeting the **contract** condition is presented to the member users through the network and the profit of **commodities** sold by the secondary buyer 5 is **divided** between the planner 3 and primary buyer 4.

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**16/5/7 (Item 7 from file: 347)**

DIALOG(R)File 347:JAPIO

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07008949 \*\*Image available\*\*

CARD TRANSACTION PROCESSOR

PUB. NO.: 2001-236574 [JP 2001236574 A]

PUBLISHED: August 31, 2001 (20010831)

INVENTOR(s): KIMURA HATSUO

SAITO YOSHIHARU

APPLICANT(s): ANRITSU CORP

APPL. NO.: 2000-043040 [JP 200043040]

FILED: February 21, 2000 (20000221)

INTL CLASS: G07G-001/12; G06F-019/00

ABSTRACT

PROBLEM TO BE SOLVED: To suppress an erroneous demand caused by a key input error of selling price.

SOLUTION: In the card transaction processor having an article information table 26 for storing the unit prices of respective **commodities** and plural auxiliary prices set for every class of card and a price designating and selling means for defining a price, with which the auxiliary price of a relevant **commodities** in the article information table designated by the determined class of a card is subtracted from a designated selling price, as the sales price of the relevant **commodities** and storing this sales price together with the card information when the **commodity** is designated by a menu key after the sales price is designated by a ten key, and the class of the card is determined by reading the card information with a card reader 12 later, at a time point when the **commodity** is designated by the menu key after the sales price is designated by the ten key, the designated sales **price** is compared with the **maximum** auxiliary **price** of the relevant **commodities** in the **commodity** information table and when the sales **price** is lower than the **maximum** auxiliary **price** of the relevant **commodities**, the caution of a selling price designation error is outputted.

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16/5/8 (Item 8 from file: 347)

DIALOG(R)File 347:JAPIO

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06974890 \*\*Image available\*\*

METHOD AND DEVICE FOR EXECUTING TWO-WAY ELECTRONIC TRANSACTION

PUB. NO.: 2001-202461 [JP 2001202461 A]

PUBLISHED: July 27, 2001 (20010727)

INVENTOR(s): SAI SEIKO

APPLICANT(s): UNICOS NET KK

APPL. NO.: 2000-148668 [JP 2000148668]

FILED: May 19, 2000 (20000519)

PRIORITY: 00 200003049 [KR 20003049], KR (Korea) Republic of, January 22, 2000 (20000122)

INTL CLASS: G06F-017/60

ABSTRACT

PROBLEM TO BE SOLVED: To provide a method and a device which execute a two-way electronic transaction and can attain the two-way price negotiation in real time between a seller and a buyer.

SOLUTION: In this method which executes a two-way electronic transaction between a seller and a buyer, one or more buyers are connected to a central computer through a user interface and then select the desired **products** (TP) respectively among those selling **products**. Then the buyers who selected **products** propose their desired prices and number of quantity to the TP according to the initial **prices** and the information on the **maximum** selling quantity of the TP and take part in each deed of negotiation. Both sellers and buyers taking part in the deeds of negotiation keep the two-way transactions to the TP prices until a prescribed time of negotiation passed. Then a seller decides a two-way transaction to a designated buyer, i.e., the buyer who proposed his/ her

desired price **higher** than the final price and notifies the buyer of the final price of the TP. The final price is equal to or **lower** than the initial price.

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**16/5/9 (Item 9 from file: 347)**

DIALOG(R)File 347:JAPIO

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06832744 \*\*Image available\*\*

AUCTION METHOD AND DEVICE

PUB. NO.: 2001-060238 [JP 2001060238 A]

PUBLISHED: March 06, 2001 (20010306)

INVENTOR(s): MORI MASAKATSU  
OGURA MASAHIRO  
TAKESHIMA MASAHIRO  
ARAI KENJI

APPLICANT(s): HITACHI LTD

APPL. NO.: 2000-226187 [JP 2000226187]

Division of 08-233918 [JP 96233918]

FILED: September 04, 1996 (19960904)

INTL CLASS: **G06F-017/60**

#### ABSTRACT

PROBLEM TO BE SOLVED: To provide an automatic auction method with which an auction participant has not to be in front of an auction terminal when an auction is carried out by receiving the ordering information to bid off the **commodities** and deciding a successful bidder of the auction according to the received ordering information.

SOLUTION: An initial price is set (1101) and the price is reduced by a prescribed amount (1102). When the reduced **price** is **lower** than the **lowest price**, an auction is over. When the reduced **price** is **higher** than the **lowest price**, a buying desiring person is searched via a buying desiring person search routine (1104). The presence or absence of a competition state is decided via a competition state decision routine (1106). When a competition state is confirmed, the competition state is eliminated via a competition elimination routine (1108). Then the **commodity** is distributed to its buying desiring person via a **commodity** distribution routine (1109). When no **commodities** are available, the auction is over (1110). Thus, it is possible to perform an auction transaction even on an open network that is difficult to secure the online real time properties.

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**16/5/10 (Item 10 from file: 347)**

DIALOG(R)File 347:JAPIO

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05795892 \*\*Image available\*\*

AUTOMATIC AUCTION METHOD

PUB. NO.: 10-078992 [JP 10078992 A]

PUBLISHED: March 24, 1998 (19980324)

INVENTOR(s): MORI MASAKATSU  
OGURA MASAHIRO



TAKESHIMA MASAHIRO  
ARAI KENJI

APPLICANT(s): HITACHI LTD [000510] (A Japanese Company or Corporation), JP  
(Japan)  
APPL. NO.: 08-233918 [JP 96233918]  
FILED: September 04, 1996 (19960904)  
INTL CLASS: [6] **G06F-019/00** ; **G06F-013/00**  
JAPIO CLASS: 45.4 (INFORMATION PROCESSING -- Computer Applications); 45.2  
(INFORMATION PROCESSING -- Memory Units)  
JAPIO KEYWORD: R011 (LIQUID CRYSTALS); R012 (OPTICAL FIBERS); R102 (APPLIED  
ELECTRONICS -- Video Disk Recorders, VDR); R138 (APPLIED  
ELECTRONICS -- Vertical Magnetic & Photomagnetic Recording)

ABSTRACT

PROBLEM TO BE SOLVED: To perform the auction transactions in an open network by displaying the auction object information received via an on-line circuit, producing the auction ordering information on a selected object, and transmitting this ordering information to an auction execution terminal via the on-line circuit.

SOLUTION: An initial price is set (1101) and then reduced by a prescribed amount (1102). If this reduced **price** is not **lower than the lowest price** (1103), a buyer of the corresponding **commodity** is searched via a purchase desiring person searching routine (1104). If the buyer is searched, the presence or absence of a conflict state is decided via a conflict state decision routine (1106). If no conflict state is confirmed (1107), the **commodity** is distributed to the relevant buyer via a **commodity** distribution routine (1109). If a conflict state is confirmed, the conflict state is canceled via a conflict cancel routine (1108) and the **commodity** is distributed to the relevant buyer (1109).

16/5/11 (Item 11 from file: 347)

DIALOG(R) File 347: JAPIO  
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05265984 \*\*Image available\*\*  
VENDOR DISPLAY DEVICE AND METHOD

PUB. NO.: 08-221484 [JP 8221484 A]  
PUBLISHED: August 30, 1996 (19960830)  
INVENTOR(s): HARA TAKASHI  
OKI HIROSHI  
KAMATA SHINJI  
OKADA TOSHIO  
YAMAZAKI TOSHIYA  
IGARASHI NORIHIKO

APPLICANT(s): FUJITSU LTD [000522] (A Japanese Company or Corporation), JP  
(Japan)  
APPL. NO.: 07-023876 [JP 9523876]  
FILED: February 13, 1995 (19950213)  
INTL CLASS: [6] **G06F-017/60** ; G07F-009/02  
JAPIO CLASS: 45.4 (INFORMATION PROCESSING -- Computer Applications); 29.4  
(PRECISION INSTRUMENTS -- Business Machines)

ABSTRACT

PURPOSE: To easily notify the **commodity** purchaser of vendor name by displaying with preference the name of a vendor that shows the **lowest retail price** of **commodity** as the name of a low price vendor.

CONSTITUTION: The vendor display device is provided with an input means 1, an updating means 2, a store means 3 and a display means 4. The means 1 inputs vendor names and retail prices of **commodities**, and the means 3 receives the input vendor names and retail prices via the means 2 and stores them making them correspond to respective **commodities**. The means 4 displays with preference the name of the vendor that shows the **lowest** retail **price** of **commodity** as the name of a low price vendor. Then the means 2 updates the name of the low price vendor stored in the means 3 to the name of the vendor that shows a new retail price when this new retail price inputted by the means 1 is **lower than the lowest** retail **price**. At the same time, the means 4 displays with preference the name of the updated low price vendor.

16/5/12 (Item 12 from file: 347)  
DIALOG(R) File 347:JAPIO  
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01460463 \*\*Image available\*\*  
CASH REGISTER

PUB. NO.: 59-172063 [JP 59172063 A]  
PUBLISHED: September 28, 1984 (19840928)  
INVENTOR(s): ENOKI EIKI  
APPLICANT(s): FUJITSU LTD [000522] (A Japanese Company or Corporation), JP  
(Japan)  
APPL. NO.: 58-047383 [JP 8347383]  
FILED: March 22, 1983 (19830322)  
INTL CLASS: [3] **G06F-015/16**  
JAPIO CLASS: 45.4 (INFORMATION PROCESSING -- Computer Applications); 29.4  
(PRECISION INSTRUMENTS -- Business Machines)  
JOURNAL: Section: P, Section No. 332, Vol. 09, No. 26, Pg. 149,  
February 05, 1985 (19850205)

#### ABSTRACT

PURPOSE: To enable the instantaneous detection of erroneous inputs when a unit price is inputted at the time of transaction by setting the maximum or minimum amount data of unit price of transacted **goods** and comparing said data with the inputted amount data.

CONSTITUTION: The **maximum** unit **price** data A and minimum unit price data B are set manually or automatically to registers 7 and 9 of a POS terminal **equipment** 1. The unit price data D inputted by an operator in transaction with a customer are set to an input register 10 and displayed in a display section 12. A processing section 13 compares the unit price data D in the input register 10 and the **maximum** unit **price** data A and minimum unit price data B in registers 7 and 9, respectively. When the input unit price data D is **greater than the maximum** unit **price** data A or smaller than the minimum unit price data B, an alarm signal E is given. At the same time, an alarm sound is given from a speaker SP and an alarm display is outputted to the display section 12.

16/5/13 (Item 1 from file: 350)  
DIALOG(R) File 350:Derwent WPIX  
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015903195 \*\*Image available\*\*  
WPI Acc No: 2004-061035/200406  
XRPX Acc No: N04-049434

Post-season optimal markdown scenario evaluating method, involves determining maximum possible gross margin for item , and using maximum possible gross margin to set or evaluate markdown scenarios for item

Patent Assignee: WOO J W (WOOJ-I); PROFITLOGIC INC (PROF-N)

Inventor: WOO J W

Number of Countries: 103 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030229502	A1	20031211	US 2002165041	A	20020607	200406 B
WO 2003105053	A1	20031218	WO 2003US17803	A	20030606	200409

Priority Applications (No Type Date): US 2002165041 A 20020607

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
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US 20030229502	A1		10	G06F-017/60	
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WO 2003105053	A1	E		G06F-017/60	
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Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NI NO NZ OM PH PL PT RO RU SC SD SE SG SK SL TJ TM TN TR TT TZ UA UG UZ VC VN YU ZA ZM ZW

Designated States (Regional): AT BE BG CH CY CZ DE DK EA EE ES FI FR GB GH GM GR HU IE IT KE LS LU MC MW MZ NL OA PT RO SD SE SI SK SL SZ TR TZ UG ZM ZW

Abstract (Basic): US 20030229502 A1

NOVELTY - The method involves estimating price elasticity of sales of an **item** of commerce, and determining a maximum possible gross margin for the **item** based on the **price** elasticity. The **maximum** possible gross margin is used to set or evaluate markdown scenarios for the **item** . An optimal price schedule for the **item** is generated based on the maximum possible gross margin.

DETAILED DESCRIPTION - The **item** of commerce has an **item** with **product** lifetime **less than** one year.

USE - Used for evaluating markdown scenario of a **merchandiser item** e.g. style of ladies dress shoe.

ADVANTAGE - The mark down scenarios evaluates the success of the markdown management against an objective measure, to evaluate new analytical models, and to answer business questions (e.g. optimal inventory investment, impact of business rules on gross margin). The method measures the full benefit of revenue generation opportunities on short-life-cycle retail **merchandise** and establishes an absolute benchmark ruler.

DESCRIPTION OF DRAWING(S) - The drawing shows a flow chart outlining a method for evaluating markdown scenario of a **merchandiser item** .

pp; 10 DwgNo 1/7

Title Terms: POST; SEASON; OPTIMUM; EVALUATE; METHOD; DETERMINE; MAXIMUM; POSSIBILITY; GROSS; MARGIN; **ITEM** ; MAXIMUM; POSSIBILITY; GROSS; MARGIN; SET; EVALUATE; **ITEM**

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

16/5/14 (Item 2 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015608319 \*\*Image available\*\*

WPI Acc No: 2003-670476/200363  
XRPX Acc No: N03-535317

**Electronic commerce method involves providing best offer to consumer from multiple competitive bidders, based on user specified price**

Patent Assignee: FISHER D C (FISH-I)

Inventor: FISHER D C

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030115111	A1	20030619	US 2001314845	P	20010825	200363 B
			US 2002227987	A	20020826	

Priority Applications (No Type Date): US 2001314845 P 20010825; US 2002227987 A 20020826

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20030115111	A1		17	G06F-017/60	Provisional application US 2001314845

Abstract (Basic): US 20030115111 A1

NOVELTY - The buyer's interactions with a seller is monitored. When the buyer indicates the intent to purchase an **item** at a specified price, bids are sought for the **item** at prices **lower than** the specified **price**. A **best offer** is selected and the sale is concluded to the buyer at the **best offer price**.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

(1) system for conducting efficient electronic commerce transactions; and

(2) on-line networked service.

USE - Used in Internet commerce, for purchasing **merchandise** or services using network-enabled devices.

ADVANTAGE - Provides the consumer, the convenience of single merchant purchasing, while in the same transaction realizing the benefits of a competitive auction for the business.

DESCRIPTION OF DRAWING(S) - The figure shows a flow diagram showing the E-marketplace message flow.

pp; 17 DwgNo 3/5

Title Terms: ELECTRONIC; METHOD; OFFER; CONSUME; MULTIPLE; COMPETE; BASED; USER; SPECIFIED; PRICE

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

**16/5/15 (Item 3 from file: 350)**

DIALOG(R)File 350:Derwent WPIX

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015561549 \*\*Image available\*\*

WPI Acc No: 2003-623705/200359

**Commerce method for applying stocks transaction mode**

Patent Assignee: KIM T W (KIMT-I)

Inventor: KIM T W

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2003036475	A	20030509	KR 200322484	A	20030410	200359 B

Priority Applications (No Type Date): KR 200322484 A 20030410

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes  
KR 2003036475 A 1 G06F-017/60

Abstract (Basic): KR 2003036475 A

NOVELTY - A commerce method for applying stocks transaction mode is provided to purchase a **commodity** at low cost by watching a fluctuating **commodity** price in real time.

DETAILED DESCRIPTION - A shopping mall operator opens a shopping mall in a web site or a shopping medium and decides a **commodity** to be sold(200). The shopping mall operator decides an initial **commodity** price with a seller(210). The shopping mall operator decides the **maximum** /minimum participation **price** range to be paid by a purchaser based on the initial **commodity** price(220). If purchasers pay a participation price(240) and the paid participation **price** is included in the **maximum** /minimum participation **price** range(250), the purchasers are registered as purchase applicants(260). A **commodity** price is decided by subtracting a profit of the operator from the paid participation price(270). If the **commodity** price is **lower than** the initial **commodity** price as 10-20 percent, the **commodity** price and the purchase applicants are publicized(280,290). If an applicant displays an initial purchase intention(300), the final **commodity** price is decided by subtracting the participation price(310). If the applicant pays the final **commodity** price(330), a **commodity** is delivered(350).

pp; 1 DwgNo 1/10

Title Terms: METHOD; APPLY; STOCK; TRANSACTION; MODE

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

16/5/16 (Item 4 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015319465 \*\*Image available\*\*

WPI Acc No: 2003-380400/200336

Related WPI Acc No: 2004-121278

XRPX Acc No: N03-303803

**Computer-implemented combinatorial auction method for broadcast spectrum rights, involves constructing neighboring allocation by reallocating within current allocation goods from one bid to another bid**

Patent Assignee: COMBINENET INC (COMB-N)

Inventor: BOUTILIER C E; HOOS H H

Number of Countries: 031 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030028475	A1	20030206	US 2001310001	P	20010803	200336 B
			US 2002211771	A	20020802	
EP 1286274	A2	20030226	EP 200278167	A	20020802	200336

Priority Applications (No Type Date): US 2001310001 P 20010803; US 2002211771 A 20020802

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20030028475 A1 14 G06F-017/60 Provisional application US 2001310001

EP 1286274 A2 E G06F-017/10

Designated States (Regional): AL AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI SK TR

Abstract (Basic): US 20030028475 A1

NOVELTY - Several bids, each having several sub-bids and Boolean operators logically connecting the sub-bids, are received. A best allocation is initialized with the current allocation of the bids. A neighboring **allocation** is constructed by reallocating within current **allocation goods** from one **bid** to another **bid**. The **best allocation** is updated, if the neighboring allocation value is **greater than** that of current allocation.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

(1) computer readable medium storing combinatorial auction program; and

(2) method for finding a high quality allocation of bids in combinatorial auction.

USE - For combinatorial auction for broadcast spectrum rights, airport gate allocations, etc.

ADVANTAGE - By reallocating **goods** between bids, a series of neighboring **allocations** can be constructed and their values can be determined, so as to determine a high quality, perhaps optimal, allocation of bids in a combinatorial auction.

DESCRIPTION OF DRAWING(S) - The figure shows a flowchart illustrating the computer-implemented combinatorial auction procedure. pp; 14 DwgNo 3/7

Title Terms: COMPUTER; IMPLEMENT; COMBINATION; AUCTION; METHOD; BROADCAST; SPECTRUM; CONSTRUCTION; NEIGHBOURING; ALLOCATE; CURRENT; ALLOCATE; **GOODS**; ONE; BID; BID

Derwent Class: T01

International Patent Class (Main): **G06F-017/10 ; G06F-017/60**

File Segment: EPI

**16/5/17 (Item 5 from file: 350)**

DIALOG(R)File 350:Derwent WPIX

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015301438 \*\*Image available\*\*

WPI Acc No: 2003-362372/200334

XRPX Acc No: N03-289407

**Goods and service provision system aggregates and displays received multiple prices from each of multiple suppliers for two sellables**

Patent Assignee: JANKELEWITZ E (JANK-I)

Inventor: JANKELEWITZ E

Number of Countries: 100 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030023507	A1	20030130	US 2001308744	P	20010730	200334 B
			US 2002123002	A	20020412	
WO 200312575	A2	20030213	WO 2002IB3771	A	20020726	200334

Priority Applications (No Type Date): US 2001308744 P 20010730; US 2002123002 A 20020412

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20030023507	A1	27	G06F-017/60	Provisional application	US 2001308744

WO 200312575 A2 E G06F-000/00

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ

OM PH PL PT RO RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA  
ZM ZW

Designated States (Regional): AT BE BG CH CY CZ DE DK EA EE ES FI FR GB  
GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SK SL SZ TR TZ UG ZM ZW

Abstract (Basic): US 20030023507 A1

NOVELTY - A request module receives a request for two sellables from customer. A transmit module transmits request for two sellables to multiple suppliers. A price receiving module receives multiple prices for sellables from multiple suppliers. An aggregating module aggregates received prices and displays aggregated price.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for a goods and service provision method.

USE - For providing goods or services such as printing, stationary, telecommunication, insurance, cleaning, courier, air travel to customer such as business or individual.

ADVANTAGE - Enables a customer to purchase goods and services from one of multiple suppliers **offering goods /services at the lowest aggregate price .**

DESCRIPTION OF DRAWING(S) - The figure shows a goods and service provision system.

pp; 27 DwgNo 1/13

Title Terms: GOODS; SERVICE; PROVISION; SYSTEM; AGGREGATE; DISPLAY; RECEIVE ; MULTIPLE; PRICE; MULTIPLE; SUPPLY; TWO

Derwent Class: T01

International Patent Class (Main): G06F-000/00 ; G06F-017/60

File Segment: EPI

**16/5/18 (Item 6 from file: 350)**

DIALOG(R)File 350:Derwent WPIX

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015048872 \*\*Image available\*\*

WPI Acc No: 2003-109388/200310

**Interactive auction system based on price range**

Patent Assignee: YEUN N S (YEUN-I)

Inventor: YEUN N S

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2002066085	A	20020814	KR 20016297	A	20010209	200310 B

Priority Applications (No Type Date): KR 20016297 A 20010209

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
KR 2002066085	A	1	G06F-017/60	

Abstract (Basic): KR 2002066085 A

NOVELTY - An interactive auction system is provided to enable plural sellers and buyers to make a bid at a price range, not at a fixed price, to extract a rational condition from the price ranges offered by the sellers and the buyers, and to determine a winning price based on the rational condition so that it can satisfy both the seller and the buyer.

DETAILED DESCRIPTION - The system comprises steps of comparing a sale database, storing sale **items** and price ranges offered by sellers, with a purchase database, storing purchase **items** and price ranges(A1), checking if an intersected **item** exists(A2), if it exists, determining a tentative bid winning seller and buyer by considering the

size of the **price** range, the highest **maximum** purchase **price** and the **lowest** minimum sale **price** (A3, A4), in a case that the minimum purchase **price** is higher than the **maximum** sale one, determining a middle value between the two prices as a successful bid price(A6, A7), in a case that the minimum purchase price is within the sale **price** range and the **maximum** purchase **price** is **higher than** the **maximum** sale **price** , determining a middle value between the minimum purchase **price** and the **maximum** sale **price** as a successful **bid** price(A8, A9), in a case that the **maximum** purchase **price** is within the sale price range and the minimum purchase price is **lower than** the minimum sale price, determining a middle value between the **maximum** purchase **price** and the minimum sale price as a successful bid price(A10, A11), in a case that the sale price range is within the purchase price range, determining a middle value of the sale price range as a successful bid price(A12, A13), in a case that the purchase price range is within the sale price range, determining a middle value of the purchase price range as a successful bid price(A14, A15), and in a case that the **maximum** purchase **price** is **lower than** the minimum sale price, determining the bidding of the tentative bidders as a failure and repeating the steps for the next tentative bidders(A17, A18).

pp; 1 DwgNo 1/10

Title Terms: INTERACT; AUCTION; SYSTEM; BASED; PRICE; RANGE

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

**16/5/19 (Item 7 from file: 350)**

DIALOG(R) File 350:Derwent WPIX

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015008071 \*\*Image available\*\*

WPI Acc No: 2003-068588/200307

XRPX Acc No: N03-053294

**Iterative data searching to locate product data in grid structure without knowing specific knowledge of content using dimension and/or aggregate values**

Patent Assignee: COMMERCE ONE OPERATIONS INC (COON-N)

Inventor: LUNDBLAD E J

Number of Countries: 027 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
AU 200248931	A	20021031	AU 200248931	A	20020625	200307 B
EP 1372086	A1	20031217	EP 2002405485	A	20020612	200402 N

Priority Applications (No Type Date): US 2001272629 P 20010228; EP 2002405485 A 20020612

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
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AU 200248931	A		33	G06F-019/00	
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EP 1372086	A1	E		G06F-017/30	
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Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI TR

Abstract (Basic): AU 200248931 A

NOVELTY - A traditional search is performed to generate results, 100, a data grid is prepared from the results formed of axes representing different dimensions, 102 and the search is refined by selecting one dimension value or **aggregate** value, I.e. the **lowest**



average **price** of a **product** . The selected value is fed back into the traditional search that is performed again to produce more accurate results.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for apparatus for data driven searching of information and for a program storage device with instructions.

USE - Searching through large amounts of data using iterative search.

DESCRIPTION OF DRAWING(S) - The drawing is a flow diagram of the method.

pp; 33 DwgNo 1/8

Title Terms: ITERATIVE; DATA; SEARCH; LOCATE; PRODUCT; DATA; GRID;

STRUCTURE; SPECIFIC; CONTENT; DIMENSION; AGGREGATE; VALUE

Derwent Class: T01

International Patent Class (Main): G06F-017/30 ; G06F-019/00

File Segment: EPI

16/5/20 (Item 8 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014938987 \*\*Image available\*\*

WPI Acc No: 2002-759696/200282

XRPX Acc No: N02-598234

**Agricultural product selling method involves receiving election from agricultural producer to defer pricing of defined agricultural product quantity beyond target date**

Patent Assignee: INMAN D (INMA-I); SEELEY J (SEEL-I)

Inventor: INMAN D; SEELEY J

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020138397	A1	20020926	US 2001814470	A	20010321	200282 B

Priority Applications (No Type Date): US 2001814470 A 20010321

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20020138397	A1	10	G06F-017/60		

Abstract (Basic): US 20020138397 A1

NOVELTY - A quantity of an agricultural **product** , a **maximum price** and a target date are defined. An election is received from an agricultural producer to defer pricing of the quantity beyond the target date, when market **price** is **less than the maximum price** on the target date. A notification of the quantity pricing is received from the agricultural producer.

USE - For selling of agricultural **products** such as grain, vegetable, fruit, cotton, soybeans, livestock, animal produce, etc.

ADVANTAGE - Allows the agricultural producer and the buyer to benefit from a transaction involving a simple quantity of an agricultural **product** .

DESCRIPTION OF DRAWING(S) - The figure shows a flowchart illustrating the agricultural **product** selling procedure.

pp; 10 DwgNo 2/2

Title Terms: AGRICULTURE; **PRODUCT** ; SELL; METHOD; RECEIVE; AGRICULTURE; PRODUCE; DEFER; PRICE; DEFINE; AGRICULTURE; **PRODUCT** ; QUANTITY; TARGET; DATE

Derwent Class: T01; T05

International Patent Class (Main): G06F-017/60

International Patent Class (Additional): G06F-017/00  
File Segment: EPI

16/5/21 (Item 9 from file: 350)  
DIALOG(R) File 350:Derwent WPIX  
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014929208 \*\*Image available\*\*  
WPI Acc No: 2002-749917/200281  
XRPX Acc No: N02-590594

On-line auction item bidding method, involves automatically submitting one or more bids to several auctions in which particular item is auctioned to obtain item

Patent Assignee: BOIES S J (BOIE-I); GREY W (GREY-I); MOSKOWITZ P A (MOSK-I); PICKOVER C A (PICK-I)

Inventor: BOIES S J; GREY W; MOSKOWITZ P A; PICKOVER C A

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020116315	A1	20020822	US 2001784916	A	20010216	200281 B

Priority Applications (No Type Date): US 2001784916 A 20010216

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20020116315	A1		18	G06F-017/60	

Abstract (Basic): US 20020116315 A1

NOVELTY - Several auctions in which an item is being auctioned, are identified and one or more bids are automatically submitted to the auctions in order to obtain the item .

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for the following:

(1) Item obtaining apparatus; and

(2) Recorded medium storing steps for obtaining auctioned item .

USE - For bidding item in online auction.

ADVANTAGE - Facilitates bidding for an item being auctioned in more than one auction. Enables an item to be obtained for a lowest possible price and also ensures that an item is not obtained for a price greater than the buyer is willing to pay.

DESCRIPTION OF DRAWING(S) - The figure shows the flow diagram explaining process steps for item bidding.

pp; 18 DwgNo 7B/7

Title Terms: LINE; AUCTION; ITEM ; BID; METHOD; AUTOMATIC; SUBMIT; ONE; MORE; BID; AUCTION; ITEM ; OBTAIN; ITEM

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

16/5/22 (Item 10 from file: 350)  
DIALOG(R) File 350:Derwent WPIX  
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014886082 \*\*Image available\*\*  
WPI Acc No: 2002-706788/200276  
XRPX Acc No: N02-557338

Interactive on-line wedding planning assisting method involves creating database of gifts and services and displaying gifts and services for purchase by gift givers

Patent Assignee: SHAER A (SHAE-I)

Inventor: SHAER A

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020128934	A1	20020912	US 2000254566	A	20001211	200276 B
			US 2000254854	A	20001212	
			US 2001265425	A	20010131	
			US 200114720	A	20011211	

Priority Applications (No Type Date): US 200114720 A 20011211; US

2000254566 P 20001211; US 2000254854 P 20001212; US 2001265425 P 20010131

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20020128934	A1		68	G06F-017/60	Provisional application US 2000254566

Provisional application US 2000254854

Provisional application US 2001265425

Abstract (Basic): US 20020128934 A1

NOVELTY - A database of gifts and services is created and an initial price is obtained. The gifts and services along with a secondary price which is **greater than** initial price, are displayed to gift givers for purchase. The respective gift is forwarded to or the service is performed for an event organizer upon receipt of funds from the gift givers.

USE - For purchasing wedding related **products** or services such as reception venues, florists, photography, musicians, transportation, jewelry, clothing, etc., also applicable to home improvement project, new kitchen design **product**, kitchen renovation project, birthday party, engagement party, sweet sixteen party, confirmation, graduation party, corporate affairs, fund raising event, anniversary party, custom vacation, etc.

ADVANTAGE - The consumer can obtain the best possible service having highest quality and **lowest price** within lesser time.

DESCRIPTION OF DRAWING(S) - The figure shows the flowchart illustrating database creation of gifts and services in an interactive registry system.

pp; 68 DwgNo 3/30

Title Terms: INTERACT; LINE; WEDDING; PLAN; ASSIST; METHOD; DATABASE; GIFT; SERVICE; DISPLAY; GIFT; SERVICE; PURCHASE; GIFT

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

16/5/23 (Item 11 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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014884334 \*\*Image available\*\*

WPI Acc No: 2002-705040/200276

XRPX Acc No: N02-555690

**Method of allocating products of one or more vendors to one or more customers in clearance of supply and demand of listed goods by matching lowest asking price of products of category of products to which one of products belongs**

Patent Assignee: ROSSIGNOL PTE LTD (ROSS-N)

Inventor: CHIN W A M; HUA M H

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
SG 83155	A1	20010918	SG 994736	A	19990921	200276 B

Priority Applications (No Type Date): SG 994736 A 19990921

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
SG 83155	A1	24	G06F-017/60	

Abstract (Basic): SG 83155 A1

NOVELTY - **Products** may be categorized by type into one or more categories of comparable **products** . One or more bids for one of the **products** may be accepted. The **lowest** asking **price** of **products** of the category of **products** is matched to which the one of the **products** belongs, with the highest bid for a **product** of that respective category if the highest bid is equal to or **greater** than the **lowest** asking **price** .

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for:

(a) an apparatus for **allocating** the **products** of one or more vendors to one or more customers

(b) a computer program **product** stored on a computer readable storage medium for performing claimed method

USE - In e-commerce facilitation and in the clearance of supply and demand of listed **goods** .

ADVANTAGE - May respond to variations in supply, and provides customers with an indication of real likely price, based on market conditions (including supply conditions), or how the ultimate price paid relates to these market conditions.

DESCRIPTION OF DRAWING(S) - The drawing is a schematic view of the supply confirmation subsystem according to the present invention.

pp; 24 DwgNo 4/6

Title Terms: METHOD; ALLOCATE; **PRODUCT** ; ONE; MORE; VENDING; ONE; MORE; CUSTOMER; CLEARANCE; SUPPLY; DEMAND; LIST; **GOODS** ; MATCH; LOW; PRICE; **PRODUCT** ; CATEGORY; **PRODUCT** ; ONE; **PRODUCT** ; BELONG

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

**16/5/24 (Item 12 from file: 350)**

DIALOG(R)File 350:Derwent WPIX

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014678315 \*\*Image available\*\*

WPI Acc No: 2002-499372/200253

XRPX Acc No: N02-395365

**Agricultural product transaction method e.g. for grain, involves calculating price of product based on average of selected prices and premium**

Patent Assignee: DINES D (DINE-I); INMAN D (INMA-I); SEELEY J (SEEL-I); STONE J (STON-I); TRACY M (TRAC-I)

Inventor: DINES D; INMAN D; **SEELEY J** ; STONE J; TRACY M

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020052795	A1	20020502	US 2000245403	A	20001102	200253 B
			US 2001862993	A	20010522	

Priority Applications (No Type Date): US 2000245403 P 20001102; US 2001862993 A 20010522

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes  
US 20020052795 A1 10 G06F-017/60 Provisional application US 2000245403  
Abstract (Basic): US 20020052795 A1

NOVELTY - The price of an agricultural product is observed over a time period, and a **maximum price** is specified. The highest **price** among **maximum** and observed **prices** is selected. The price for the product is calculated based on average of selected prices and premium. An amount is paid to a seller (10) based on the calculated price.

USE - For transaction of agricultural product such as grain, livestock, etc.

ADVANTAGE - Provides greater price certainty for manufacture and seller, as price for quantity of agricultural products is calculated based on average of selected price and premium. Thus, enhances security for contracting properties.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of transaction chain for delivery of the **aggregated** quantity of contract **product**.

Seller (10)  
pp; 10 DwgNo 1/2

Title Terms: AGRICULTURE; PRODUCT; TRANSACTION; METHOD; GRAIN; CALCULATE;  
PRICE; PRODUCT; BASED; AVERAGE; SELECT; PRICE; PREMIUM

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

16/5/25 (Item 13 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014678313 \*\*Image available\*\*

WPI Acc No: 2002-499370/200253

XRAM Acc No: C02-141384

XRPX Acc No: N02-395363

**Sales transaction for exchange of commodities, involves calculating commodity price, by comparing price observed over specified period with specified maximum price**

Patent Assignee: DINES D (DINE-I); INMAN D (INMA-I); SEELEY J (SEEL-I);  
STONE J (STON-I); TRACY M (TRAC-I)

Inventor: DINES D; INMAN D; **SEELEY J**; STONE J; TRACY M

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020052793	A1	20020502	US 2000245412	A	20001102	200253 B
			US 2001862992	A	20010522	

Priority Applications (No Type Date): US 2000245412 P 20001102; US  
2001862992 A 20010522

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes  
US 20020052793 A1 10 G06F-017/60 Provisional application US 2000245412

Abstract (Basic): US 20020052793 A1

NOVELTY - Commodity price is observed over a preset time period. For each observation point, a specific **maximum price** or observed **price** whichever is less, is selected. Price for a commodity of preset quantity, is calculated based on the average of the selected prices and a premium above the average. Cash is paid to the seller of the commodity based on the calculated price.

USE - For exchange of commodities such as crude oil, heating oil, unleaded gasoline, jet fuel, kerosene, propane, water, communication or computing bandwidth, semiconductor chips, pollution/emission rights, gold, silver, palladium, aluminum, copper, steel, lead, other metals, etc.

ADVANTAGE - Provides a producer or seller with greater price certainty.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of transaction chain for delivery of **aggregated** quantity of contract **product**.

pp; 10 DwgNo 1/2

Title Terms: SALE; TRANSACTION; EXCHANGE; COMMODITY; CALCULATE; COMMODITY; PRICE; COMPARE; PRICE; OBSERVE; SPECIFIED; PERIOD; SPECIFIED; MAXIMUM; PRICE

Derwent Class: H03; T01; T05

International Patent Class (Main): **G06F-017/60**

File Segment: CPI; EPI

**16/5/26 (Item 14 from file: 350)**

DIALOG(R) File 350:Derwent WPIX

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014668371 \*\*Image available\*\*

WPI Acc No: 2002-489075/200252

XRPX Acc No: N02-386603

**Transacting method for agricultural products, involves setting price for two products and delivering to buyer by paying cash corresponding to two price**

Patent Assignee: DINES D (DINE-I); INMAN D (INMA-I); SEELEY J (SEEL-I); STONE J (STON-I); TRACY M (TRAC-I)

Inventor: DINES D; INMAN D; **SEELEY J**; STONE J; TRACY M

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020052826	A1	20020502	US 2000245318	A	20001102	200252 B
			US 2001862994	A	20010522	

Priority Applications (No Type Date): US 2000245318 P 20001102; US 2001862994 A 20010522

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20020052826 A1 8 G06F-017/60 Provisional application US 2000245318

Abstract (Basic): US 20020052826 A1

NOVELTY - A price for a specific quantity of agricultural product is set based on average price and a premium above the average price. A price for a specific quantity of other product is set based on a price determined at a future date, so as to not exceed a **maximum price**. The specified quantities of both products are delivered from a seller to a buyer, by paying cash corresponding to two price.

USE - For transaction involving the exchange of agricultural products as market commodities.

ADVANTAGE - Enables a seller other than an agricultural producer, to be an entity that buys products from an agricultural producer and then resells the products to another buyer. Enables a buyer to contract directly with a producer or intermediary in the form of a buyer/reseller of agricultural products.

DESCRIPTION OF DRAWING(S) - The figure illustrates the interaction between an agricultural producer and a buyer for transaction process.

pp; 8 DwgNo 1/2

Title Terms: METHOD; AGRICULTURE; PRODUCT; SET; PRICE; TWO; PRODUCT;  
DELIVER; BUY; PAY; CASH; CORRESPOND; TWO; PRICE  
Derwent Class: T01; T05  
International Patent Class (Main): G06F-017/60  
File Segment: EPI

16/5/27 (Item 15 from file: 350)  
DIALOG(R)File 350:Derwent WPIX  
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014668368 \*\*Image available\*\*  
WPI Acc No: 2002-489072/200252  
XRPX Acc No: N02-386600

**Product exchange transaction method in online commercial services,  
involves setting final price for secondary product within maximum  
price , based on the expected price**

Patent Assignee: DINES D (DINE-I); INMAN D (INMA-I); SEELEY J (SEEL-I);  
STONE J (STON-I); TRACY M (TRAC-I)

Inventor: DINES D; INMAN D; **SEELEY J** ; STONE J; TRACY M

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020052817	A1	20020502	US 2000245373	A	20001102	200252 B
			US 2001862995	A	20010522	

Priority Applications (No Type Date): US 2000245373 P 20001102; US  
2001862995 A 20010522

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20020052817	A1		8	G06F-017/60	Provisional application US 2000245373

Abstract (Basic): US 20020052817 A1

NOVELTY - An initial sales price for a primary product of specific quantity is set, based on the average price within set time. The premium exceeding the average price is defined. A final price for a secondary product is set within **maximum price** , based on the expected **price** . The seller is paid, based on the two prices and premium.

USE - For online commercial services.

ADVANTAGE - Ensures effective balance of risk between seller and buyer due to different price calculations, thereby benefits of both seller and buyer is guaranteed.

DESCRIPTION OF DRAWING(S) - The figure shows an illustration of interaction between buyer and seller.

pp; 8 DwgNo 2/2

Title Terms: PRODUCT; EXCHANGE; TRANSACTION; METHOD; COMMERCIAL; SERVICE;  
SET; FINAL; PRICE; SECONDARY; PRODUCT; MAXIMUM; PRICE; BASED; PRICE

Derwent Class: T01; T05

International Patent Class (Main): G06F-017/60

File Segment: EPI

16/5/28 (Item 16 from file: 350)  
DIALOG(R)File 350:Derwent WPIX  
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014569973 \*\*Image available\*\*  
WPI Acc No: 2002-390676/200242

**Multi-level electronic commerce service method**

Patent Assignee: CHOI W D (CHOI-I)

Inventor: CHOI W D

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2001111815	A	20011220	KR 200032498	A	20000613	200242 B

Priority Applications (No Type Date): KR 200032498 A 20000613

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
KR 2001111815	A		1 G06F-017/60	

Abstract (Basic): KR 2001111815 A

NOVELTY - A multi-level electronic commerce service method is provided so that the electronic commerce can be activated by giving incentives to sellers and buyers for multi-level sales of products and services through a network.

DETAILED DESCRIPTION - A buyer accesses a web server by inputting his/her ID and password(401). The web server provides a list of products. Here, the web server searches a database by using the ID, and suggests products corresponding to discount items with a discount price(402). The buyer selects all the items to be bought(403, 404). The web server confirms whether the user has a new discount password(405). When the buyer inputs a discount password provided by another person in a discount coupon section(409), the web server searches the database by using the ID having the discount password, and suggests a discount price of the discount item to the buyer(410). The buyer selects all the items to be bought(403, 404). As a result, the buyer can select the item which is not included in his/her own password but discounted by the discount password provided by another person. The buyer purchases the selected **goods** with a **maximum discount price** (407). A **dividend** is calculated and paid by detecting upper nodes of each **product** (407).

pp; 1 DwgNo 1/10

Title Terms: MULTI; LEVEL; ELECTRONIC; SERVICE; METHOD

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

16/5/29 (Item 17 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014569901 \*\*Image available\*\*

WPI Acc No: 2002-390604/200242

**Method for batch conclusion of transaction between multiplicity at electronic commerce**

Patent Assignee: KIM H J (KIMH-I); RYOO H J (RYOO-I)

Inventor: KIM H J; RYOO H J

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2001111683	A	20011220	KR 200032290	A	20000613	200242 B

Priority Applications (No Type Date): KR 200032290 A 20000613

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
KR 2001111683	A		1 G06F-017/60	

Abstract (Basic): KR 2001111683 A

NOVELTY - A method for batch conclusion of transaction between



multiplicity at electronic commerce is provided so that sellers and buyers can sell and buy **products** at a reasonable price by enabling the sellers and buyers to make a bulk contract in a price and amount in the electronic commerce.

DETAILED DESCRIPTION - Sellers and buyers become members of an electronic commerce site(1a). The sellers and buyers input selling prices, selling amounts, purchasing prices and purchasing amounts of **products** (1). An accumulated selling amount and an accumulated purchasing amount are recorded(2). A minimum selling **price** and a **maximum** purchasing **price** are selected as transaction objects(3). When the transaction objects are selected, the selling price and the purchasing price are compared(4). When the selling price is **greater than** the purchasing price, the contract is not made due to price difference(5). When the selling price is identical to the purchasing price, the price is determined as the selling or purchasing price, and the smaller accumulated amount is determined as a contact amount(6). The contact is made according to the contract price and amount(7). When the selling price is smaller than the purchasing price, the accumulated selling amount is compared with the accumulated purchasing amount(7). According to a comparison result, the contact price and amount are determined(8).

pp; 1 DwgNo 1/10

Title Terms: METHOD; BATCH; CONCLUDE; TRANSACTION; MULTIPLICITY; ELECTRONIC

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

**16/5/30 (Item 18 from file: 350)**

DIALOG(R)File 350:Derwent WPIX

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014551460 \*\*Image available\*\*

WPI Acc No: 2002-372163/200240

XRPX Acc No: N02-290822

**Auction method for investment products using server system to record and store bids from plural bidders and determine best bid**

Patent Assignee: PODSIADLO E L (PODS-I)

Inventor: PODSIADLO E L

Number of Countries: 098 Number of Patents: 003

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200227598	A1	20020404	WO 2001US29517	A	20010921	200240 B
AU 200192891	A	20020408	AU 200192891	A	20010921	200252
EP 1330749	A1	20030730	EP 2001973296	A	20010921	200350
			WO 2001US29517	A	20010921	

Priority Applications (No Type Date): US 2000668547 A 20000925

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200227598 A1 E 38 G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW

AU 200192891 A G06F-017/60 Based on patent WO 200227598

EP 1330749 A1 E G06F-017/60 Based on patent WO 200227598

Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT

LI LT LU LV MC MK NL PT RO SE SI TR

Abstract (Basic): WO 200227598 A1

NOVELTY - A server system (110) is connected to plural bidder computer systems (100) via the Internet for receiving and storing bids from the bidders. The bids are preferably a bid price per share and a winning bidder is determined by successively determining the highest bidder, while the number of bid shares is subtracted from the total number of available shares. When all shares have been **allocated**, the **product** shares are redeemed at the net asset value.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for a system of conducting a share auction.

USE - Auctioning shares on an investment product.

ADVANTAGE - Allowing free and anonymous bidding.

DESCRIPTION OF DRAWING(S) - The drawing shows the system

Server system (110)

Bidder systems (100)

pp; 38 DwgNo 1/16

Title Terms: AUCTION; METHOD; INVESTMENT; PRODUCT; SERVE; SYSTEM; RECORD; STORAGE; BID; PLURAL; DETERMINE; BID

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

**16/5/31 (Item 19 from file: 350)**

DIALOG(R) File 350:Derwent WPIX

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014528966 \*\*Image available\*\*

WPI Acc No: 2002-349669/200238

**Method for preparing and displaying wave chart of current price data**

Patent Assignee: HAN J W (HANJ-I)

Inventor: HAN J W

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2001107819	A	20011207	KR 200164514	A	20011019	200238 B

Priority Applications (No Type Date): KR 200164514 A 20011019

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
KR 2001107819	A	1	G06F-017/60	

Abstract (Basic): KR 2001107819 A

NOVELTY - A method for preparing and displaying a wave chart of current price data is provided to increase a load on a communication and to recognize the current price movement of plural **commodities** of an intra-day intuitively by reducing the number of the original data displayed as a chart.

DETAILED DESCRIPTION - The current price being transmitted initially at opening of a market becomes a section starting price of the first section, and the section starting price becomes a starting **price** of the **maximum** section **price** and the minimum section price. A section starting time is a section starting price generating time. After this, when new section is started, a closing price of the last section becomes a section starting price of the new section, and a closing time of the last section becomes a section starting time of the new section. The **maximum** section **price** and the minimum section price of new section become a closing price of the last section. If a section

starting price is set in each section, a transmitted current **price** is compared with a section **maximum price** and a section minimum **price**. If the current **price** is **more than** the section **maximum price**, the section **maximum price** is updated. If the current price is **less than** the section minimum price, the section minimum price is updated.

pp; 1 DwgNo 1/10

Title Terms: METHOD; PREPARATION; DISPLAY; WAVE; CHART; CURRENT; PRICE; DATA

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

**16/5/32 (Item 20 from file: 350)**

DIALOG(R)File 350:Derwent WPIX

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014516540 \*\*Image available\*\*

WPI Acc No: 2002-337243/200237

**Shopping mall for one-day one-shopping**

Patent Assignee: JUNG M S (JUNG-I)

Inventor: JUNG M S

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2001107211	A	20011207	KR 200028507	A	20000525	200237 B

Priority Applications (No Type Date): KR 200028507 A 20000525

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
KR 2001107211	A		1	G06F-017/60	

Abstract (Basic): KR 2001107211 A

NOVELTY - A shopping mall for one-day one-shopping is provided to stimulate the reliability and curiosity of a consumer and increase sales by selling only one **product** per day and to realize the **lowest price** for the day among domestic electronic commerce **products**.

DETAILED DESCRIPTION - An one-day one-shopping is configured to search a large number of shopping malls in the Internet, search **products** of the **lowest price** and provide only one **product** per day to a consumer at the price which is 10approximately15 **lower than** this **lowest priced product**. It is possible to stimulate a strong curiosity of the consumer, obtain the effect of advertisement and provide a strong merit in view of price.

pp; 1 DwgNo 1/10

Title Terms: SHOPPING; MALL; ONE; DAY; ONE; SHOPPING

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

**16/5/33 (Item 21 from file: 350)**

DIALOG(R)File 350:Derwent WPIX

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014481651 \*\*Image available\*\*

WPI Acc No: 2002-302354/200234

Related WPI Acc No: 2001-215868; 2001-216110; 2002-017775

**Device and method for auctioning internet lottery**

Patent Assignee: KOO B S (KOOB-I)

Inventor: KOO B S

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2001105185	A	20011128	KR 200126252	A	20010514	200234 B

Priority Applications (No Type Date): KR 200030228 A 20000601; KR 200026548 A 20000517

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
KR 2001105185	A		1 G06F-017/60	

Abstract (Basic): KR 2001105185 A

NOVELTY - A device and a method for auctioning an internet lottery are provided to select lottery objected bidders as the number of necessary bidders by comparing bidding prices of bidders and to decide the **lowest price** as a contract **price** by receiving a bidding price from a plurality of members and to decide a successful bidder of an auction **commodity** through a lottery by **dividing** the contract price from a lottery objected bidder.

DETAILED DESCRIPTION - A member connects to an exclusive server of an operator site through the Internet(S101). The member inputs member information to the operator site(S102). The member generates an electronic commercial transaction as a shopping(S103). Cyber money is accumulated to the member in accordance with the electronic commercial transaction(S104). The member connects to a lottery auction service(S105). The member inquiries an auction commodity registered in the operator site(S106). The member selects an auction commodity and requests a bidding participation(S107). The operator site closes the auction(S108). The operator site decides lottery objected bidders and a contract price(S109). A successful bidder is decided out of the lottery objected bidders through a lottery(S110). A member selected as the successful bidder receives an auction commodity(S111).

pp; 1 DwgNo 1/10

Title Terms: DEVICE; METHOD; LOTS

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

16/5/34 (Item 22 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014448547 \*\*Image available\*\*

WPI Acc No: 2002-269250/200231

XRPX Acc No: N02-209513

**Transportation transaction brokering method involves creating transportation instruments by selecting matching sets of two sets of fuzzy commodities obtained by sorting shipping bids and carrier offers**

Patent Assignee: TRANTIS LLC (TRAN-N)

Inventor: NADAN J S; WATSON R C

Number of Countries: 096 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200215083	A1	20020221	WO 2001US25093	A	20010813	200231 B
AU 200184802	A	20020225	AU 200184802	A	20010813	200245

Priority Applications (No Type Date): US 2000225755 P 20000813

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes  
 WO 200215083 A1 E 98 G06F-017/60  
 Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA  
 CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN  
 IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ  
 PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW  
 Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR  
 IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW  
 AU 200184802 A G06F-017/60 Based on patent WO 200215083

Abstract (Basic): WO 200215083 A1

NOVELTY - The dissimilar bids and offers are received in a staging area for shipping and transporting **goods** respectively. The bids and offers are sorted and **aggregated** into two sets of fuzzy **commodities**. The matching sets of the fuzzy commodities are selected to create transportation instruments and underlying **contracts** are created to support the trading of transportation instruments.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (a) Method of matching tendered shipment to offered conveyance;
  - (b) Computer system;
  - (c) Method of calculating standardized transportation line haul per mile;
  - (d) Method of matching an offered conveyance to tendered shipments
- USE - For brokering transportation transactions for managing freight shipments.

ADVANTAGE - Enables users to use contingent order processing to facilitate connecting shippers and carriers and increases probability of finding a backhaul. Enables shippers and receivers of goods to manage their terminals efficiently, even when using **more than** one carrier.

DESCRIPTION OF DRAWING(S) - The figure shows the on-line computer system for creating transportation instruments.

pp; 98 DwgNo 2/37

Title Terms: TRANSPORT; TRANSACTION; METHOD; TRANSPORT; INSTRUMENT; SELECT; MATCH; SET; TWO; SET; FUZZ; COMMODITY; OBTAIN; SORT; SHIPPING; BID; CARRY; OFFER

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

16/5/35 (Item 23 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014383996 \*\*Image available\*\*

WPI Acc No: 2002-204699/200226

XRPX Acc No: N02-155716

**Purchase price bid research system for electronic commerce applications, has server which calculates standard purchase price for product such that lowest purchase price of product is not revealed to purchaser terminal**

Patent Assignee: IBM CORP (IBMC ); INT BUSINESS MACHINES CORP (IBMC )

Inventor: WATANABE H

Number of Countries: 002 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20010029479	A1	20011011	US 2001790733	A	20010222	200226 B
JP 2001283030	A	20011012	JP 200099101	A	20000331	200240

Priority Applications (No Type Date): JP 200099101 A 20000331

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20010029479 A1 16 G06F-017/60

JP 2001283030 A 14 G06F-017/60

Abstract (Basic): US 20010029479 A1

NOVELTY - A terminal (30) transmits purchase price bids for a **product** , to a server (10) through internet. The server determines an effective purchase price bid value equal to or **higher than** the **lowest price** designated in advance for the **product** based on the purchase price bids tendered by the purchaser terminal, and calculates a standard purchase price for the **product** .

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (a) **Product** provision system;
- (b) Auction server;
- (c) **Product** retailing method;
- (d) **Product** purchasing method;
- (e) Storage medium storing purchase price bids accepting program;
- (f) Program transmission apparatus

USE - For electronic commerce applications.

ADVANTAGE - Determines an appropriate retail price for a **product** based on purchase price bids tendered by purchaser of the **product** . Provides a retail sale of a **product** at a price desired by an average purchaser of the **product** . Avoids revealing the **lowest price** beforehand designated for the **product** , to the customer terminal.

DESCRIPTION OF DRAWING(S) - The figure shows the retail price determination system.

Server (10)

Purchaser terminal (30)

pp; 16 DwgNo 1/7

Title Terms: PURCHASE; PRICE; BID; RESEARCH; SYSTEM; ELECTRONIC; APPLY; SERVE; CALCULATE; STANDARD; PURCHASE; PRICE; **PRODUCT** ; LOW; PURCHASE; PRICE; **PRODUCT** ; REVEAL; PURCHASE; TERMINAL

Derwent Class: T01; T05

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

**16/5/36 (Item 24 from file: 350)**

DIALOG(R)File 350:Derwent WPIX

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014348590 \*\*Image available\*\*

WPI Acc No: 2002-169293/200222

**Automatic buying and selling program using double sale order method**

Patent Assignee: JEON H C (JEON-I)

Inventor: JEON H C

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2001090022	A	20011018	KR 200121636	A	20010421	200222 B

Priority Applications (No Type Date): KR 200121636 A 20010421

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

KR 2001090022 A 1 G06F-017/60

Abstract (Basic): KR 2001090022 A

NOVELTY - An automatic buying and selling program using a double sale order method is provided to deal in stocks automatically according to a setting condition by an automatic system according to an initial condition setting.

DETAILED DESCRIPTION - If a selected **item** is possessed in an account or a possession residual amount exists previously in the account, a current price is retrieved. In case that the current price is same to or **more than** a revenue sale, a sale order is contacted. In case that the current price is a relative sale on the basis of a **maximum price**, the sale order is contacted. In case that the current price is same to or **less than** a purchase price and it satisfies a condition of a defense sale on the basis of the purchase price, the sale order is contacted.

pp; 1 DwgNo 1/10

Title Terms: AUTOMATIC; BUY; SELL; PROGRAM; DOUBLE; SALE; ORDER; METHOD

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

16/5/37 (Item 25 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014295160 \*\*Image available\*\*

WPI Acc No: 2002-115863/200216

XRPX Acc No: N02-086442

**Photofinishing goods display apparatus has computer software program for monitoring sales of goods with respect to position of goods and based on monitoring position of goods are rearranged**

Patent Assignee: EASTMAN KODAK CO (EAST ); BHAT D H (BHAT-I); CLARK T M (CLAR-I); HODGE L C (HODG-I); LEWIS F T (LEWI-I); NARDOZZI F M (NARD-I); SHAH H R (SHAH-I)

Inventor: BHAT D H; CLARK T M; HODGE L C; LEWIS F T; NARDOZZI F M; SHAH H R

Number of Countries: 030 Number of Patents: 006

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
EP 1120687	A1	20010801	EP 2001200131	A	20010115	200216 B
AU 200116639	A	20010802	AU 200116639	A	20010125	200216
CN 1316692	A	20011010	CN 2001103323	A	20010131	200216
JP 2001291161	A	20011019	JP 200120663	A	20010129	200216
US 6636837	B1	20031021	US 2000492063	A	20000127	200370
US 20030229538	A1	20031211	US 2000492063	A	20000127	200382
			US 2003463119	A	20030617	

Priority Applications (No Type Date): US 2000492063 A 20000127; US 2003463119 A 20030617

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
EP 1120687	A1	E	21	G03D-015/00	
Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI TR					
AU 200116639	A			G09G-005/42	
CN 1316692	A			G06F-003/14	
JP 2001291161	A		15	G07F-017/26	
US 6636837	B1			G06F-017/60	
US 20030229538	A1			G06F-017/60	Cont of application US 2000492063 Cont of patent US 6636837

Abstract (Basic): EP 1120687 A1

NOVELTY - A computer (14) controls the displayed photofinishing

goods and services offered for sale. The computer software program monitors the sales of goods with respect to the position of goods on display device (12) and based on this monitoring result position of goods are re-arranged.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (a) Photofinishing goods display system;
- (b) Photofinishing product control method;
- (c) Workflow monitoring and controlling system;
- (d) Workflow monitoring and controlling method

USE - Photofinishing goods and services display apparatus for processing photographic film for ordering re-prints, photo CDs, picture disks, T-shirts and mugs having images and for placing images on Internet photo service provider's database.

ADVANTAGE - The **allocation** of bar-code to **goods** helps easy retrieval of order information with low cost equipment, replacing, hand sorting and expensive machine, vision systems. Self aligning features of indices enables easy reading of complex information. Tracking and analyzing sales of offerings, allows easy repositioning of **offerings** also permitting determination of **best** position for particular **offerings**.

DESCRIPTION OF DRAWING(S) - The figure shows the elevational view of photofinishing goods display apparatus.

Display device (12)

Computer (14)

pp; 21 DwgNo 1/5

Title Terms: GOODS; DISPLAY; APPARATUS; COMPUTER; SOFTWARE; PROGRAM; MONITOR; SALE; GOODS; RESPECT; POSITION; GOODS; BASED; MONITOR; POSITION; GOODS; REARRANGE

Derwent Class: P84; S06; T01; T05

International Patent Class (Main): G03D-015/00; **G06F-003/14** ; **G06F-017/60** ; G07F-017/26; G09G-005/42

International Patent Class (Additional): G03B-027/46; **G06F-009/00** ; **G06F-019/00**

File Segment: EPI; EngPI

16/5/38 (Item 26 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014283457 \*\*Image available\*\*

WPI Acc No: 2002-104158/200214

**Method for managing electronic commercial transaction according to deal between sellers and buyers**

Patent Assignee: KORRUS.COM CO LTD (KORR-N)

Inventor: KIM D S; KIM S H; LEE H Y

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2001078805	A	20010822	KR 200116605	A	20010329	200214 B

Priority Applications (No Type Date): KR 200116605 A 20010329

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
KR 2001078805	A	1	G06F-017/60	

Abstract (Basic): KR 2001078805 A

NOVELTY - A method for managing an electronic commercial transaction is provided to connect a supplying company to a buying



company in real time and the optimum condition for operating an electronic commercial transaction.

DETAILED DESCRIPTION - A seller inputs available areas and **commodities**, the highest **price**, and the **lowest price** in an electronic commercial transaction web site(S12). The inputted contents are stored in a seller database of the web site(S16). A buyer selects a **commodity** to be bought through a web site screen and inputs an area, an amount, the highest **price**, and the **lowest price** thereof(S15). The optimum seller is searched by linking the information of the buyer to the seller database of the web site. The prices are suggested from the highest price pre-inputted by the seller(S17). If the buyer inputs and transmits a price **lower than** the suggested price, a system compares the prices and outputs a message indicating a possibility of the **commodity**. Buying and selling prices are suggested as the number set by an operator. If the buyer selects a wanted price by bargaining to virtual models, a transaction is achieved.

pp; 1 DwgNo 1/10

Title Terms: METHOD; MANAGE; ELECTRONIC; COMMERCIAL; TRANSACTION; ACCORD; DEAL; BUY

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

16/5/39 (Item 27 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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014229519 \*\*Image available\*\*

WPI Acc No: 2002-050217/200207

XRPX Acc No: N02-037025

**Telecommunication method for automatic control of procuring or obtaining goods or services over a data network such as the Internet**

Patent Assignee: OUTPARK.COM GMBH (OUTP-N)

Inventor: SCHULENBURG A

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
DE 10122034	A1	20011115	DE 1022034	A	20010507	200207 B

Priority Applications (No Type Date): DE 1032583 A 20000705; DE 1023280 A 20000512

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
DE 10122034	A1	11	G06F-017/60	

Abstract (Basic): DE 10122034 A1

NOVELTY - Minimum procurement quantity and corresponding **maximum price** of **goods** and/or services recorded as start parameters. These are **allocated** to purchaser as e-mail, as the first purchase offer. Respective offers for increases in quantity, to a **maximum**, at the **offer price** current at the input time, are recorded together with the quantity increase and allocated to the purchaser.

DETAILED DESCRIPTION - Also or alternatively, offers from the providers are electronically recorded and associated with the provider such that only those offers which are the same as or **less than** the **maximum offer price** for the minimum quantity are stored.

INDEPENDENT CLAIMS also cover a system for carrying out the method.

USE - For purchasing **goods** and services on-line at the **best**

**price .**

ADVANTAGE - The method provides an up-to-date record of prices available for certain quantities of **goods** and/or services.

DESCRIPTION OF DRAWING(S) - The drawing shows a schematic diagram of the method.

pp; 11 DwgNo 1/5

Title Terms: TELECOMMUNICATION; METHOD; AUTOMATIC; CONTROL; OBTAIN; **GOODS** ; SERVICE; DATA; NETWORK

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

**16/5/40 (Item 28 from file: 350)**

DIALOG(R)File 350:Derwent WPIX

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014222736 \*\*Image available\*\*

WPI Acc No: 2002-043434/200206

Related WPI Acc No: 2002-043435

XRPX Acc No: N02-032280

**Online arrangement for sale by auction of identical goods , especially financial securities in an initial public offering, with each bidder bidding online in an auction with several rounds so that the received price is maximized**

Patent Assignee: CAPITAL AUCTION (CAPI-N); GATTY J (GATT-I)

Inventor: GATTY J

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
FR 2808355	A1	20011102	FR 20005538	A	20000428	200206 B
			FR 20005538	A	20000428	

Priority Applications (No Type Date): FR 20005538 A 20000428

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
FR 2808355	A1	46	G06F-017/60	Add to application FR 20005538

Abstract (Basic): FR 2808355 A1

NOVELTY - Device comprises a network arrangement for receipt of bids, processing computer for processing bids received in each round of an auction, and arrangement for informing bidders of the amount of **goods** received by each bidder in the preceding round, but not the **lowest** and highest **prices offered** by the successful bidders.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is made for a computer system comprising a server, a network and clients connecting to the server along with authentication and payments steps.

USE - The invention relates particularly to initial public offerings in which a number of buyers make bids for shares in a company and receive allocations according to their offers at a range of prices over a number of auction rounds.

ADVANTAGE - The price received for shares offered is maximized with the price received in the final auction round being **higher than** that received in the first round.

DESCRIPTION OF DRAWING(S) - Figure shows a schematic view of the invention system.

server (10)

bidders. (20, 22, 24, 26)

pp; 46 DwgNo 1/9

Title Terms: ARRANGE; SALE; AUCTION; IDENTICAL; **GOODS** ; FINANCIAL; SECURE; INITIAL; PUBLIC; OFFER; BID; AUCTION; ROUND; SO; RECEIVE; PRICE

Derwent Class: T01  
International Patent Class (Main): G06F-017/60  
File Segment: EPI

16/5/41 (Item 29 from file: 350)  
DIALOG(R) File 350:Derwent WPIX  
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013603957 \*\*Image available\*\*  
WPI Acc No: 2001-088164/200110  
XRPX Acc No: N01-249123

**Auctioning based on cooperative buying on the Internet in which a lowest price for goods is notified to multiple purchasers as a starting price in the auction**

Patent Assignee: S & S COM CO LTD (SSCO-N); S & SCOM JH (SSCO-N)

Inventor: KIM J M

Number of Countries: 093 Number of Patents: 005

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2000023939	A	20000506	KR 9951933	A	19991122	200110 B
WO 200139059	A1	20010531	WO 2000KR578	A	20000602	200137
AU 200052530	A	20010604	AU 200052530	A	20000602	200153
CN 1391679	A	20030115	CN 2000816058	A	20000602	200330
JP 2003515821	W	20030507	WO 2000KR578	A	20000602	200331
			JP 2001540653	A	20000602	

Priority Applications (No Type Date): KR 9951933 A 19991122

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
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KR 2000023939	A			G06F-017/60	
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WO 200139059	A1	E	23	G06F-017/60	
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Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY CA CH  
CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH HR HU ID IL IN IS JP KE  
KG KP KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU  
SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR  
IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

AU 200052530	A			G06F-017/60	Based on patent WO 200139059
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CN 1391679	A			G06F-017/60	
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JP 2003515821	W		19	G06F-017/60	Based on patent WO 200139059
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Abstract (Basic): WO 200139059 A1

NOVELTY - Multiple purchasers (110) can access an auction server (130) through the Internet (120) and multiple sellers (140) can also access the server, which surveys prices of an item in existing shops and notifies the auction web page of the **lowest price** as the auction starting **price** and of the closing date of the auction. The page is transmitted to the purchasers who can see selling quantities and prices and show an intent to buy. **Goods** are **allocated** to purchasers opting to buy in the order beginning from **goods** with the **lowest bid price**.

USE - Auctioning goods on the Internet based on cooperative buying.

ADVANTAGE - Allowing many-to-many transactions.

DESCRIPTION OF DRAWING(S) - The drawing shows the network used in the method

Purchasers (110)

Auction server (130)

Internet (120)

Sellers (140)  
pp; 23 DwgNo 1/4  
Title Terms: BASED; COOPERATE; BUY; LOW; PRICE; GOODS; NOTIFICATION;  
MULTIPLE; START; PRICE; AUCTION  
Derwent Class: T01  
International Patent Class (Main): G06F-017/60  
File Segment: EPI

16/5/42 (Item 30 from file: 350)  
DIALOG(R) File 350:Derwent WPIX  
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013193328 \*\*Image available\*\*  
WPI Acc No: 2000-365201/200031  
XRPX Acc No: N00-273336

**Computer implemented optimal bid selecting for combinational auction in Internet, involves searching data structure of received bids for item allocating , during which allocated items are excluded in successive bids**

Patent Assignee: SANDHOLM T (SAND-I)  
Inventor: SANDHOLM T  
Number of Countries: 090 Number of Patents: 004  
Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200025231	A1	20000504	WO 99US23978	A	19991025	200031 B
AU 200012048	A	20000515	AU 200012048	A	19991025	200039
US 6272473	B1	20010807	US 98179659	A	19981027	200147
EP 1145138	A1	20011017	EP 99971118	A	19991025	200169
			WO 99US23978	A	19991025	

Priority Applications (No Type Date): US 98179659 A 19981027

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200025231 A1 E 61 G06F-017/10

Designated States (National): AE AL AM AT AU AZ BA BB BG BR BY CA CH CN  
CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP  
KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG  
SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR  
IE IT KE LS LU MC MW NL OA PT SD SE SL SZ TZ UG ZW

AU 200012048 A G06F-017/10 Based on patent WO 200025231

US 6272473 B1 G06F-015/30

EP 1145138 A1 E G06F-017/10 Based on patent WO 200025231

Designated States (Regional): AT BE CH CY DE DK ES FI FR GB GR IE IT LI  
LU MC NL PT SE

Abstract (Basic): WO 200025231 A1

NOVELTY - Bids for auctioning items and their valuations are received and stored in data tree structure. The bit valuations for the **items** are searched repeatedly using iterative-deepening A-search method, to **allocate items** to **best bid** having optimal valuation. The **allocated items** are excluded for successive search. When valuations for **items** by some bidders are dominated by others, the dominated bids are excluded.

USE - For combinational auction for electronic commerce in Internet, such as for auctioning communication bandwidth by FCC, for allocating electricity service, for specific time slots, for trading debt or equity securities such as bonds, in vehicle routing situation for bidding combination of locations to travel, for carriage of items

for shipment, landing slot bidding for airplane, for selecting among hospitals or specific department in hospital for treatment, software development contract, WWW indexing, for hiring subcontractors by contractors, for guarantee bidding of product or service for particular period.

ADVANTAGE - By adopting stop mask data structure, efficient search of items and their valuations can be performed. By repeated search, the bid valuations can be updated immediately.

DESCRIPTION OF DRAWING(S) - The figure shows the flowchart of bid valuation search process.

pp; 61 DwgNo 5/8

Title Terms: COMPUTER; IMPLEMENT; OPTIMUM; BID; SELECT; COMBINATION; AUCTION; SEARCH; DATA; STRUCTURE; RECEIVE; BID; ITEM; ALLOCATE; ALLOCATE; ITEM; EXCLUDE; SUCCESSION; BID

Derwent Class: T01

International Patent Class (Main): G06F-015/30 ; G06F-017/10

File Segment: EPI

16/5/43 (Item 31 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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012949602 \*\*Image available\*\*

WPI Acc No: 2000-121452/200011

XRPX Acc No: N00-092442

**Consumer goods selling system for communication network e.g. internet - offers purchase right of goods whose details are published in network by middlemen, to consumer who offers highest bid to goods over predetermined time**

Patent Assignee: KOBAYASHI H (KOBAYASHI); TAKAI K (TAKAI)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 11353361	A	19991224	JP 98156292	A	19980604	200011 B

Priority Applications (No Type Date): JP 98156292 A 19980604

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 11353361	A	8	G06F-017/60	

Abstract (Basic): JP 11353361 A

NOVELTY - The details of **goods** to be sold is published in a network by a middle man. A weighted mean price **higher than** standard price is decided by middle man and then informed to seller. Then, the bid offered by consumers is acquired for predetermined time. The consumer who offers highest bid exceeding standard price acquires purchase right of **goods**. DETAILED DESCRIPTION - The predetermined percentage of the weighted mean price is collected as commission by the middle man.

USE - For communication network e.g. internet.

ADVANTAGE - Enables selling of multiple **goods** to consumers offering highest bid, thereby increasing profit of seller. Enables consumer to purchase **goods** at **lowest possible price**. DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of **goods** selling system in communication network.

Dwg.1/4

Title Terms: CONSUME; **GOODS** ; SELL; SYSTEM; COMMUNICATE; NETWORK; OFFER; PURCHASE; RIGHT; **GOODS** ; DETAIL; NETWORK; CONSUME; OFFER; HIGH; BID; **GOODS** ; PREDETERMINED; TIME

Derwent Class: T01  
International Patent Class (Main): G06F-017/60  
File Segment: EPI

16/5/44 (Item 32 from file: 350)

DIALOG(R) File 350:Derwent WPIX  
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012944112 \*\*Image available\*\*  
WPI Acc No: 2000-115965/200010  
XRPX Acc No: N00-087814

**Electronic bidding method for selling or purchasing consumer products**  
Patent Assignee: BARZILAI N (BARZ-I); DAVIDSON R (DAVI-I)  
Inventor: BARZILAI N; DAVIDSON R  
Number of Countries: 001 Number of Patents: 001  
Patent Family:  
Patent No Kind Date Applicat No Kind Date Week  
US 6012045 A 20000104 US 97886492 A 19970701 200010 B

Priority Applications (No Type Date): US 97886492 A 19970701

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 6012045	A		27	G06F-017/60	

Abstract (Basic): US 6012045 A

NOVELTY - Several customer computers connected with a telecommunication system, accesses electronically established virtual showroom providing information regarding **product**, selling price and minimum opening bid price. Bids from bidders are posted on the **products** and services during bid period and selects highest bid as accepted **bid**. The bids **greater than lowest high bid** from single bidder are excluded.

DETAILED DESCRIPTION - The system electronically consummate sale of one of several **products** to highest bidder and accepts electronic payment of funds from the bidder. The system displays electronically all winning bids to all customers with a predetermined number of non-winning bids proximate to winning bids.

USE - For how to new and non-registered customers how to carry out an electronic bid, auction and sales of consumer **products**.

ADVANTAGE - A member can access his or her account activity file or screen from home page thereby establishing a user friendly bid, auction and sale system. Permits user to place a reasonable number of bids on a single **product** or service and provides entertainment to actual and potential customers.

DESCRIPTION OF DRAWING(S) - The figure shows membership program which is accessed by a customer or a call center system.

pp; 27 DwgNo 3/10

Title Terms: ELECTRONIC; BID; METHOD; SELL; PURCHASE; CONSUME; **PRODUCT**

Derwent Class: T01; T05

International Patent Class (Main): G06F-017/60

File Segment: EPI

16/5/45 (Item 33 from file: 350)

DIALOG(R) File 350:Derwent WPIX  
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012264763 \*\*Image available\*\*  
WPI Acc No: 1999-070869/199906

XRPX Acc No: N99-051773

**Automatic placement of advertising - includes use of advertiser node with advertiser web site responding to user node request and selection of advertiser node according to user characteristics**

Patent Assignee: DOUBLECLICK INC (DOUB-N); MERRIMAN D A (MERR-I); O'CONNOR K (OCON-I)

Inventor: MERRIMAN D A; O'CONNOR K

Number of Countries: 035 Number of Patents: 003

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 9858334	A1	19981223	WO 98US12419	A	19980615	199906 B
AU 9880727	A	19990104	AU 9880727	A	19980615	199921
US 20020099600	A1	20020725	US 9748940	A	19970616	200254
			US 9749877	A	19970617	
			US 9894949	A	19980615	

Priority Applications (No Type Date): US 9749877 P 19970617; US 9748940 P 19970616; US 9894949 A 19980615

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
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WO 9858334	A1	E	39	G06F-017/60	
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Designated States (National): AU BR CA CN HU IL IS JP KR MX NO NZ PL RO RU SG

Designated States (Regional): AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

AU 9880727	A		G06F-017/60	Based on patent WO 9858334
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US 20020099600	A1		G06F-017/60	Provisional application US 9748940
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Provisional application US 9749877

Abstract (Basic): WO 9858334 A

Advertisements are "offers" such as direct advertisements for sales of **goods** or services but can also be offers to fill out survey forms, generate leads, download software and the like. After a request for a direct offer (54) is received, user information is looked up in step (56) and each current offer is reviewed by calculating the expected return at step (66) according to user characteristics, past exposure to the advertisement, historical statistical performance in the context of the user and/or the payment rate for the offer.

If the expected return is **higher than** previously rated offers at step (68), the **offer** is marked as the **best offer** at step (70) and the current offer counter is incremented at step (58), while the next offer is reviewed at steps (66,68,70). When all offers have been reviewed at step (60), the **best offer** is sent and shown to the user at step (62).

USE - Automatic selection of direct advertising in advertisement campaigns

ADVANTAGE - Efficient utilisation of scarce media space to optimise revenue

Dwg.3/5

Title Terms: AUTOMATIC; PLACE; ADVERTISE; NODE; WEB; SITE; RESPOND; USER; NODE; REQUEST; SELECT; NODE; ACCORD; USER; CHARACTERISTIC

Derwent Class: T01; W05

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

**16/5/46 (Item 34 from file: 350)**

DIALOG(R) File 350:Derwent WPIX

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012151282      \*\*Image available\*\*  
WPI Acc No: 1998-568194/199848  
Related WPI Acc No: 2000-012899  
XRPX Acc No: N98-442082

**Computer implemented method for generating retail prices of products for SKU - involves assigning retail price margins to series of pools of products based on logarithmic relationship between retail price and cost of products**

Patent Assignee: UNITED HARDWARE DISTRIBUTING CO (UNHA-N)

Inventor: HARTMAN D J; LEWANDOWSKI F

Number of Countries: 001    Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 5822736	A	19981013	US 95395313	A	19950228	199848 B

Priority Applications (No Type Date): US 95395313 A 19950228

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 5822736	A	19	G06F-151/00	

Abstract (Basic): US 5822736 A

The method involves **dividing** a group of **products** electronically into a series of pools ranging from a first pool for products having highest price sensitivity to that for products having **lowest price** sensitivity. The retail **prices** for the products are generated based on cost information, by assigning a retail price margin to each of the pools. The price margin gradually decreases from pool to pool in the series.

Varying retail price margins are assigned to the products in each of the pools. The varying retail price margins decreases as the product cost increases within each of the pool. The margins are assigned based on the logarithmic relationship between retail price and cost, represented by retail price =  $\text{cost}/((1-M1)+K2\text{Log}(\text{cost}))$ , where 'M1' is a predefined margin and 'K2' is a preset constant.

ADVANTAGE - Offers flexibility and simple direct control over retail pricing of products.

Dwg.5/11

Title Terms: COMPUTER; IMPLEMENT; METHOD; GENERATE; RETAIL; PRICE; PRODUCT; ASSIGN; RETAIL; PRICE; MARGIN; SERIES; POOL; PRODUCT; BASED; LOGARITHM; RELATED; RETAIL; PRICE; COST; PRODUCT

Index Terms/Additional Words: STOCK; KEEPING; UNIT

Derwent Class: T01

International Patent Class (Main): G06F-151/00

File Segment: EPI

16/5/47      (Item 35 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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011354464      \*\*Image available\*\*

WPI Acc No: 1997-332371/199730

XRPX Acc No: N97-275934

**Resources allocation method in distributed computer database - involves rejecting All those of bid combinations whose constituent bids include requests for one or more of computers resources in excess of corresponding maximum allocation levels for those computer resources**

Patent Assignee: SUN MICROSYSTEMS INC (SUNM )

Inventor: HARDY N; HIBBERT C T; MILLER M S; TRIBBLE E D



Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 5640569	A	19970617	US 95431021	A	19950428	199730 B

Priority Applications (No Type Date): US 95431021 A 19950428

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 5640569	A		13 G06F-013/366	

Abstract (Basic):- US 5640569 A

The method involves transmitting to an arbiter bid slates from one of a users (requesters) requesting use of specified portions of the computer resources. At least a number of the bid slates includes a number of bids, each bid in each bid slate represents a requested set of resources, composing a specified subset of the number of computer resources, and a **bid price**. Data representing a **maximum** allocation level for each of the number of computer resources are stored.

Analysis combinations of bids from the bid slates are selected. All those of the bid combinations whose constituent bids include requests for one or more of the computers resources in excess of the corresponding maximum allocation levels for those computer resources are rejected. A non-rejected bid combination that includes bids which place highest value on use of the number of computer resources is selected as a winning bid combination.

ADVANTAGE - Preserves integrity of each diverse **goods** bid. Provides efficient and fair system and method for **allocating** computer resources.

Dwg.6/6

Title Terms: RESOURCE; ALLOCATE; METHOD; DISTRIBUTE; COMPUTER; DATABASE; REJECT; BID; COMBINATION; CONSTITUENT; BID; REQUEST; ONE; MORE; COMPUTER; RESOURCE; EXCESS; CORRESPOND; MAXIMUM; ALLOCATE; LEVEL; COMPUTER; RESOURCE

Derwent Class: T01

International Patent Class (Main): G06F-013/366

International Patent Class (Additional): G06F-015/76

File Segment: EPI

16/5/48 (Item 36 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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010735343 \*\*Image available\*\*

WPI Acc No: 1996-232298/199624

XRPX Acc No: N96-194885

**Electronic shelf label assignment for mechanise items - involves using look-up table to determine price change frequency for items using computer and assigning electronic shelf label to items with price change frequency greater than preset min. price change frequency by computer**

Patent Assignee: NCR INT INC (NATC ); AT & T GLOBAL INFORMATION SOLUTIONS INT (AMTT ); NCR CORP (NATC )

Inventor: GOODWIN J C

Number of Countries: 005 Number of Patents: 005

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
EP 712086	A2	19960515	EP 95307776	A	19951031	199624 B
JP 9016854	A	19970117	JP 95315816	A	19951110	199713

US 6256615	B1	20010703	US 94338055	A	19941110	200140
EP 712086	B1	20030917	EP 95307776	A	19951031	200369
DE 69531763	E	20031023	DE 631763	A	19951031	200377
			EP 95307776	A	19951031	

Priority Applications (No Type Date): US 94338055 A 19941110

Cited Patents: No-SR.Pub

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
EP 712086	A2	E	8	G06F-017/60	
	Designated States (Regional): DE FR GB				
JP 9016854	A		7	G07G-001/12	
US 6256615	B1			G06F-017/60	
EP 712086	B1	E		G06F-017/60	
	Designated States (Regional): DE FR GB				
DE 69531763	E			G06F-017/60	Based on patent EP 712086

Abstract (Basic): EP 712086 A

The method involves assigning an electronic shelf label (18) to **merchandise items** using a look-up table (19), by determining a price change frequency for each **merchandise item** using a computer (12). The electronic shelf label is assigned to **items** having a price change frequency **greater than** a predetermined **min . price** change frequency by the computer.

The price change frequency is determined for each **item** by the computer. The shelf labels are assigned in order of price change frequency starting with the largest price change frequency until the electronic shelf labels are exhausted by the computer.

ADVANTAGE - Minimises decisions by store personnel regarding electronic shelf labelling.

Dwg.1/3

Title Terms: ELECTRONIC; SHELF; LABEL; ASSIGN; MECHANISE; **ITEM** ; UP; TABLE ; DETERMINE; PRICE; CHANGE; FREQUENCY; **ITEM** ; COMPUTER; ASSIGN; ELECTRONIC; SHELF; LABEL; **ITEM** ; PRICE; CHANGE; FREQUENCY; GREATER; PRESET; MINIMUM; PRICE; CHANGE; FREQUENCY; COMPUTER

Derwent Class: T01

International Patent Class (Main): G06F-017/60 ; G07G-001/12

File Segment: EPI

Set	Items	Description
S1	80	AU=(SEELEY J? OR SEELEY, J?)
S2	2379970	PRÔDUCT? ? OR GOODS OR WARES OR EQUIPMENT OR MERCHANDI? OR ITEM? ? OR COMMODIT???
S3	738216	MIN OR LOWEST OR EXCEED? OR MAXIMUM OR MINIMUN OR MAX
S4	817846	(MORE OR HIGHER OR LESS? OR LOWER OR GREATER) () THAN
S5	1292200	PRICE? OR BID OR OFFER?
S6	467590	CONTRACT?
S7	449476	AGGREGAT? OR DIVID? OR APPORTION? OR ALLOCAT? OR SPLIT???
S8	10573	S3(4N)S5
S9	480	S8 AND S4 AND S2
S10	45	S9 AND (S6 OR S7)
S11	348	S8(15N)S4
S12	55	S11(10N)S2
S13	97	S10 OR S12
S14	26	S9(20N) (S6 OR S7)
S15	79	S14 OR S12
S16	70	S15 NOT PY>2000
S17	69	S16 NOT PD=20001102:20040219
S18	67	RD (unique items)

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18/5/1 (Item 1 from file: 2)

DIALOG(R)File 2:INSPEC

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6289123 INSPEC Abstract Number: C1999-08-1290D-037

**Title: Neural network applications of trading financial futures**

Author(s): Dahl, K.J.

Author Affiliation: Sch. of Math., Univ. of New South Wales, NSW, Australia

Conference Title: Proceedings of the Ninth Australian Conference on Neural Networks (ACNN'98) p.124-7

Editor(s): Downs,T.; Frean,M.; Gallagher,M.

Publisher: Univ. Queensland, Brisbane, Qld.,Australia

Publication Date: 1998 Country of Publication: Australia ix+296 pp.

ISBN: 1 86499 026 0 Material Identity Number: XX-1999-01445

Conference Title: Ninth Australian Conference on Neural Networks (ACNN'98)

Conference Date: 11-13 Feb. 1998 Conference Location: Brisbane, Qld., Australia

Language: English Document Type: Conference Paper (PA)

Treatment: Theoretical (T)

**Abstract:** The forecasting capabilities of feed-forward neural networks are applied to the LIFFE Bund futures financial time series of trading price. The aim of this study is to determine if trading off neural network predictions produces a significant profit. Firstly, this work differs from the many other applications in its use of intraday prices rather than the smaller end of day price set. We begin with prediction of local returns for both the raw and smoothed price series but deviate from the standard approach by the addition of an input variable that expresses the global nature of price in terms of price bounds on previous trades during that day. With an interest in entering a trade with a favourable return to risk ratio, we develop a variable that is the ratio of the maximum price over a set local horizon, to the next price below the minimum occupied before the maximum occurred. Next, with an objective function chosen to represent a cumulative trading profit, the neural network output is defined as the volume to be traded. Determination of trading volumes in combination with direction forecasts adds to the completeness of trade specification which is in significant contrast to the price forecasting literature. Learning to predict volume is found to be a difficult task and we observe poor solutions for particular intraday data sets. In summary we find that neural networks are powerful methods whose test results add weight to the Efficient Market Hypothesis, where we have found an unusably small trading profit **greater than** the value expected, which is zero for these **contracts** . (6 Refs)

Subfile: C

Descriptors: commodity trading; economic cybernetics; feedforward neural nets; time series

Identifiers: financial futures; forecasting; feed-forward neural networks ; LIFFE Bund futures; financial time series; trading price; neural network predictions; trading profit; neural network output

Class Codes: C1290D (Systems theory applications in economics and business); C1230D (Neural nets); C1140 (Probability and statistics)

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18/5/2 (Item 2 from file: 2)

DIALOG(R)File 2:INSPEC

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03723179 INSPEC Abstract Number: D90002395

**Title: The more the merrier (national buying contract)**

Author(s): Adams, M.R.

Journal: Purchasing vol.109, no.1 p.88-9

Publication Date: 19 July 1990 Country of Publication: USA

CODEN: PURCAO ISSN: 0033-4448

Language: English Document Type: Journal Paper (JP)

Treatment: General, Review (G)

Abstract: The author discusses the national **contracts** for buying office **equipment** and supplies at FMC. Presently, it has **more than** 20 in place. The **contracts** are used by **more than** 45 locations throughout the US. Although using the national **contracts** is not mandatory, 90% of the time branch locations use them to buy office **products**. These national **contracts** are so popular because the national **contracts** group at FMC's corporate headquarters in Chicago is setting up some of the best deals for office materials in the US. By taking advantage of corporate volume and size, buyers consistently get the lowest prices and the best services for branches. (0 Refs)

Subfile: D

Descriptors: contracts

Identifiers: office supplies; national contracts; office equipment; FMC

Class Codes: D1000 (General & Management aspects)

18/5/3 (Item 3 from file: 2)

DIALOG(R)File 2:INSPEC

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03182680 INSPEC Abstract Number: C88043143

Title: **Lowest price: a luxury no user can afford (customer-vendor relationships)**

Author(s): Hellebust, K.A.

Journal: Information Strategy: The Executive's Journal vol.4, no.2  
p.11-15

Publication Date: Winter 1988 Country of Publication: USA

CODEN: ISEJET ISSN: 0743-8613

Language: English Document Type: Journal Paper (JP)

Treatment: Practical (P)

Abstract: Vendors of telecommunications and computer systems services are often kept at arm's length and pressured to reduce costs by business managers who see information technology only as a support function-a cost rather than a potential strategic advantage. But many corporate customers find this traditional customer-supplier relationship to be restrictive and may wish to pursue a deeper, stronger relationship with vendors to yield **more than just equipment at the lowest price**. Properly managed, the relationship can strengthen a customer's market position as well as its relationships with its own customers. (5 Refs)

Subfile: C

Descriptors: computer facilities; DP industry; DP management

Identifiers: computer vendors; DP management; DP industry;  
customer-vendor relationships; computer systems services; information  
technology; customer-supplier relationship

Class Codes: C0310 (EDP management)

18/5/4 (Item 4 from file: 2)

DIALOG(R)File 2:INSPEC

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02320725 INSPEC Abstract Number: C84046546

Title: **Microforms annual 1984/85. An international guide to microform featuring special collections**

Publisher: Pergamon, Elmsford, NY, USA

Publication Date: 1984 Country of Publication: USA viii+670 pp.

Language: English Document Type: Book (BK)

Abstract: The 1984/5 Microforms Annual provides the most up-to-date listing of scholarly serials and monographs available on microform. You will find new serials, new collections and the introduction of selected online services in this completely revised and updated directory. The Annual is organized in two conveniently accessible parts: Part I lists carefully chosen scholarly serials and monographs in alphabetical order. Where an **item** is available from **more than** one micropublisher, the **lowest price** is included. Part II contains a detailed presentation of collections and special projects.

Subfile: C

Descriptors: microforms; publishing

Identifiers: scholarly serials; monographs; microform; collections; online services; price; special projects

Class Codes: C7230 (Publishing and reproduction)

**18/5/5 (Item 1 from file: 35)**

DIALOG(R) File 35:Dissertation Abs Online

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1029923 ORDER NO: AAD88-26229

**IMPLICIT DELIVERY OPTIONS IN FUTURES CONTRACTS AND OPTIMAL EXERCISE**

**STRATEGY: THEORY AND EVIDENCE**

Author: SILK, ROGER DANIEL

Degree: PH.D.

Year: 1988

Corporate Source/Institution: STANFORD UNIVERSITY (0212)

ADVISER: ANNE E. PECK

Source: VOLUME 49/09-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 2755. 140 PAGES

Descriptors: ECONOMICS, FINANCE

Descriptor Codes: 0508

Most futures contracts include implicit delivery options allowing the seller some choice as to when, where, and what to deliver in satisfaction of the contract. Unlike the behavior of security options, the price behavior of implicit delivery options cannot be observed directly. It must be inferred from theory and then related to observable data, such as patterns of futures deliveries. This study examines delivery patterns and relative price volatilities to determine whether observed patterns are consistent with the option pricing approach to valuing implicit delivery options.

A theory of optimal delivery behavior, using standard economic assumptions, is developed. This theory yields optimal delivery patterns with respect to time, location, quality, and the aggregate amount delivered. From the theory, hypotheses are derived and then tested using 11 years of monthly data from the corn, soybean, and wheat futures markets.

Generally stated, results are as follows. The timing of deliveries is a function of the net cost of carry. When it is positive, deliveries are early and when it is negative deliveries are late. Deliveries will occur in the location where the cash **price** of the **commodity** is **lowest**, and the cheapest allowable quality will be delivered. Finally, the **aggregate** amount delivered is a function of relative transactions costs and delivery will occur when delivery is cheaper than an offsetting futures transaction. A surprising result is that, on average, 8% to 19% of peak open **contracts** result in delivery. This is an order of magnitude **higher than** has previously been believed.

This study has several important implications for the understanding of futures markets. First, the differential pricing of physical settlement with options contracts as compared to index settlement contracts has implications for hedging and contract design. Second, the implicit option approach provides a more complete pricing theory than does the risk premium approach. Finally, the explanation of delivery timing allows more accurate calculation of carrying charges.

18/5/6 (Item 2 from file: 35)  
DIALOG(R)File 35:Dissertation Abs Online  
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0990021 ORDER NO: AAD88-08782  
**AN EMPIRICAL ANALYSIS OF INTEGRATED CATTLE FEEDING HEDGING STRATEGIES USING ESTIMATED OPTIONS ON COMMODITY FUTURES CONTRACTS**

Author: LABORE, JOHN MAC  
Degree: PH.D.  
Year: 1987  
Corporate Source/Institution: TEXAS A&M UNIVERSITY (0803)  
Source: VOLUME 49/04-A OF DISSERTATION ABSTRACTS INTERNATIONAL.  
PAGE 0895. 210 PAGES  
Descriptors: ECONOMICS, AGRICULTURAL  
Descriptor Codes: 0503

Improvement of returns, and decrease of the risk of obtaining those returns, is of considerable importance to individuals and firms involved with the cattle feeding industry in Texas. Commodity futures options, as components of pre-planned, objective hedging strategies can increase mean levels of returns. In the process of earning those returns, options also provide favorable variance characteristics, implying that risk is decreased for the hedger using options in comparison to cash marketing or hedging with futures contracts.

Simulation of nine hedging strategies over a twelve year period (1972-1983) led to the discovery of two methods which generated returns significantly greater than those available from cash market operation. The first strategy, based on a technique developed by Helmuth (1981), increased returns by an average of nearly ten dollars per head. The Helmuth strategy relies on a signal generated when live cattle futures prices exceed estimated breakeven costs of cattle feeding. A second method, which relied on an extended planning horizon to allow for hedging of inputs (corn and feeder cattle), provided an increase in returns of over fourteen dollars per head compared to the cash market operation.

Examination of methods of computing cattle feeding costs determined that a method based on the use of linear programming to develop least-cost feed formulations was superior to methods used by either USDA or Pluhar (1983). The least-cost method lowered the cost of cattle feeding estimate relative to the other methods, and was also normally distributed, whereas the other methods did not follow a normal distribution.

Futures prices for the three commodities used in this study were lognormally distributed when adjustments were made for recent price variability. The use of the Black (1976) option pricing model was therefore validated since two critical assumptions (lognormal prices and inclusion of price volatility) were satisfied.

18/5/7 (Item 1 from file: 474)  
DIALOG(R)File 474:New York Times Abs  
(c) 2004 The New York Times. All rts. reserv.

06773358 NYT Sequence Number: 049271940915

**LUMBER PRICES FALL SHARLY ON CANADA STRIKE OUTLOOK**

Bloomberg Business News

New York Times, Col. 1, Pg. 16, Sec. D

Thursday September 15 1994

DOCUMENT TYPE: Newspaper JOURNAL CODE: NYT LANGUAGE: English

RECORD TYPE: Abstract

**ABSTRACT:**

Lumber **prices** fall to their **lowest** level in **more than** year on signs that strike of Canadian sawmill workers will be averted; September lumber **contract** closes down \$3.20 at \$299.90 for 1,000 board feet, Chicago Mercantile Exchange; activity in other futures markets also discussed (S)

DESCRIPTORS: FUTURES TRADING; WOOD AND WOOD PRODUCTS; PRICES; LABOR; STRIKES

GEOGRAPHIC NAMES: CANADA

**18/5/8 (Item 2 from file: 474)**

DIALOG(R)File 474:New York Times Abs

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06577678 NYT Sequence Number: 039985930612

**KEY COMMODITY INDEX OFF; GOLD AND OIL DROP SHARPLY**

New York Times, Col. 1, Pg. 46, Sec. 1

Saturday June 12 1993

DOCUMENT TYPE: Newspaper JOURNAL CODE: NYT LANGUAGE: English

RECORD TYPE: Abstract

**ABSTRACT:**

Futures Markets column; key index of **commodity prices** drop to its **lowest** level in **more than** three months as prices for oil, precious metals and some agricultural products decline; Commodity Research Bureau's index of 21 commodities declines 1.89 points, to 203.29; table (M)

SPECIAL FEATURES: Table

DESCRIPTORS: FUTURES TRADING; OIL (PETROLEUM) AND GASOLINE; COMMODITIES

**18/5/9 (Item 3 from file: 474)**

DIALOG(R)File 474:New York Times Abs

(c) 2004 The New York Times. All rts. reserv.

06037439 NYT Sequence Number: 822310911213

**FUTURES/OPTIONS: GOLD AND SILVER PRICES FALL AMID SPECULATIVE SELLING**

Associated Press

New York Times, Col. 1, Pg. 13, Sec. D

Friday December 13 1991

DOCUMENT TYPE: Newspaper JOURNAL CODE: NYT LANGUAGE: English

RECORD TYPE: Abstract

**ABSTRACT:**

Gold and silver **prices** slump to their **lowest** levels in **more than** month in waves of speculative selling at NY **Commodity** Exchange; gold futures fall as much as \$10 an ounce; other precious metals also fall; activity in other futures markets discussed; chart on prices of various commodities (S)

SPECIAL FEATURES: Chart



DESCRIPTORS: FUTURES TRADING; GOLD; PRICES; SILVER

18/5/10 (Item 4 from file: 474)

DIALOG(R)File 474:New York Times Abs

(c) 2004 The New York Times. All rts. reserv.

05524987 NYT Sequence Number: 051040890407

**FUTURES/OPTIONS: COCOA PRICES FALL SHARPLY AMID TALK OF GLOBAL SURPLUS**

Reuters

New York Times, Col. 1, Pg. 13, Sec. 4

Friday April 7 1989

DOCUMENT TYPE: Newspaper JOURNAL CODE: NYT LANGUAGE: English

RECORD TYPE: Abstract

ABSTRACT:

Cocoa prices decline on both sides of Atlantic, with futures down \$35 to \$1,300 ton, NY Coffee, Sugar and Cocoa Exchange; **prices** decline to their **lowest** levels in **more than** 12 years, London; table of cash prices for various **commodities** (S)

SPECIAL FEATURES: Table

COMPANY NAMES: COFFEE, SUGAR AND COCOA EXCHANGE, NY

DESCRIPTORS: COCOA; PRICES; FUTURES TRADING

18/5/11 (Item 5 from file: 474)

DIALOG(R)File 474:New York Times Abs

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01263729 NYT Sequence Number: 082165831026

**Copper futures prices drop to their lowest levels in more than year, New York Commodity Exchange; grain and soybean futures prices are higher on Chicago Board of Trade, while livestock and meat prices are mixed, Chicago Mercantile Exchange; table of cash prices (M))**

Associated Press

New York Times, Col. 5, Pg. 18, Sec. 4

Wednesday October 26 1983

DOCUMENT TYPE: Newspaper; Statistics JOURNAL CODE: NYT LANGUAGE:

English RECORD TYPE: Abstract

SPECIAL FEATURES: Table

COMPANY NAMES: CHICAGO BOARD OF TRADE; CHICAGO MERCANTILE EXCHANGE;

COMMODITY EXCHANGE INC

DESCRIPTORS: FUTURES TRADING; COPPER, BRASS AND BRONZE; PRICES; GRAIN;

SOYBEANS; LIVESTOCK; MEAT

18/5/12 (Item 6 from file: 474)

DIALOG(R)File 474:New York Times Abs

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00618660 NYT Sequence Number: 081005750821

**Price-gouging tradesman and bazaar merchants throughout Iran are feeling wrath of Shah of Iran as his campaign against inflation has shaken up retail system. 10,000 shopkeepers have been fined, more than 7,500 arrested and more than 600 shops shut down as local officials, at Shah's urging, have been enforcing price controls and combating hoarding in effort to hold down Iran's cost of living. Some economists estimate living costs were soaring at rate of 25% a yr before crackdown began in**

July. Iranian sources say crackdown was Shah's idea, spurred by fear that inflation, spawned largely by country's new oil wealth, will undercut well being of his subjects and sap progress. Govt economists rept crackdown has forced cost of living down by more than 4%. 1 of Govt's main instruments in moving against higher prices is Min of Commerce's price control center, which decreed new, lower prices for 777 items of consumer goods. Illus (M.)

PACE, ERIC

New York Times, Col. 1, Pg. 51

Thursday August 21 1975

DOCUMENT TYPE: Newspaper JOURNAL CODE: NYT LANGUAGE: English

RECORD TYPE: Abstract

DESCRIPTORS: ECONOMIC CONDITIONS AND TRENDS; OIL (PETROLEUM) AND GASOLINE; PRICES; RETAIL STORES AND TRADE

PERSONAL NAMES: PACE, ERIC; PAHLEVI, MOHAMMED RIZA (SHAH OF IRAN)

GEOGRAPHIC NAMES: IRAN

18/5/13 (Item 7 from file: 474)

DIALOG(R)File 474:New York Times Abs

(c) 2004 The New York Times. All rts. reserv.

00550530 NYT Sequence Number: 117560741105

Nassau County, NY, Supervisors Bd votes unanimously to forbid retail food stores to increase price of item on shelf once it has been labeled with price. Law, proposed by Hemsptead Supervisor Alphonse D'Amato, was promulgated after numerous complaints by consumers that most food items have several price increases marked on them with original price obliterated and new price stamped on item. Affects stores that have annual gross sales of at least \$1-million or store that is part of group that has such gross annual sales. Provides for fine of not more than \$500 for each violation upon conviction after hearing by Consumer Affairs Comr James E Picken. Contains provision that lowest price shall prevail when item is displayed with more than 1 price and that all consumer commodities on shelves shall be marked conspicuously with purchase price (M.)

SILVER, ROY R

New York Times, Col. 1, Pg. 17

Tuesday November 5 1974

DOCUMENT TYPE: Newspaper JOURNAL CODE: NYT LANGUAGE: English

RECORD TYPE: Abstract

DESCRIPTORS: CONSUMER PROTECTION; CONTAINERS AND PACKAGING; FOOD AND GROCERY TRADE; LABELING AND LABELS; PRICES

PERSONAL NAMES: SILVER, ROY R; D AMATO, ALFONSE M (TOWN SUPERVISOR);

PICKEN, JAMES E (COMR)

GEOGRAPHIC NAMES: NASSAU COUNTY (NY)

18/5/14 (Item 1 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)

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09384320

Net mall said cheaper than dept. stores during sale

SOUTH KOREA: BETTER PRICES AT INTERNET MALLS

The Korea Herald (XBF) 13 Oct 2000 Online

Language: ENGLISH

In a comparison made between seventy nine household electrical devices sold

at online shopping malls and those sold at four department shops in Seoul, the former group was found to offer better prices. About 90% of the products in the online malls are 5% (average) less expensive than the department stores. The difference is even more during a discount period, with **items** at department stores **priced at maximum 15% higher than** those at online malls. These figures are according to Bestbuyer website, which deals in comparing prices.

COMPANY: INTERNET; BESTBUYER

PRODUCT: Department Stores (5311); Consumer Electronics (3650); Household Appliances (3630);

EVENT: Commodity & Service Prices (72); Labour Information (53);

COUNTRY: South Korea (9SOK);

**18/5/15 (Item 2 from file: 583)**

DIALOG(R) File 583:Gale Group Globalbase(TM)

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09300546

Concurrence/

EU: NEW RULES ON FAIR TRADE

Points de Vente (PDV) 31 May 2000 p.24

Language: FRENCH

The European Commission has adopted new fair trade rules, which are to take effect as of 1 June 2000. Their purpose is to simplify the rules concerning purchasing **contracts** and the sale of **goods** and services between producers and retailers. They allow companies, which have a market share of **less than 30%** to benefit from the flexibility of fair trade rules, under certain conditions. For example, a producer can not require retailer to sell a product at the price it wants, but it may indicate minimum and maximum prices, and it can no longer impose a limit on sales.

PRODUCT: Hypermarkets (5321); Grocery Stores (5411); Food Retailing (5400); Wholesale Trade (5000);

EVENT: International Economic Relations (95); Government Regulations (93);

COUNTRY: European Community (4EC);

**18/5/16 (Item 3 from file: 583)**

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09287152

Prix/

CORRECTION: EU: RETAILERS PRICING POLICY

LSA (LSA) 4 May 2000 p.58-62,64-66,67

Language: FRENCH

According to Panel International, efforts on prices for major brand products most in demand leads the retail chains' list of price strategies, used by 48.9% of the supermarkets and hypermarkets in this survey. The next most-used strategy is that of lowest-priced products with 45.3% of supermarkets and hypermarkets, followed by non-comparability of products with 29.8%, that of psychological prices with 28.5%, increasing the selection of low-range products with 24.8%, and the private label strategy with 21.3%. This survey also shows that the strategies used are not the most effective. Four of the six most-used strategies have an efficacy index

of **less than** 100: 88 for the **products** most in demand, 56 for non-comparability, 55 for **lowest - priced products** and 22 for low-range **products**. However, the private labels have an index of 124 and that of psychological prices have an index of 118. The most effective strategies are: every day low price, with an index of 179, price policy oriented towards certain product categories with an index of 134. However the every day low price is used only by 16.5% of retailers <and not 163.5% as earlier indicated>, price policy oriented toward categories of products by 13.4%, and equalisation by 14.6% of retailers. This survey was carried out on 8,184 supermarkets and hypermarkets in ten European countries - Germany, England, Benelux, Spain, France, Italy, Poland, and Portugal.

PRODUCT: Hypermarkets (5321); Grocery Stores (5411);  
EVENT: Commodity & Service Prices (72); Marketing Procedures (24);  
COUNTRY: European Community (4EC);

**18/5/17 (Item 4 from file: 583)**

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09203102

PStes pressZes : offrir autre chose que du prix

FRANCE: REVIEW OF THE HARD CHEESE MARKET  
LinZaires (XOO) Nov 1999 p.118-119  
Language: FRENCH

In France, sales of hard cheese with holes are sluggish, because it has become so commonplace, as well as because of a lack of creative marketing by manufacturers. The market is dominated by lowest-priced products; emmental which has been aged 40 days is sold a FFr 30 per kilograms, and represents half of the turnover from hard cheese with holes, and **lowest - priced products** represent **more than** a third of emmental sales in self-service departments of supermarkets and hypermarkets. In addition, discount stores represent 30% of the sales volume for shredded emmental. It appears that the market of hard cheese with holes could be revitalised by strong marketing, putting forward other hard cheeses which are better quality than emmental.

PRODUCT: Cheese (2022);  
EVENT: Market & Industry News (60);  
COUNTRY: France (4FRA);

**18/5/18 (Item 5 from file: 583)**

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09194270

Actualitz/

FRANCE: THE DISCOUNT SECTOR  
Stratzgies (XOD) 5 Nov 1999 p.13  
Language: FRENCH

Discount stores represent 9.3% of the French retail trade. At present 45% of the French make purchases in this type of store, 7% **more than** in 1998. According to Nielsen, the **lowest - priced products** selection in supermarkets and hypermarkets has decreased 4.9% from 1998. This development favours the private labels which now hold a 23.4% market share.

\*

PRODUCT: Hypermarkets (5321); Grocery Stores (5411); Wholesale Trade (5000);  
EVENT: Market & Industry News (60);  
COUNTRY: France (4FRA);

**18/5/19 (Item 6 from file: 583)**  
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09177625  
Electricity use declines by 0.27%  
THAILAND: ELECTRICITY USAGE DOWN  
Bangkok Post (XBN) 15 Oct 1999 Business p.3  
Language: ENGLISH

According to the Electricity Generating Authority of Thailand (Egat), domestic electricity usage for the fiscal year to 30 September 1999 fell 0.27% year on year to 80,293 mn units. Demand for the year reached the peak at 13,712.40 megawatts on 18 March 1999 while peak demand in September 1999 was 13,507 megawatts, 5% **higher than** that of September 1998. \*

COMPANY: EGAT; ELECTRICITY GENERATING AUTHORITY OF THAILAND  
PRODUCT: Electric Power Generating (4911);  
EVENT: Sales & Consumption (65); Use of Energy (47);  
COUNTRY: Thailand (9THA);

**18/5/20 (Item 7 from file: 583)**  
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09133499  
Un premier contrat d'assurance lancé  
FRANCE: FIRST TERMITE INSURANCE CONTRACT ISSUED  
Le Moniteur des Travaux Publics et du Bâtiment (LMR) 16 Jul 1999 p.33  
Language: FRENCH

The leading insurance broker in France, Gras Savoye, and the BEAR company, have introduced the first termite insurance contract in France. The contract, whose annual cost is an estimated FFr 200-690 for a 150-m2 house or flat depending on its geographical location, offers a maximum guarantee of FFr 75,000 for such a house, on the basis of FFr 25,000 for a 50-m2 surface. The potential client for the **contract** must issue a noncontamination certificate of **less than** two months.

EVENT: Product Design & Development (33);  
COUNTRY: France (4FRA);

**18/5/21 (Item 8 from file: 583)**  
DIALOG(R)File 583:Gale Group Globalbase(TM)  
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09115465  
Supermarket prices at a two-year low  
UK: SUPERMARKET PRICES NOW LOWER THAN 1997  
Daily Mail (DML) 07 Jun 1999 p. 30  
Language: ENGLISH

Supermarket prices are lower than at any time in the past two years, according to a survey by the UK trade magazine The Grocer. Following the heavy discounting campaigns pursued by all leading supermarkets, a basket of 33 **items** now costs GBt 36.45 - some GBt 0.06 **less than** in June 1997. Asda had the **lowest price** weekly shopping basket on 46 occasions, followed by Tesco, with 17 occasions. Safeway customers get through the checkouts the fastest (4.8 minutes), compared to the slowest, Sainsbury (6.5 minutes).

COMPANY: SAINSBURY; SAFEWAY; TESCO; ASDA

PRODUCT: Hypermarkets (5321); Grocery Stores (5411);  
EVENT: Commodity & Service Prices (72); Marketing Procedures (24);  
COUNTRY: United Kingdom (4UK);

**18/5/22 (Item 9 from file: 583)**

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09091813

Contentieux commercial entre Teisseire et Berger Marie Brizard

FRANCE: BERGER MARIE BRIZARD MUST PAY TEISSEIRE  
Les Echos (LE) 20 Apr 1999 p.13  
Language: FRENCH

Teisseire, the French syrups company, filed suit against the Berger Marie Brizard group in the Lyon trade court, which ruled that the Walt Disney offered by Berger Marie Brizard in the caps of its syrup canisters between May 1998 and March 1999 was illegal. According to the court, the **offer exceeded** the authorised premium, of which the value is not to be worth **more than** 7% of the price of the **product**. It ordered the Berger Marie Brizard group to stop marketing these products, and to pay a provision of FFr 1mn in view of the indemnity for damages suffered by Teisseire. These damages are currently under expert's assessment.

COMPANY: BERGER MARIE BRIZARD; TEISSEIRE

PRODUCT: Canned & Bottled Soft Drinks (2086); Flavoring Extracts & Syrups (2087);  
EVENT: Law & Order (98);  
COUNTRY: France (4FRA);

**18/5/23 (Item 10 from file: 583)**

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09037098

Bechtel Infrastructure/Adtranz Teeam low

US: BECHTEL/ADTRANZ WITH RAIL ORDER  
Bechtel press release (PRS) 07 Dec 1998 p.1  
Language: ENGLISH

A consortium lead by Bechtel Infrastructure and Adtranz has won a US\$ 615mn contract from New Jersey Transit Corp. The consortium called Southern New Jersey Rail Group will design, build, operate and maintain a 34-mile diesel light transit system extending from Trenton to Camden, New Jersey. SNJ Rail's **bid** was the **lowest** among five bids. The work includes the 34

mile route, 20 station stops, **more than** 20 rail bridges/overpass structures, more than 50 grade crossing **equipment**, maintenance and yard facilities as well as the supply of vehicles.

COMPANY: SOUTHERN NEW JERSEY RAIL GROUP; NEW JERSEY TRANSIT; ADTRANZ;  
BECHTEL INFRASTRUCTURE

PRODUCT: Rail Transport (4010); Rail Locomotives (3740RL); Railways  
Construction (1623RC);

EVENT: Capital Expenditure (43); Use of Materials & Supplies (46);  
Contracts & Orders (61);

COUNTRY: Germany (4GER); United States (1USA);

**18/5/24 (Item 11 from file: 583)**

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09025206

Cora signe une gamme biologique

FRANCE: CORA OFFERS A LINE OF ORGANIC PRODUCTS

LSA (LSA) 26 Nov 1998 p.38

Language: FRENCH

Cora has launched Cora Nature Bio, a line of 33 organic **products** bearing the AB organic logo. The **products** will be **priced** a **maximum** of 30% **higher than** the standard **products**. A brochure will be available in all of the retail chain's stores by the end of 1998 in order to back this launch.

COMPANY: CORA

PRODUCT: Hypermarkets (5321); Grocery Stores (5411); Food & Drink (2000);

EVENT: Product Design & Development (33);

COUNTRY: France (4FRA);

**18/5/25 (Item 12 from file: 583)**

DIALOG(R)File 583:Gale Group Globalbase(TM)

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06683797

Desserts glacés Objectif : vendre toute l'année

FRANCE: THE CHRISTMAS ICE CREAM DESSERT MARKET

Points de Vente (PDV) 2 Sep 1998 p.50-51

Language: FRENCH

Yule logs showed a certain vitality on the Christmas ice cream desserts market, with a 6.4% rise in value despite a 2.6% drop in volume. The rise in value indicates consumer preference for major brand **products**, **price higher than** the **lowest - priced** or regional Yule log **products**. Standard flavours (caramel-pineapple, rum-raisin, and coconut-chocolate) continue to sell well Yule log segment. According to studies, the recipe is consumers leading criteria for purchase, followed by the brand and presentation and packaging. Yule log sales are concentrated in the last two weeks of December - 40% before Christmas, 20% between Christmas and New Year's Day. Miko and Nestlé Gervais lead the Yule log market, each with around a 16% volume market share, followed by Pilpa with nearly a 12% volume market share.

COMPANY: PILPA; NESTLE-GERVAIS; MIKO  
PRODUCT: Ice Cream (2024IC);  
EVENT: Sales & Consumption (65); Market & Industry News (60);  
COUNTRY: France (4FRA);

**18/5/26 (Item 13 from file: 583)**  
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06644574  
BARSEBACKS EL OLONSAM  
SWEDEN: BARSEBDCK POWER PLANT UNPROFITABLE  
Dagens Nyheter (XSU) 17 Jun 1998 p.A13  
Language: SWEDISH

Production costs at the Swedish nuclear power plant at Barsebuck exceed the market price for electricity, the paper states. The present price at the Nordic power exchange is SEK 0.163 (USD 0.02) for supplies in 1999, whereas production costs at Barsebuck is SEK 0.184 (including tax). However, a major part of the electricity produced by the plant was **contracted** when the market price was **higher than** now. This means the present price doesn't fully affect Sydkraft Krafthandel, which trade in electricity produced at Barsebuck.

COMPANY: BARSEBACK; SYDKRAFT KRAFTHANDEL  
PRODUCT: Nuclear Energy Products (2991); Nuclear Electricity Generation (4911NE);  
EVENT: Commodity & Service Prices (72); Companies Activities (10);  
COUNTRY: Sweden (5SWE);

**18/5/27 (Item 14 from file: 583)**  
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06517318  
Taiwan: Large inquiry for polyester staple from North Korea  
TAIWAN: N.KOREA'S DEMAND FOR POLYESTER FIBRE UP  
JTN Weekly (YWB) 05 Sep 1997 p.7  
Language: ENGLISH

There is a large inquiry for 5,000 tons of polyester staple fibre from North Korea, but Taiwanese polyester producers do not have large enough production capacities to accommodate this huge inquiry from North Korea. Because stocks are not very high either, even a single major producer cannot accept this order. It is likely that eventually Taiwanese producers will receive this order on a joint basis. Polyester fibre prices have recently been quoted at US\$1.00/kg, up more than 16% from their lowest price level, however, it is anticipated that further price rises seem to be inevitable. \*

PRODUCT: Polyester Fibres (2824PF);  
EVENT: **Commodity** & Service Prices (72); Market & Industry News (60);  
Contracts & Orders (61);  
COUNTRY: General Worldwide (OW); Taiwan (9TAI); North Korea (9NOK);

**18/5/28 (Item 15 from file: 583)**  
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06469404

FDB SATSER STORT PA OKO-KOD

DENMARK: FDB TO TARGET ECO-MEAT MARKET  
Jyllands-Posten (JYP) 09 May 1997 p.1  
Language: DANISH

The Danish co-operative society FDB, which is the leading food retailer in Denmark, is to increase its efforts on the market for ecological meat. Prices are to be reduced considerably and the product range will include a significant number of new products as regards beef and pork. The aim is to take the initiative on the eco-meat market in the same way as FDB did on the eco-milk market in 1993. The prices will be reduced to a level which does not **exceed** the **prices** for ordinary meat **products** by **more than** 15-17%, says **product** manager Claus Pedersen.

COMPANY: FDB

PRODUCT: Fresh Meat (2011);

EVENT: General Management Services (26); Marketing Procedures (24);

COUNTRY: Denmark (4DEN);

**18/5/29 (Item 16 from file: 583)**

DIALOG(R)File 583:Gale Group Globalbase(TM)

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06451342

ATTENTION, l'hyper est menacé

FRANCE: IS THE HYPERMARKET IN DANGER?

LinZaires (XOO) Mar 1997 p.30-32,34-35

Language: FRENCH

According to data from the Nielsen institute and the Federation of Commerce and Distribution (FCD), the hypermarket may have had its heyday in France. The average market basket rose slightly in 1996 to FFr 260, but that just comes back to the 1991 level, while the yield has dropped steadily since 1992, reaching FFr 62,890 per square metre in 1996. With space held constant, hypermarkets the turnover from hypermarkets has been rising more slowly than from supermarkets since 1994; this gap is particularly great in 1996, when hypermarkets gained 1.4% compared with a 2.4% rise for supermarkets. The supermarkets are part of the three major threats hanging over hypermarkets. People like their friendly local shop image as well as the efforts they have made to expand the selection of foods and the greater professionalism of the chilled food section. the two other threats come from 'category killers' which provide choice and advice, such as Decathlon and Toys'R'Us, and discount stores where it is possible to shop both quickly and inexpensively (their prices are 3% **lower than the lowest - priced products** in hypermarkets). One article on the development of recession stores, which sell second-hand items, and another article which shows some aspects of the 1996 study on hypermarkets, which Nielsen publishes every year.

COMPANY: FCD; NIELSEN

PRODUCT: Hypermarkets (5321); Grocery Stores (5411);

EVENT: Market & Industry News (60); Company Reports & Accounts (83);

National Government Economics (94);

COUNTRY: France (4FRA);

18/5/30 (Item 17 from file: 583)  
DIALOG(R)File 583:Gale Group Globalbase(TM)  
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06411871  
Le champagne aura battu en 1996 son record absolu de ventes en volume  
FRANCE: CHAMPAGNE SALES IN 1996  
Les Echos (LE) 30 Dec 1996 p.7  
Language: FRENCH

In France, the Champagne region expects a record year in 1996 with sales of 250mn bottles, more than the previous record of 1989 with 249 bottles, for a turnover of FFr 15bn, which is, however **less than** the FFr 17bn posted in 1989, due to a drop in **prices** and a rise in **lowest - priced products**. In France 40% of the 160mn bottles sold are purchased in supermarkets and hypermarkets. The Champagne region's problem continues to be its heavy debt load which results from large stocks. The debt load comes to FFr 10bn for FFr 15mn in invoices.

PRODUCT: Sparkling Wines (2084SP);  
EVENT: Sales & Consumption (65);  
COUNTRY: France (4FRA);

18/5/31 (Item 18 from file: 583)  
DIALOG(R)File 583:Gale Group Globalbase(TM)  
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06410950  
AIRLINES LAUNCH HOLIDAY FARE DISCOUNT WAR  
AUSTRALIA: AIRFARES TO DIP  
The Australian (XAA) 26 Dec 1996 P.2  
Language: ENGLISH

In Australia, airlines have started their traditional new year price war earlier this year. Ansett and Qantas Airways will **offer** discounts of a **maximum** of 67% on local economy airfares. Both carriers have **allocated** huge marketing resources to the sales. However, they are unlikely to make big margins from the heavily discounted airfares. Besides this, the 2 airlines will not offer the additional incentives that were available in the previous year this time. The discounted fares are also slightly higher than that of the corresponding previous period, with a return economy airfare from Sydney to Melbourne hitting AU\$ 189, up from the previous AU\$ 169. The sales are consistent with the carriers' plans to compensate the sharp dip in business travel in both January and early February. Separately, full economy local airfares surged 7% in 1996, with higher jet fuel costs contributing to the latest round of 2.5% fare hike.

COMPANY: QANTAS AIRWAYS; ANSETT  
PRODUCT: Passenger Air Transport (4501); Scheduled Airlines (4510);  
EVENT: Commodity & Service Prices (72); Marketing Procedures (24);  
COUNTRY: Australia (9AUS);

18/5/32 (Item 19 from file: 583)  
DIALOG(R)File 583:Gale Group Globalbase(TM)  
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06380167  
G 20, les plus indZpendants des indZpendants

FRANCE: G 20 HAS 70 STORES  
LinZaires (XOO) Oct 1996 p.16  
Language: FRENCH

The G 20 retail chain now has a network of 70 supermarkets. According to Alain Yrhi, the managing director of G 20, the stores are not franchised, but rather are linked to the G 20 group through affiliation contracts. He says that these contracts save the members 1.3% to 1.5% on their turnover, compared with a franchise **contract**. The G 20 network is expected to continue to develop, but now only stores with **more than** 600 square metres of sales space, and which make a turnover of more than FFr 15mn, will be accepted. The group leaves its members a lot of liberty; it offers them favourable purchasing conditions and a wide range of national brand products (70%), private label products (20%) and lowest-priced products (10%); Through Francap, G 20 has the advantage of Casino's purchasing power.

COMPANY: CASINO; FRANCAP; G 20  
PRODUCT: Hypermarkets (5321); Grocery Stores (5411);  
EVENT: Companies Activities (10); Planning & Information (22);  
COUNTRY: France (4FRA);

**18/5/33 (Item 20 from file: 583)**  
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06370598  
Les b ches glacZes : une affaire de marques  
FRANCE: THE ICE CREAM YULE LOG MARKET  
Points de Vente (PDV) 25 Sep 1996 p.29  
Language: FRENCH

The Christmas season ice cream yule logs sold in French supermarkets and hypermarkets represented 8.4mn litres in 1995, up 1.3% from 1994, for FFr 187mn, up 8.2%. due to the vitality of up market products boosting national brands, which rose 9%, compared with a 3% drop for private labels, **lowest - priced products**, and other brands. Except for ice cream yule logs of **more than** one-litre, which represented a 7% volume market share, and were down 32% in volume and down 26% in value, all other segments held steady or rose, particularly ice cream yule logs of less than litre, up 81% in volume, and up 85% in turnover, and small individual ice cream yule logs, up 9% and up 12%. The one-litre yule logs dominate the market, with a 73% volume market share, which held stable, but which rose 3% in value compared with 1994. Very chocolate ice cream yule logs are the best liked, followed by chocolate ice cream yule logs with one or two flavours, and soft fruit ice cream yule logs. There is a trend to gourmet recipes.

PRODUCT: Ice Cream (2024IC);  
EVENT: Market & Industry News (60); Sales & Consumption (65);  
COUNTRY: France (4FRA);

**18/5/34 (Item 21 from file: 583)**  
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06279503  
Les Vergers de Savoie en forme  
FRANCE: VERGERS DE SAVOIE IN TURNOVER IN 1995  
Points de Vente (PDV) 07 Mar 1996 p.22  
Language: FRENCH

In France, Vergers de Savoie, a family-owned fruit and nectar company, made a 1995 turnover of FFr 70m, up 25% from 1994. The company expects a turnover of **more than** FFr 100mn, due to its growth on the **lowest - priced products** market, and the FruitZ brand which it acquired from Danone in 1995.

COMPANY: VERGERS DE SAVOIE

PRODUCT: Fruit Juices (2086FJ);

EVENT: Company Reports & Accounts (83);

COUNTRY: France (4FRA);

**18/5/35 (Item 22 from file: 583)**

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06262700

Bases culinaires. La bataille des prix fait rage

FRANCE: THE COOKING INGREDIENTS MARKET

LSA (LSA) 25 Jan 1996 p.66

Language: FRENCH

The French cooking ingredient market is booming, with double-digit growth for the twelve months ending 30 September 1995. The fastest-growing segment is tomato pulp, with a volume of 6,650 tonnes, up 66%. Concentrated sauces represented 5,500 tonnes, up 10%. This performance is due to the practicality of the **product**, medium prices, which are clearly **lower than** those of sauces in glass jars. The **lowest - priced products** and private labels each have about a 20% market share. The lowest-priced products posted a 69% rise, while private labels have increased 48%. However, the De Rica and Valfruta brands have lost ground. But De Rica, which at 30 November 1995 had lost 17% of its market compared with 1994, intends to do better in 1996, with the introduction of Tutti & Presto, a cooking base priced at FFr 9 for a 700 g bottle. This launch will be backed by a FFr 7mn advertising campaign.

COMPANY: VALFRUTA; DE RICA

PRODUCT: Canned Specialities (2032); Pickles, Sauces, Salad Dressing (2035);

EVENT: Product Design & Development (33); Sales & Consumption (65);

Market & Industry News (60); Marketing Procedures (24);

COUNTRY: France (4FRA);

**18/5/36 (Item 23 from file: 583)**

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06232931

Du camembert au lait cru ` moins de 9 F

FRANCE: PRIVATE LABELS AND RAW MILK CAMEMBERT

Liniaires (XOO) Oct 1995 p.128

Language: FRENCH

In France, national brands dominate camemberts made from raw milk, particularly Lepetit, Le Rustique, and Lanquetot, which together represent three-fourths of the market's sales. The private labels hold a 10% of this market, although the hold 20% of the pasteurised camembert market, and 40% of the sales of coulommiers. This situation is partly due to the national

brands' vitality in the advertising, promotions and the lack of AOC private labels. Top line camemberts sold under private labels or **lowest - priced products** could upset the market because of the prices, which are often **lower than** those of pasteurised camembert.

COMPANY: LANQUETOT; LE RUSTIQUE; LEPETIT

PRODUCT: Cheese (2022);

EVENT: Market & Industry News (60);

COUNTRY: France (4FRA);

**18/5/37 (Item 24 from file: 583)**

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06228921

Condiments. Danone face aux distributeurs

FRANCE: THE CONDIMENT MARKET

LSA (LSA) 09 Nov 1995 p.58,60,62

Language: FRENCH

Given the rise of private labels and lowest-priced products on the condiment market, two of Danone's brands, Amora and Maille, have reacted by innovating, mainly in packaging, and by focusing on high added-value segments. On the mustard market, the Européenne de Condiments is the leading competitor of Danone's two brands, with **more than** a 65% market share. This SME is the leading supplier for private labels and **lowest - priced products**, and produces 85% of the 10,000 tonnes of mustard sold under private labels and 80% of the volume of lowest-priced products. The private labels dominate the vinegar market with a 39.6% market share, and Maille, which holds a 15.3% market share, intends to set itself apart by packaging its balsam, raspberry, sherry, and Bordeaux wine vinegar in 50 cl bottles. The private labels also lead on the pickle market, with a 27.6% market share, lowest-priced products hold an 13% market share, Maille holds a 24.1% market share, and Amora holds a 23.8% market share. Maille has improved its pickle packaging, with jars which set them off better, in order to stand out on this market.

COMPANY: EUROPEENNE DE CONDIMENTS; DANONE; MAILLE; AMORA

PRODUCT: Vinegar (2099VI); Pickles, Sauces, Salad Dressing (2035);

EVENT: Market & Industry News (60);

COUNTRY: France (4FRA);

**18/5/38 (Item 25 from file: 583)**

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06223231

Liqueurs: la relance en stand-by

FRANCE: LIQUEUR MARKET IN FIRST HALF OF 1995

Points de Vente (PDV) 25 Oct 1995 p.32-33

Language: FRENCH

The French liqueur market in supermarkets and hypermarkets dropped in the first half of 1995, except for whisky creams which rose 16%. The other segments dropped, main due to the 4% drop in standard liqueurs, to 2.5mn bottles, liqueurs with fruit, down 1% to 5.9mn bottles, and peppermint liqueurs, which fell 10%. The black currant cream segment did well with a

4% rise in the first half of 1995. The segment is dominated by private labels and **lowest - priced products**, holding **more than** two-thirds of the market volume. Certain brands are striving to create new ways to drink liqueurs, in order to stimulate sales.

PRODUCT: Spirits (2085);  
EVENT: Sales & Consumption (65);  
COUNTRY: France (4FRA);

**18/5/39 (Item 26 from file: 583)**

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06142906

Carrefour: des magasins en Chine ` l'automne  
FRANCE: CARREFOUR STRESSES INTERNATIONAL GROWTH  
La Tribune Desfossis (XOT) 21 Apr 1995 p.1,8  
Language: FRENCH

In France, 22 of the 25 new stores which Carrefour opened in 1995, giving it greater presence outside of France than within France, for the first time in its history. Carrefour will have a total of 250 stores in 1995, and out of a total of FFr 8bn, it will **allocate** FFr 5.5bn to its operations outside of France, which is FFr 1.5bn **more than** the FFr 4bn it invested outside of France in 1994, out of a total of FFr 7bn. Carrefour is the leader in Brazil and Argentina, and it intends to increase its presence in Mexico with five new openings in 1995. It will focus most of its international development in Asia, where it recently signed a partnership agreement with Civic. Carrefour expects to make around FFr 2.6bn in current net profits in 1995, up 20%, and it expects an 8% rise in turnover. It wants to increase the quality of its private labels and it would like national brands to improve their prices. It expects to maintain the national brand share at 70% in its stores, compared with 20% for its private labels and 10% for lowest-priced products.

COMPANY: CARREFOUR

PRODUCT: Hypermarkets (5321); Grocery Stores (5411);  
EVENT: Companies Activities (10); Company Formation (14); Planning & Information (22); Company Reports & Accounts (83);  
COUNTRY: France (4FRA); China (9CHN); Mexico (3MEX);

**18/5/40 (Item 27 from file: 583)**

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06115285

LECLERC... MOINS CHER QUE LECLERC  
FRANCE: MAJOR RETAIL CHAINS AND PROMOTIONS  
LSA (LSA) 2 Feb 1995 p.128-129  
Language: FRENCH

In France, retailers traditionally launch promotional operations in January and February (batches, free products and lowest-priced products) such as Carrefour's 'Stop! Promos' (25 January to 4 February 1995) Intermarche's 'Big Brands at Small Prices', and Leclerc which is advertising lowest-priced products. Most of these operations are backed by advertisements in the tabloids. Although retailers are striving to not offer promotions which can be compared with their competitors, sometimes there are similar products during the same period, but at different

prices. This sometimes happens within the same retail chain. Leclerc offers lowest - priced products in a marketing radius which are priced lower than the lowest price in another store of the same group.

COMPANY: LECLERC; INTERMARCHE; CARREFOUR  
PRODUCT: Hypermarkets (5321); Grocery Stores (5411);  
EVENT: Marketing Procedures (24);  
COUNTRY: France (4FRA);

18/5/41 (Item 28 from file: 583)  
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06102152  
Road widening in Cebu to start  
PHILIPPINES: CEBU-NORTH ROAD TO START WORKS SOON  
Manila Bulletin (XAZ) 9 Jan 1995 Business p.1  
Language: ENGLISH

Work on the PP 300 mn widening of the Cebu-North road is projected to start in January 1995, after delays of 4 months. The contractor for the project is Dong Sung from South Korea. Dong Sung earlier won the contract by submitting the lowest bid at PP 301.83 mn, PP 80 mn lower than the approved government estimate of the cost of the project.

COMPANY: DONG SUNG  
  
PRODUCT: Highways & Streets Constructn (1611);  
EVENT: Plant/Facilities/Equipment (44);  
COUNTRY: Philippines (9PHI);

18/5/42 (Item 29 from file: 583)  
DIALOG(R)File 583:Gale Group Globalbase(TM)  
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06093152  
LEGUMES BRUTS. LE SALUT PAR LES PRODUITS SERVICE!  
FRANCE: FROZEN RAW VEGETABLE MARKET  
Produits Frais (PRF) Dec 1994 p.73  
Language: FRENCH

The raw frozen vegetable market represented a FFr 1.04bn turnover in French supermarkets and hypermarkets. In 1994, this market posted a 2% rise despite a high penetration rate (58% of households buy them). Green beans dominate the single vegetable segment with a 20.2% market share in volume, followed by spinach with 17.4%, and cauliflowers with 11.1%. Mixtures had a drop in volume of peas and carrots and macedoine in favour of other mixtures (ratatouilles, and mixtures for soup and couscous). The private labels dominate the market with more than a 60% market share. However, they suffered as much as national brands from competition from lowest - priced products. In order to set themselves apart from competition, national brands are focusing on the buoyant niches of higher added-value single vegetables and service products, such as ready to use mixtures, which are better adapted to demand. Bonduelle has introduced 'zip' packaging for its single vegetables and mixtures and has introduced cooked ratatouille, and Gelagri Breton's Paysan Breton has covered the raw salad market by introducing two carrot and shredded celery products in zip bags.

Bonduelle leads the market with a 20.9% market share, trailed by Paysan Breton, with 3.3% and Findus with 2.3%.

COMPANY: FINDUS; PAYSAN BRETON; GELAGRI BRETAGNE; BONDUELLE

PRODUCT: Frozen Fruits & Vegetables (2037);

EVENT: Sales & Consumption (65); Market & Industry News (60);

COUNTRY: France (4FRA);

**18/5/43 (Item 30 from file: 583)**

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06085335

Nutrine falls in MRTPC dragnet

INDIA: NUTRINE VIOLATES DISTRIBUTION POLICIES?

Financial Express (XAG) 26 Nov 1994 P.3

Language: ENGLISH

It was reported in India that the Andhra Pradesh-based confectioner Nutrine had been issued a notice of enquiry by the Monopolies and Restrictive Trade Practices Commission (MRTPC) for its distribution policies. Nutrine, which is engaged in the manufacture and marketing of chocolate eclairs, nutrine cold coffee break, lollipops, coconut butter crunch, naturo fruit bar, etc, issued an all-India price list with effect from 6 April 1992 to its distributors and stockists. The list indicated the name of products, code and maximum suggested price. It was brought to the attention of the MRTPC when the distributors and stockists were not given the liberty to sell the **products at a price lower than the maximum recommended price**. According to the MRTPC, it was a restrictive trade practice and it had caused unjustified cost on the consumers. A notice of enquiry had thus been issued to the company.

COMPANY: NUTRINE

PRODUCT: Confectionery Products (2065);

EVENT: Law & Order (98);

COUNTRY: India (9IND);

**18/5/44 (Item 31 from file: 583)**

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06077918

BALLADUR DEPRIME L'APERRO

FRANCE: ANISE- AND GENTIAN-BASED BEVERAGES

LSA (LSA) 27 Oct 1994 p.86-88

Language: FRENCH

The French aperitif market, particularly anise-flavoured aperitifs, has fallen sharply since the end of 1993, under the combined effect of the rise in taxes, campaigns against alcoholism, and the reduced blood-alcohol level authorised for drivers. According to Nielsen, the market volume fell 11.6% from June-July 1993 to June-July 1994. The market fell 7.4% for the twelve months ending July 1994. In 1993 107 million litres of anise-flavoured drinks were sold in supermarkets and hypermarkets, up 4%, with a 10% rise for lowest-priced **products**, and a 2.6% rise for private labels. Together, the **lowest - priced products** and private labels represent **more than 40%** of the market. Ricard, the market leader, refused to disclose its earnings, but its drop is thought to be between 5% and 10%. Pernod's Pastis



51 is also silent about its earnings; it is counting on in-store events in supermarkets and hypermarkets. In the summer of 1994 it offered to refund the price of six bottles of still water, upon presentation of a cash register receipt. Pernod's Suze holds 80% of the gentian-flavoured drink market, while Salers, Aveze, and the private labels share the remaining 20%. This market dropped 1% in 1993 and 7% from June-July 1993 to June-July 1994. It fell 8.1% in the twelve months ended July 1994. This drop is partly due to the lack of new consumers. Pernod is striving to attract them by selling a carbonated aperitif (not as bitter as Suze) with 5% alcohol in cafes, hotels, and restaurants, and in 4-packs of 20cl bottles supermarkets and hypermarkets. White anise-flavoured drinks fell 8% in supermarkets and hypermarkets in 1993. Berger Blanc is the leader on this segment.

COMPANY: RICARD; PERNOD

PRODUCT: Spirits (2085);

EVENT: Sales & Consumption (65); Market & Industry News (60);

COUNTRY: France (4FRA);

**18/5/45 (Item 32 from file: 583)**

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06050389

UN LINEAIRE TOTALEMENT REDESSINE

FRANCE: THE DETERGENT MAKERS BATTLE

LSA (LSA) 25 Aug 1994 No1407, p.54-56

Language: FRENCH

The detergent market continues to drop in France with a turnover of FFfr 8.1bn for the twelve months ending June 1994 (down 5.9% from 193, and down 1% in volume. Lever is counting on Skip Power and Skip Color to unseat Procter & Gamble, the leader. Lever and Colgate-Palmolive are putting great hopes in concentrated powders, which provide logistical savings. Procter & Gamble points out that concentrated powder represents only 20% of the washing powder market in France, and focuses on 5kg eco-refills for Ariel, Dash and Bonux, which it introduced at lower prices. Henkel, the leader in special washing powders (57% of the market in 1994, is continuing along these lines. These four manufacturers represent nearly 92% of sales, the rest are for private labels and **lowest - priced products**. There are a lot of new **products** on this sector - **products less than** four years old represent 35% of the turnover on the French market. Producers have undertaken promotions with free product, which coupled with segment's price war, reduced the market turnover. Skip Power and eco-refills have forced manufacturers to re-think their products in-store presentation, because the proliferation of new products poses stocking problems, particularly in medium-size supermarkets. Lever holds a 36% share of micro powders (up 4.7%), Procter & Gamble holds 39.6% (down 2.5%), but Procter & Gamble eco-refills may upset the apple cart in the battle between the giants. In March-April 1994, standard formats represented 48.4% of the sales volume, followed by liquids with 24.3%, concentrated powders with 20.1%, and special detergents with 7.2%.

COMPANY: HENKEL; COLGATE-PALMOLIVE; PROCTER & GAMBLE; LEVER

PRODUCT: Household Detergents (2841HH);

EVENT: Sales & Consumption (65); Market & Industry News (60);

COUNTRY: France (4FRA);

18/5/46 (Item 33 from file: 583)

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06048131

Amex launches non-life product

TAIWAN: AMEX PROVIDES HOME CONTENTS INSURANCE

The China Post (XKV) 20 Jul 1994 p.9

Language: ENGLISH

After two years of being an insurance agent in Taiwan, American Express INTL. announced to provide insurance coverage of "home contents". In return, American Express card holders will be insured against fire and theft. American Express has **contracted** with Malayan Overseas Insurance Corporation to provide its card members full insurance coverage include life and non-life insurance **products**. American Express has more than 200,000 cardholders in Taiwan. one out of ten of its cardholders have joined one of its life insurance programs. American Express has re-designed its forms and processes so as to provide quick and better customer services. Under the regulations, insurance premium cost depends on the insurance buyer's occupation. Nevertheless, American Express offers the lowest possible insurance cost to its customers. Moreover, the payment method can be in monthly just to make sure it is the most convenient and affordable way. American Express aims to provide the insurance programs only to its member through direct mailing. Being an insurance agent, American Express only needs a capital of NTD 2 mn for operation in Taiwan, though the regulations require a foreign insurance company to have a minimum NTD 2 bn capital to begin operation in Taiwan. NTD 50 mn is required for a foreign firm to open a branch in Taiwan. Accordingly, Citibank is capable to become an insurance agent using the direct marketing method. American Express has subsidiary companies including American Express Insurance Marketing Inc., American Life Insurance Company, Life Insurance Company of Georgia, and Connecticut General Life Insurance Company. It will start a new subsidiary American Express General Insurance Agency, which will provide non-life insurance programs. \*

COMPANY: MALAYAN OVERSEAS INSURANCE; AMERICAN EXPRESS GENERAL INSURANCE AGENCY; CONNECTICUT GENERAL LIFE INSURANCE; LIFE INSURANCE COMPANY OF GEORGIA; AMERICAN EXPRESS INSURANCE MARKETING; AMERICAN LIFE INSURANCE; AMERICAN EXPRESS INTL

PRODUCT: Property & Liability Insurance (6330);

EVENT: Planning & Information (22); Marketing Procedures (24);

COUNTRY: Taiwan (9TAI);

18/5/47 (Item 34 from file: 583)

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06028180

Poland - an underestimated market?

POLAND: DRUG MARKET TO GROW TO USD 3BN IN 2000

Scrip (XJN) 29 Jul 1994 p.6

Language: ENGLISH

Peter van der Sluis of Eli Lilly in Poland forecast the Polish pharmaceutical market to grow from USD 1.2bn in 1993 to USD 3bn in 2000 or 15% per year. In terms of volume, drug consumption is about 1bn packs, which is about the level of Spain. Although prices doubled from USD 0.60 to USD 1.20 over the last two years, the pharmaceuticals industry still

records losses. The government sets the **prices** 10% below the **lowest price** in other markets. Generics cost about 20% **less than the lowest price** in EU countries. They account for 47% of sales, branded **products** 40% and OTC 13%.

PRODUCT: Drugs & Pharmaceuticals (2830);  
EVENT: Commodity & Service Prices (72); Sales & Consumption (65);  
COUNTRY: Poland (6POL);

**18/5/48 (Item 35 from file: 583)**  
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06014417  
Okologisk melk  
NORWAY: TEST LAUNCH OF ECOLOGICAL MILK  
Arbeiderbladet (XSE) 04 July 1994 p. 10  
Language: NORWEGIAN

Time, Norske Meierier will test launch ecological milk in Oslo and Odal in October. Farmers and dairies will be paid as much for organic milk as conventional milk, but since there is no **maximum price** on the **product**, store prices may be somewhat **higher than** ordinary milk. Dairies expect ecological milk to achieve a 1-2% market share of total milk sales.

COMPANY: TINE; NORSKE MEIERIER

PRODUCT: Fluid Milk & Cream (2026);  
EVENT: Product Design & Development (33);  
COUNTRY: Norway (5NOR);

**18/5/49 (Item 36 from file: 583)**  
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06003308  
HK rates first for low-priced tourist goods  
HONG KONG: TOURIST GOODS SOLD AT LOWER PRICES  
The HongKong Standard (XKR) 15 Jun 1994 FinancialReview p.2  
Language: ENGLISH

According to the latest survey conducted by the Economist Intelligence Unit, Hong Kong remains the cheapest shopping destination among 11 major cities. Prices for a range of tourist goods in Hong Kong were 22% below the average prices. The survey shows that Tokyo is the most expensive city, with prices of **goods** are 37% **higher than** the average price index. The survey reveals that Hong Kong **offers the lowest average prices** on the clothing and accessories basket which includes a Celine handbag, Chanel perfume, a Ralph Lauren shirt, Bally shoes, a gold necklace, frames for glasses, Samsonite luggage and a Rolex watch.

COMPANY: ROLEX; SAMSONITE; BALLY; RALPH LAUREN; CHANEL; CELINE; ECONOMIST INTELLIGENCE UNIT

EVENT: Commodity & Service Prices (72); Market & Industry News (60);  
COUNTRY: Hong Kong (9HON);

18/5/50 (Item 37 from file: 583)

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05992125

POURVOYEUR DE VOLUMES ET RESERVOIR DE MARGES EN BREF

FRANCE: THE SELF-SERVICE CHEESE DEPARTMENT

Lineaires (XOO) May 1994 No82, p.104

Language: FRENCH

The self-service cheese department in large retail stores represents sales of 530,000-540,000 tonnes of cheese annually, compared with 190,000 tonnes at delicatessen counters. It makes a turnover of FFr 22bn and represents 3% of the turnover from all of stores' products. According to a 1992 study by CIDIL, the commercial margin for a 7,000 m2 hypermarket would come to 14.8%. The turnover per metre of shelf space was FFr 21,000 to FFr 22,000. The margin for yogurt, dairy desserts, fromage frais and cream was 14.9%. Sales of cheeses in self-service departments increased 1.5% in 1993. The camembert had a 2% rise in sales volume. Emmental rose 6%. These two cheeses alone represent 40% of the department's sales. Goat cheese and bite-sized cheese had an 8% rise in sales, fresh cheeses rose 3.5%, and flavoured cheeses rose 3%. However, light cheese fell 18%. Creamy cheeses dropped 2.2% and hard cheese rose 1.5%. The sales which are rising are for **lowest - priced products** and upmarket **products**. Emmental and **products** whose prices are **less than** FFr 33 per kilo increased the most with a 57% rise according to Secodip. This article contains other figures on the market.

COMPANY: SECODIP; CIDIL

PRODUCT: Cheese (2022);

EVENT: Market & Industry News (60);

COUNTRY: France (4FRA);

18/5/51 (Item 38 from file: 583)

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05968032

FROMAGES A PATE PRESSEE

FRANCE: HARD CHEESE MARKET

Points de Vente (PDV) 30 Mar 1994 No549, p.27

Language: FRENCH

The hard cheese market is highly diversified in terms of the products, and the number and size of producers. Emmenthal is the heart of the market, with a volume of about 150,000 tonnes, up 5%. This vitality is due to the self-service departments, where slabs and shredded cheese are up sharply. The market is becoming commonplace, as is indicated by the drop at cutting tables, the rise in **lowest - priced products**, and the decline of national brands (**less than** 20% of the volume). The brands are striving to reverse this trend by promoting quality and two AOC brands (le Comte and Beaufort) to revitalise the selection. Bel dominates the market of cheese coated in wax and with natural rind, while Dutch cheeses contribute to the drop at cutting tables.

COMPANY: FROMAGERIES BEL

PRODUCT: Cheese (2022);

EVENT: Market & Industry News (60);

COUNTRY: France (4FRA);

**18/5/52 (Item 39 from file: 583)**

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05967996

La crise de croissance des marques distributeurs

FRANCE: NATIONAL BRANDS, PRIVATE LABELS, ETC.

Strategies (XOD) 01 Apr 1994 No871, p.1,28-31

Language: FRENCH

Private labels, distributed by 83% of supermarkets and hypermarkets, represent 19.6% of the food department, (42% of convenience goods) 8.5% of household cleaning and washing products and 6.1% of beauty and hygiene products. Nielsen counted an average of 831 private label convenience goods in supermarkets and hypermarkets, 4,447 manufacturers labels, and 559 lowest-priced products. According to a study by Marketing Office, 85% of consumers know a category of lowest-priced products, 87% have bought them at least once, and 40% have purchased them a second time. However, it appears the rise in lowest-priced products will eventually be slowed by the fact that they provide only a small turnover and mark-ups. Nevertheless, although they have had a considerable rise in staples, the chains which make lowest-priced products have made efforts to improve the quality of these products. It appears that national brands will remain present because of their attractiveness and the traffic they generate within supermarkets and hypermarkets. However, private labels, marketed by 83% of stores, appear to be real challengers. These are sold for 15% to 20% **more than lowest - priced products**. They keep customers coming back by offering good value for money. In addition to Casino's measures to establish its private label as a real social value, in 1993, only 49% of private labels were a copy of a leading product, compared with 71% in 1986. All private label manufacturers intend to compete with brands by innovating. Manufacturer brands have battled private labels and lowest-priced products with the weapons of price and promotions. However, it appears that price alone is not enough, although it may bring back customers who have been waylaid. Product quality and innovation must be unceasingly be promoted through dynamic advertising campaigns. While private labels and lowest-priced products provide 63% of volume sales of milk, Candia and Lactel dominated in 1993. Candia is advertising in order to educate customers. Crossed operations between retailers and manufacturers are another strategy, which stresses the product's intrinsic value and brands' potential for innovation.

PRODUCT: Beverages (2080); Cosmetics (2844CO); Household Liquid Detergents (2841LG); Food & Drink (2000);

EVENT: Market & Industry News (60);

COUNTRY: France (4FRA);

**18/5/53 (Item 40 from file: 583)**

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05966432

Martini rafle la mise

FRANCE: THE WINE-BASED APERITIF MARKET

Points de Vente (PDV) 24 Mar 1994 No548, p.38

Language: FRENCH

In 1993 31.15 million bottles of wine-based aperitifs were sold compared with 29.79 million in 1990. The private labels and **lowest - priced products** represented **more than** 10% of the market. Martini Rosso (17.5 million bottles, 80% in supermarkets and hypermarkets, down 1.2%), Martini Bianco (five million bottles, 85% in supermarkets and hypermarkets, up 3.8%), Martini Rose (1.75 million bottles, 97% in supermarkets and hypermarkets) and Martini Extra Dry (200,000 bottles down 20%) represent 60% of the wine-based aperitifs in supermarkets and hypermarkets and represent 80% of vermouth sales. Martini is far ahead of Cinzano, which is distributed by Pernod. Martini has opted for a special positioning for each of its products, so that the consumers are very different. Noilly Prat dominates the extra-dry white vermouths, which has an 85% market share, with 600,000 bottles sold in supermarkets and hypermarkets. The market share of the quinine tonic wine segment dropped over the past three years from 24.5% to 20.6% in 1993. It seems that younger people are turning away from quinine tonic wines, which are consumed by older people. Saint-Raphael's Ambre holds a 55% market share, with 1.8 million bottles sold in supermarkets and hypermarkets. However Saint-Raphael red wine dropped 2%. Byrrh's sales came to 1.2 million bottles, compared with 2.16 million for Ambassadeur Rouge, down 4%; 40,000 bottles for Ambassadeur Blanc, and one million for Dubonnet, up 3%. The Americanos segment came to 1.7 million bottles in all retail circuits in 1993, down 8%. Gancia leads the segment with 800,000 bottles in supermarkets and hypermarkets, with a 47% market share, followed by Americano 505, with a 13% market share.

COMPANY: AMERICANO 505; GANCIA; DUBONNET; AMBASSADEUR; BYRRH;  
SAINT-RAPHAEL; NOILLY-PRAT; CINZANO; MARTINI

PRODUCT: Fortified Wines (2084FW); Low Alcohol Wine (2080LW);  
EVENT: Sales & Consumption (65); Market & Industry News (60);  
COUNTRY: France (4FRA);

18/5/54 (Item 41 from file: 583)

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05947654

En direct avec...

FRANCE: TIPIAK'S STRATEGY

Agra Alimentation (AA) 17 Feb 1994 No1375, Panop.1-3

Language: FRENCH

Tipiak makes two thirds of its sales in frozen ready meals and the other third in the dry foods sector. Tipiak made FFr 452mn in turnover in 1993, up 9% with consolidated subsidiaries held constant. Its net earnings came to FFr 6mn. It makes 5% of its turnover from exports. The group hopes that its 1994 turnover will be close to FFr 480mn. In an interview, Hubert Groues, the president of Tipiak said that the company's good earnings are due to the group's management methods which are based on three-year plans revised yearly. To maintain quality for its Tipiak brand in supermarkets and hypermarkets and its Relais brand in home-service and freezers, Tipiak works on a **product** until consumers feel that its acceptability level is **higher than** that of its competitors. The company also makes private labels **lowest - priced products**, which represent 25% of the turnover for **products** used at home. Tipiak wants to develop industrial partnership with restaurants and food services and retailers, with an objective of 5% to 10% annual growth. The company is going to invest FFr 12mn in 1994 in order to improve productivity and factory quality standards. This article contains other details on Tipiak's strategy.

COMPANY: TIPIAK

PRODUCT: Chilled Food (2030CF); Frozen Specialities (2038);  
EVENT: Planning & Information (22); Company Reports & Accounts (83);  
COUNTRY: France (4FRA);

**18/5/55 (Item 42 from file: 583)**  
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05944962  
Ukrainian government resolution on petroleum prices  
UKRAINE: RESOLUTION ON PETROLEUM PRICES  
SWB Former USSR 4 Feb 1994 p. WD/2  
Language: ENGLISH

The Ukrainian government has adopted a resolution on the state regulation of prices for oil products. Prices for oil products, including those purchased as imports, that are sold in Ukraine, must not **exceed** the levels established. The **price** for oil, purchased in CIS countries under interstate **contracts**, is accepted at the level determined by these **contracts**. The price for oil, bought under direct contracts (between enterprises etc.) or from commercial structures, must not exceed that level by **more than 10%**. The price for oil that is imported from other countries cannot **exceed** the world **price**. Wholesale and factory prices for oil **products** that are produced by Ukraine's oil refineries and sold by them on the domestic market are determined with account taken of the maximum level of profitability to the amount of 25% of the full cost price of the production of these products.

PRODUCT: Oil Products (2911);  
EVENT: Commodity & Service Prices (72);  
COUNTRY: USSR (6USS);

**18/5/56 (Item 43 from file: 583)**  
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05914895  
LES PREMIERS PRIX RECULENT  
FRANCE: LOW-PRICED AND BRAND CHAMPAGNES  
LSA (LSA) 16 Dec 1993 No1377, p.48-49  
Language: FRENCH

Although lowest-priced products rose on the champagne market in 1992, the reduced price differences benefited intermediate priced champagne brands and private labels. There was a FFr 31 difference between Canard Duchene and **lowest - priced products - 30% less than** for 1992. Mid-range champagne sales **12- 30% less than** for 1992. Mid-range champagne sales for the twelve months ending September 1993 rose 7%, but during the past four months they rose 25%. These brands now hold a 20.7% market share compared with 16.5% in December 1992. The private labels held a 16.7% market share, and are expected to be more than 20% at the end of 1993. Mercier hold a 7.7% market share of the non-dated extra-dry champagne brands during the period from August to September 1993, followed by Alfred de Rothschild (5%), Canard Duchene (4.9%), De Castellane (2%) and Jacquart (0.9%).

COMPANY: JACQUART; DE CASTELLANE; CANARD DUCHENE; ALFRED DE ROTHSCHILD;  
MERCIER

PRODUCT: Sparkling Wines (2084SP);  
EVENT: Market & Industry News (60);  
COUNTRY: France (4FRA);

**18/5/57 (Item 44 from file: 583)**

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05907167

PRODUITS ALIMENTAIRES: CROISSANCE FAIBLE EN OCTOBRE ET PREVISIONS PL\  
FRANCE: ACTIVITY IN THE MILK SECTOR  
Agra Alimentation (AA) 25 Nov 1993 No1364, p.PM4-PM8  
Language: FRENCH

According to the Banque de France, the activity in the chilled dairy productions sector clearly increased in October 1993. Demand rises, but there is still stiff competition from **lowest - priced products**. Stocks are at a good level, but order books are slightly **lower than** usual. The butter operation has increased slightly. Stocks are a little low and order books are well filled. Activity is expected to rise in the coming weeks. Cheese production, delivery and order are up slightly. Stocks are normal and order books well filled, which should lead to a rise in operations in the short term. Demand has been well-directed both inside and outside of France. Demand for dry milk has been weak, leading to a drop in production, shipments, and orders. On this market there is stiff foreign competition. The future is uncertain because of surplus stocks of finished products and low order books. Ice cream activity dropped. Despite a drop in production capacity, stocks remain high. This sector is somewhat bearish because of the weakness in order books. This article contains more details on cheeses, and non-dairy food products.

PRODUCT: Dairy Products (2020);  
EVENT: Company Reports & Accounts (83);  
COUNTRY: France (4FRA);

**18/5/58 (Item 45 from file: 583)**

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05895856

Shopi fait un double pari

FRANCE: SHOPI'S STRATEGY  
Points de Vente (PDV) 6 Oct 1993 No526, p.16  
Language: FRENCH

Promodes' 856 Shop supermarkets, which have an average sales space of 450 m2 each, made a turnover of FFfr 10.6bn after taxes in 1992. Shop is **offers 250 lowest - priced products**, with a goal of not being 3 points **higher than** the price index for general discount stores. Shopi also aims to improve logistics and harmonise its computer networks. In order to compete with local shops, Shop intends to promote services and professionalism within its traditional departments, like the butcher's department which provides 21%-24% of the average Shopi supermarket's sales.

COMPANY: PROMODES; SHOPI



PRODUCT: Hypermarkets (5321); Grocery Stores (5411);  
EVENT: Planning & Information (22);  
COUNTRY: France (4FRA);

**18/5/59 (Item 46 from file: 583)**

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05894771

UN FRANCHISE ATAC LANCE MAD

FRANCE: THE NEW MAD DISCOUNT STORE

LSA (LSA) 7 Oct 1993 No1366, p.22-24

Language: FRENCH

On 10 September 1993, Mad, Atac's new discount food store, opened at Villeneuve-la-Garenne (92). It has 250 m2 in sales space, and is found next to an Atac store with **more than** 1,000 m2. Mad **offered** about 600 base **products , lowest - priced products** . A second Atac store is to open in the Val de Marne. The results will be seen in six months.

COMPANY: ATAC; MAD

PRODUCT: Hypermarkets (5321); Grocery Stores (5411);  
EVENT: Company Formation (12); Company Formation (14);  
COUNTRY: France (4FRA);

**18/5/60 (Item 47 from file: 583)**

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05869682

LE GROUPE COFIGEO ACCELERE SA RESTRUCTURATION

FRANCE: COFIGEO'S OBJECTIVES

Les Echos (LE) 29 Jun 1993 p.13

Language: FRENCH

Cofigeo's turnover stagnated at FFr 1.3bn in 1992, and its net earnings dropped FFr 5mn to FFr 19.6mn, because of the restructuring of the CCRF (ready meals) and Salaisons Imbert salt meats companies. Cofigeo remains bullish for 1993, and expects its two subsidiaries to be back in the black in 1993, and it expects a slight increase in its turnover and a net profit of FFr 30mn. In 1992, the Cofigeo's turnover dropped from FFr 202mn to FFr 161mn in conventional deli-meats. However, the group saw its sales rise to FFr 657mn, due mainly to the boom in lowest-priced products, where Cofigeo is very present. However Cofigeo does not think the vogue for **lowest - priced products** will last **more than** two or three years, and predicts that prices for national brands will drop. It expects the price differential between national brands and lowest-priced products to shrink from 30% to 10%. Cofigeo will continue its restructuring during 1993, cutting its workforce from 1,500 to 1,300 by the end of 1993. It will restructure five deli-meat units. To do this, Cofigeo will invest FFr 400mn over three years in rebuilding the Imbert plant at Dourdan, where a good part of the business will be consolidated.

COMPANY: SALAISONS IMBERT; CCRF; COFIGEO

PRODUCT: Processed Pork & Bacon (2013PR);  
EVENT: Planning & Information (22); Company Reports & Accounts (83);  
COUNTRY: France (4FRA);

18/5/61 (Item 48 from file: 583)  
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05863502  
PORTOS ET VDN DE NOUVEAU DANS LE VENT  
FRANCE: OVERVIEW OF PORT & NATURAL SWEET WINES  
Points de Vente (PDV) 2 Jun 1993 No514, p.21-22  
Language: FRENCH

In 1992, 22 million litres of port were sold and 48 million litres of natural sweet wines. the combined turnover for these two categories came to FFfr 2.5bn. In supermarkets and hypermarkets, port sales rose 5% in volume and 5.1% in value. Sales of natural sweet wine increased 2% in volume and 4% in value. Sales of muscatel increased 12% in volume and 15% in value in 1992. Sales of wine-based spirits increased 1.8% in volume and 3.5% in value. Sales of **lowest - priced products** rose 22% overall in volume, three times **higher than** those of the total market. Sales of major brand natural sweet wines, such as Bartisol, Daure, Rapha, Manor, and Vabe dropped 6.8%, for 40.1% of the market in 1992.

PRODUCT: Fortified Wines (2084FW);  
EVENT: Market & Industry News (60);  
COUNTRY: France (4FRA);

18/5/62 (Item 49 from file: 583)  
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03860697  
Byggvaror billigare i Norge an i Sverige  
SWEDEN - BUILDING MATERIALS CHEAPER IN NORWAY  
Dagens Industri (DI) 22 November 1990 p10  
Language: Swedish

Building materials are cheaper in Norway than Sweden, it was found during a survey. In four cases, the highest prices in Norway were **lower than** the **lowest prices** in Sweden. Certain Swedish **products** were also found to be cheaper in Norway than Sweden.\*

PRODUCT: Timber & Building Mtrls, Whsle (5030);  
EVENT: MARKET & INDUSTRY NEWS (60);  
COUNTRY: Norway (5NOR); Sweden (5SWE); OECD Europe (415); NATO Countries (420); European Free Trade Association Countries (511); Scandinavian Countries (512);

18/5/63 (Item 50 from file: 583)  
DIALOG(R)File 583:Gale Group Globalbase(TM)  
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03798027  
Las refineras espanolas podran fijar los precios de los/  
SPAIN - REFINERIES TO BE ALLOWED TO SET FUEL PRICES  
Pais (ELP) 18 October 1990 p59  
Language: Spanish

Campsa (Spain), state oil distribution monopoly, is to be split into two by

the end of 1990, and refineries will be able to set prices for heating oil, while abiding by maximum price regulations. No date has been set for service station prices, and this can wait until 1992, without infringing EEC directives., though the Industry Ministry and Campsa wish to permit this in 1990. Campsa is to be divided into a logistical network for oil transport and a marketing network. Campsa's service stations are to be shared out according to market share: Repsol has 58%, Cepsa 16%, Petronor 13%, and Ertol, 6%. However, Ertol disagrees with this formula. Repsol aims to take over Campsa's brand name, which is another source of disagreement. Campsa owns 1,500 service stations, vs 1,369 at the end of 1989, and has further stations using the brand name under **contract**. There are a further 2,100 stations, 613 supply outlets with **more than** one supplier and 689 with a sole supplier, which are not linked to Campsa.

PRODUCT: Oil Refining (2910OR); Oil Products (2911); Garages & Filling Stations (5541);

EVENT: COMPANIES ACTIVITIES (10);

COUNTRY: Spain (4SPA); OECD Europe (415); European Economic Community Countries (419); NATO Countries (420);

**18/5/64 (Item 51 from file: 583)**

DIALOG(R) File 583:Gale Group Globalbase(TM)

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02420084

MARUBENI FAVOURITE FOR FIBRE-OPTIC CABLE CONTRACT

PAKISTAN - MARUBENI FAVOURITE FOR FIBRE-OPTIC CABLE CONTRACT

Middle East Economic Digest (MEED) 23 December 1988 p40

ISSN: 0047-7238

The contract for the 20km fibre-optic cable link from Karachi to Rawalpindi is likely to be awarded to Marubeni Corporation of Japan. The USD1r32 mil contract will be financed by the World Bank within a USD1r1 bil world telecom improvement programme. AT&T submitted the **lowest bid** of USD1r13.7 mil but Marubeni offered a discount of **more than** 20% and is connecting the award of the **contract** to Marubeni's plans to fund the USD1r400 mil-500 mil highway between Karachi and Peshwar.

PRODUCT: Fibre Optics (3832FO); Telecom Installations (4811TI); Telecom Land Lines (4811TL);

EVENT: PLANT/FACILITIES/EQUIPMENT (44);

COUNTRY: Pakistan (9PAK);

**18/5/65 (Item 1 from file: 256)**

DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.

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00102141

DOCUMENT TYPE: Review

**PRODUCT NAMES: Bookstores (830451); Internet Marketing (835552)**

**TITLE: Online booksellers are on the right page**

AUTHOR: Anthes, Gary H

SOURCE: Computerworld, v31 n19 p61(2) May 12, 1997

ISSN: 0010-4841

HOME PAGE: <http://www.computerworld.com>

RECORD TYPE: Review

REVIEW TYPE: Review

GRADE: A

Booksellers have done a comparatively superior job in designing their World Wide Web services. Three retail book sites are reviewed, and all are attractive, easy-to-use, and generally bug-free. The tester was able to find and order four test books online, including a fiction and a nonfiction best-seller, a dictionary, and a technical book about the Internet. Sites differed extensively in the quantity of inventory, but Amazon.com is the best choice for looking for obscure or out-of-print books. However, those looking for easy to find **items**, or bestsellers, should search for the **lowest prices**. Although sites' **prices** varied, none was consistently higher or **lower than** the other. The services also provide niceties, including chat rooms, book news, reviews, and other items of interest to readers and book shoppers. Ordering was generally easy, but searching caused some problems. All the search engines had some glitches, and if problems arise, users are advised to change the words in the search or choose another option and search again. Barnes & Noble and Borders Books and Music have no Internet presence currently, but plan sites soon. Book Stacks Unlimited provides fast and easy navigation tools in a logical uncluttered interface, and WordsWorth has 125,000 titles online. However, the company plans to offer 2.6 million titles, as Amazon.com does.

COMPANY NAME: Vendor Independent (9999999)

SPECIAL FEATURE: Screen Layouts Tables

DESCRIPTORS: Bookstores; Internet Marketing; Internet Shopping; Retailers

REVISION DATE: 20020819

18/5/66 (Item 1 from file: 139)

DIALOG(R) File 139:EconLit

(c) 2004 American Economic Association. All rts. reserv.

566480

**TITLE: Information Gatekeepers and the Competitiveness of Homogeneous Product Markets**

AUTHOR(S): Baye, Michael R.; Morgan, John

AUTHOR(S) AFFILIATION: IN U; Princeton U

PUBLICATION INFORMATION: Princeton University Discussion Papers in Economics, Woodrow Wilson School of Public and International Affairs: 195 PAGES: 16

PUBLICATION DATE: 1998

AVAILABILITY: Copies available from: Woodrow Wilson School of Public and International Affairs, Princeton University, Princeton, NJ 08544-1013.

Website: [www.princeton.edu/other/workingpapers.html](http://www.princeton.edu/other/workingpapers.html)

PRICE: no charge

DOCUMENT TYPE: Working Paper

ABSTRACT INDICATOR: Abstract

ABSTRACT: This paper represents a first attempt to examine the equilibrium interaction between markets for information and the product markets they serve. We consider a market for information controlled by a profit-maximizing gatekeeper, and a related product market comprised of homogenous product firms. The gatekeeper charges fees to firms in the product market who wish to advertise their prices and to consumers who wish to obtain access to the menu of advertised prices. Our main finding is that with optimizing firms and consumers, the gatekeeper's profits are maximized in an equilibrium where (a) advertising rates **exceed** subscription fees; (b) advertised **prices** are **lower than** unadvertised prices; and (c) the **product** market exhibits price dispersion despite the fact that consumers are fully informed and always purchase from the firm offering the best price.

COPYRIGHT: This record is part of the Abstracts of Working Papers in

Economics (AWPE) Database, copyright (c) 2001 Cambridge University Press

DESCRIPTOR(S) (1991 to Present): Market Structure and Pricing: Perfect Competition (D410); Market Structure and Pricing: Oligopoly and Other Forms of Market Imperfection (D430); Market Structure, Firm Strategy, and Market Performance: Oligopoly and Other Imperfect Markets; monopolistic competition; contestable markets (L130); Advertising (M370)

KEYWORD DESCRIPTOR(S) (1991 to Present): Price Dispersion; Advertising

18/5/67 (Item 2 from file: 139)

DIALOG(R)File 139:EconLit

(c) 2004 American Economic Association. All rts. reserv.

306663

**TITLE: The Effects of Price Restrictions on Competition Between Local and National Firms**

AUTHOR(S): DeGraba, Patrick

AUTHOR(S) AFFILIATION: Dept of Econ, U PA

PUBLICATION INFORMATION: University of Pennsylvania Center for the Study Of Organizational Innovation Working Paper: 190 PAGES: 24

PUBLICATION DATE: October 1985

AVAILABILITY: Copies available from: University of Pennsylvania, 3718 Locust Walk, Philadelphia, PA 19104-6297

PRICE: No Charge

DOCUMENT TYPE: Working Paper

ABSTRACT INDICATOR: Abstract

ABSTRACT: A Most Favored Customer Clause (MFC) in a sales **contract** stipulates that the seller must charge the buyer a price that is **less than** or equal to the **lowest price** quoted to any other customer. How do MFC's affect the equilibrium of an industry that has one national firm that faces a local competitor in each of two different markets? The model in this paper suggests that when the national firm offers MFC's to its customers, all firms in the industry charge lower prices than they would had these clauses not been in effect. Each firm in the model produces a differentiated product. The firms play a two-stage game in which each chooses a product specification in the first stage, and a price in the second, taking the first stage decisions as given. The equilibrium concept is that of perfect Nash equilibrium. The equilibrium prices in the game when the national firm is constrained by MFC's are shown to be lower than the prices in the game when the national firm is allowed to price discriminate. The intuition behind the result is that MFC's impose a constraint on the national firm in the second stage of the game. The local firms react to the constraint by being more aggressive (i.e., choosing a specification which is a closer substitute for that chosen by the national firm) in the first stage, causing the market to be more competitive, and thereby lowering equilibrium prices.

COPYRIGHT: This record is part of the Abstracts of Working Papers in Economics (AWPE) Database, copyright (c) 1988 Cambridge University Press

DESCRIPTOR(S) (Pre-1991): Market Structure: Industrial Organization and Corporate Strategy (6110); Industrial Policy (6160); Economics of Uncertainty and Information; Game Theory and Bargaining Theory: General (0260)

Set	Items	Description
S1	11	AU=(SEELEY J? OR SEELEY, J?)
S2	18269159	PRODUCT? ? OR GOODS OR WARES OR EQUIPMENT OR MERCHANDI? OR ITEM? ? OR COMMODIT???
S3	1750205	MIN OR LOWEST OR EXCEED OR MAXIMUM OR MINIMUM OR MAX
S4	7707424	(MORE OR HIGHER OR LESS? OR LOWER OR GREATER) () THAN
S5	12928489	PRICE? OR BID OR OFFER?
S6	4224493	CONTRACT?
S7	3252999	AGGREGAT? OR DIVID? OR APPORTION? OR ALLOCAT? OR SPLIT???
S8	103177	S3(2N)S5
S9	12424	S8(10N)S2
S10	426	S9(10N)S4
S11	26	S10(S) (S6 OR S7)
S12	86907	S7(5N)S2
S13	37	S12(15N)S8
S14	63	S11 OR S13
S15	55	S14 NOT PY>2000
S16	40	RD (unique items)
S17	0	S1 AND S8

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(c) 2004 Resp. DB Svcs.

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(c) 1999 The Gale Group

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(c) 2004 The Gale Group

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(c) 2004 American Banker

File 268:Banking Info Source 1981-2004/Feb W2  
(c) 2004 ProQuest Info&Learning

16/3,K/1 (Item 1 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

2832716 Supplier Number: 02832716 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**WD to plant SageTree as a separate entity -- Subsidiary to refine  
disk-drive maker's budding SCM solution**  
(Disk drive maker Western Digital Corp spins off its supply chain  
management division SageTree as separate entity; SageTree making  
SageQuest product available to public)  
Electronic Buyers News, p 68  
June 19, 2000  
DOCUMENT TYPE: Journal ISSN: 0164-6362 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 684

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...questions like, 'Why do I have excess materials in my European facility  
when the same **product** is on **allocation** at my Asian plant; is my  
**lowest - priced** component supplier my lowest total-cost supplier; and why  
did I miss a customer shipment...

16/3,K/2 (Item 1 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2004 ProQuest Info&Learning. All rts. reserv.

02092893 64743560  
**Tackling the real Internet revolution**  
Cooper, John  
CMA Management v74n9 PP: 42-44 Nov 2000  
ISSN: 1207-5183 JRNL CODE: RIA  
WORD COUNT: 1775

...TEXT: commerce,' BuyBuddy provides multiple categories of products,  
evaluation and pricing. In addition to finding the **lowest price**, users  
can access an **aggregate** review of **products** drawn from experts,  
consumers and the media. BuyBuddy is close to signing with every wireless  
...

16/3,K/3 (Item 2 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2004 ProQuest Info&Learning. All rts. reserv.

01815401 04-66392  
**The use of the nonprofit "defense" under Section 7 of the Clayton Act**  
Vaughn, Amanda J  
Vanderbilt Law Review v52n2 PP: 557-598 Mar 1999  
ISSN: 0042-2533 JRNL CODE: AVLR  
WORD COUNT: 19986

...TEXT: welfare than community governance.219 Competition encourages  
producers to offer the best quality at the **lowest price**.220 It is also  
the most efficient method of **allocating goods** and services, and the  
best indicator of consumer demand.221 Antitrust law, moreover, focuses on  
...

16/3,K/4 (Item 3 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2004 ProQuest Info&Learning. All rts. reserv.

01539508 01-90496

**Commentary: Matthew D. Shapiro and David W. Wilcox**

Diewert, W Erwin

Federal Reserve Bank of St. Louis Review v79n3 PP: 127-138 May/Jun 1997

ISSN: 0014-9187 JRNL CODE: FSL

WORD COUNT: 4358

...TEXT: problems raised by the seasonality of prices and quantities, the problems that occur when aggregating **prices** at the **lowest** level of **aggregation** (i.e., the new **goods** and new outlets problems), and the determination of the "correct" domain of definition for the...

16/3,K/5 (Item 4 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2004 ProQuest Info&Learning. All rts. reserv.

01225688 98-75083

**How health networks and HMOs could result in public utility regulation**

Weil, Thomas P

Hospital & Health Services Administration v41n2 PP: 266-280 Summer 1996

ISSN: 8750-3735 JRNL CODE: HHS

WORD COUNT: 5626

...TEXT: whereby free market competition protects consumers, restrains private economic power, and generally produces the best **allocation** of quality **goods** and services at the **lowest price** (Bloch et al. 1994; AHA 1992). Such antitrust inhibition in the recent past has not...

16/3,K/6 (Item 5 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2004 ProQuest Info&Learning. All rts. reserv.

00733882 93-83103

**Forecasting marginal costs of a multiple-output production technology**

Lady, George M; Moody, Carlisle E

Journal of Forecasting v12n5 PP: 421-435 Jun 1993

ISSN: 0277-6693 JRNL CODE: JOF

WORD COUNT: 6238

...TEXT: further price variation would produce no significant changes in domestic product output. The corner solution **prices** were the **maximum** and minimum **prices** used for pseudo-data generation. Sixteen price-variation runs were conducted for each **product** price by **dividing** the range of variation into 15 equal segments. We changed each price individually with all...

16/3,K/7 (Item 6 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2004 ProQuest Info&Learning. All rts. reserv.

00682247 93-31468

**The how and why of credit auctions**



Guasch, J Luis; Glaessner, Thomas  
Finance & Development v30n1 PP: 19-21 Mar 1993  
ISSN: 0015-1947 JRNL CODE: FID  
WORD COUNT: 2856

...TEXT: financial institution. CORFO analyzes the bids, compares them across products, selects cutoff rates for each **product**, and **allocates** existing funds, from highest to **lowest** interest rate **offered**, until all funds are exhausted or there are no more bids above the cutoff levels  
...

**16/3,K/8 (Item 7 from file: 15)**  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2004 ProQuest Info&Learning. All rts. reserv.

00642483 92-57423  
**Using Interest-Sensitive Products to Forge Golden Handcuffs**  
Reischl, Thomas C.  
Life Association News v87n10 PP: 42-49 Oct 1992  
ISSN: 0024-3078 JRNL CODE: LAN  
WORD COUNT: 1662

...TEXT: interest the business could otherwise have earned on the premium deposits.

The handcuff in a **split** -dollar arrangement is the low-cost life insurance protection (employee after-tax cost column). The employee's out-of-pocket cost is much **lower** than the **lowest** **priced** term **product**.

If the employee leaves the employer, of course, the life insurance bargain disappears. Since the...

**16/3,K/9 (Item 8 from file: 15)**  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2004 ProQuest Info&Learning. All rts. reserv.

00605008 92-20111  
**Still the Lucky Country**  
Elton, Howard  
Australian Accountant v62n2 PP: 32-35 Mar 1992  
ISSN: 0004-8631 JRNL CODE: AAA  
WORD COUNT: 2124

...TEXT: the fixed assets of mine equipment and development have little real value when production costs **exceed** **product** **prices**.

The **dividend** imputation system benefits investors who value franking credits. With greater profits being earned and taxed...

**16/3,K/10 (Item 9 from file: 15)**  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2004 ProQuest Info&Learning. All rts. reserv.

00134607 81-04378  
**That's the Limit!**  
Angrist, Stanley W.  
Forbes v127n4 PP: 138 Feb 16, 1981

ISSN: 0015-6914 JRNL CODE: FBR

...ABSTRACT: else wants to go long nor an uptick rule forbidding short sales at a price **lower than** that of the previous trade. The **commodity** market does have the daily limit which is the **maximum** amount the **price** of the **commodity** can change relative to the previous day's close. The limit gives traders reflection time...

... commodity exchanges based on the volatility of the item. Commodities lose their daily limit when **contracts** approach expiration or can expand their limits if prices move their limit for 3 consecutive...

**16/3,K/11 (Item 1 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

07494662 Supplier Number: 62814678 (USE FORMAT 7 FOR FULLTEXT)  
**WD to plant SageTree as a separate entity -- Subsidiary to refine disk-drive maker's budding SCM solution.**  
Shah, Jennifer Baljko  
Electronic Buyers' News, p68  
June 19, 2000  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 706

... questions like, 'Why do I have excess materials in my European facility when the same **product** is on **allocation** at my Asian plant; is my **lowest - priced** component supplier my lowest total-cost supplier; and why did I miss a customer shipment...

**16/3,K/12 (Item 2 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

07376771 Supplier Number: 59875131 (USE FORMAT 7 FOR FULLTEXT)  
**Fast Pages. (proxy server software) (Software Review) (Evaluation)**  
Freed, Les  
PC Magazine, v17, n19, p255  
Nov 3, 1998  
Language: English Record Type: Fulltext Abstract  
Article Type: Evaluation  
Document Type: Magazine/Journal; General Trade  
Word Count: 6408

... winprox.com. 621 at www.pcmag.com/infolink.  
\* WinProxy 2.1f (\$299 list) is the **lowest - priced** entry here. Though similar to WinGate Pro, it lacks that **product**'s ability to **aggregate** multiple connections. Still, WinProxy offers good capabilities, a simple-to-use interface, excellent user-access...

**16/3,K/13 (Item 3 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
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07290763 Supplier Number: 61848571 (USE FORMAT 7 FOR FULLTEXT)  
**ebuyxpress.com, Leading B2B MRO Procurement Web Site, Cuts Cost of Goods**

**20% by Eliminating Distribution Layer and Aggregating Millions in Buying Power.**

Business Wire, p1185

May 2, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 1491

... buyers and suppliers; improves distribution channel efficiencies; and, dramatically lowers processing expenses and cost of **goods** .

-- **Aggregated** purchasing power combines the purchase volume of all buyers, allowing ebuyxpress.com to negotiate the **lowest prices** for high quality goods. This provides economies of scale even for small companies, simplifies purchasing...

**16/3,K/14 (Item 4 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)

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07156871 Supplier Number: 59643804 (USE FORMAT 7 FOR FULLTEXT)

**Inconsistency of Termite Pretreaters Frustrates Florida PCO.**

SHAHEEN, LISA

Pest Control, v68, n2, p46

Feb, 2000

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1419

... high-volume, low-pressure applications.

However, having the right equipment isn't always what impresses **contractors** . Price is what really gains their attention. The problem perpetuates, because many **contractors** are simply interested in the **lowest price** .

Low-ball pricing and minimal **equipment** infer that some pretreaters are completing the jobs at **less than** label rate, and below the level of the law. This brings the issue of enforcement...

**16/3,K/15 (Item 5 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)

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07133041 Supplier Number: 59479794 (USE FORMAT 7 FOR FULLTEXT)

**Energy management: Generating a strategy for savings. (Brief Article)**

Hardgrove, Amy

Grocery Headquarters, v66, n1, p49

Jan, 2000

Language: English Record Type: Fulltext

Article Type: Brief Article

Document Type: Magazine/Journal; Trade

Word Count: 2852

... anymore, but it still has a direct impact on profitability."

Indeed, in addition to negotiating **contracts** , retailers should keep abreast of new technologies in the market. "Reducing energy by 30% or more is realistic, particularly for larger companies, although such a reduction may require **more than** finding the **lowest price commodity** ," says Athas, who notes that companies can realize substantial savings by taking a multifaceted approach...

16/3,K/16 (Item 6 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

06852507 Supplier Number: 58049690 (USE FORMAT 7 FOR FULLTEXT)  
**Shopping Online Nets Big Savings on Computers, Consumer Electronics Survey Says.**  
PR Newswire, p6319  
Dec 7, 1999  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 972

... 342. Even among comparison shopping services like CNET, Yahoo Shopping and MSN's eShop, which **aggregate** pricing information from multiple online retailers on a particular product, the survey found they differed...

...lowest price. CNET's shopping services delivered the lowest online price most often, with the **lowest price** on 14 out of the 21 **products** in which online prices were **lower than** brick and mortar stores. MSN's eShop was the high price leader, with the highest...

16/3,K/17 (Item 7 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
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06191221 Supplier Number: 54096308 (USE FORMAT 7 FOR FULLTEXT)  
**Psipenta USA Launches ERP Software Product Line for Mid-Size Capital Equipment Industry.**  
Business Wire, p1241  
March 15, 1999  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 935

... from other ERP providers in its vision to integrate all manufacturing lifecycles (product, project, customer, **contract** and service) and all processes of those lifecycles into one solution. In addition, its flexible, object-oriented **product** architecture (featuring **more than** 600 business objects) **offers maximum** configurability, fast implementations and easy integration with complementary systems.

According to Alice Greene, president, Industry...

16/3,K/18 (Item 8 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

05838791 Supplier Number: 50350469 (USE FORMAT 7 FOR FULLTEXT)  
**Looking Good: Monitors Get Thinner, Shorter, and less expensive**  
David Stone, M.  
Computer Shopper, v18, n11, p296  
Nov, 1998  
Language: English Record Type: Fulltext  
Article Type: Article  
Document Type: Magazine/Journal; General Trade

Word Count: 3775

... inch monitor, expect to pay \$860 to \$2,200.

For any monitor size, you can **divide** the **products** into lower-priced value models and higher-priced professional models. In general, value models **offer** a lower **maximum** resolution; even so, they usually offer the appropriate resolution for the screen size. But professional...

**16/3,K/19 (Item 9 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)

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05837488 Supplier Number: 50349116 (USE FORMAT 7 FOR FULLTEXT)

**WinProxy**

Freed, Les

PC Magazine, v17, n19, p269

Nov, 1998

Language: English Record Type: Fulltext

Article Type: Article

Document Type: Magazine/Journal; General Trade

Word Count: 437

WinProxy 2.1f (\$299 list) is the **lowest - priced** entry here. Though similar to WinGate Pro, it lacks that **product**'s ability to **aggregate** multiple connections. Still, WinProxy offers good capabilities, a simple-to-use interface, excellent user-access...

**16/3,K/20 (Item 10 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)

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03778085 Supplier Number: 45374357 (USE FORMAT 7 FOR FULLTEXT)

**Republic sees stock offering**

American Metal Market, p2

March 1, 1995

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Tabloid; Trade

Word Count: 507

... 1,050,000 tons. Republic did not separate out shipments of carbon and stainless bar **products**.

The proposed **maximum aggregate offering price** per share is listed in the prospectus as \$15. That is not a firm selling...

**16/3,K/21 (Item 11 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)

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03665888 Supplier Number: 45178749

**COMMENT CONTENIR LES PREMIERS PRIX**

LSA, p36-41

Dec 1, 1994

Language: French; NONENGLISH Record Type: Abstract

Document Type: Magazine/Journal; Trade

ABSTRACT:

Nielsen has studied the French selection in  
350 large stores - 142,394 mass-market **products**  
- in order to strive to **divide** them between  
national brands, private labels, and  
**lowest - priced** products. The **lowest - priced**  
products represent 11% of the selection with  
15,014 products, which pose major difficulties,  
because...

**16/3,K/22 (Item 12 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)  
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03461801 Supplier Number: 44831102 (USE FORMAT 7 FOR FULLTEXT)

**Cypress CPLDs Are Fast, Dense, Routable**

Semiconductor Industry & Business Survey, v16, n10, pN/A

July 11, 1994

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 263

... from pins. The FLASH370 logic blocks feature an intelligent Product  
Term Matrix (PTM) designed to **offer maximum** effective capacity,  
efficiently **allocating 86 product** terms to 16 macrocells without adding  
delay to the signal path.

The CY7C374 and CY7C375...

**16/3,K/23 (Item 13 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)  
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02929993 Supplier Number: 43960071

**Ukraine: Government of Ukraine is trying to limit growth in prices.**

Izvestiia, pF2

July 9, 1993

Language: Russian; NONENGLISH Record Type: Abstract

Document Type: Newspaper; Trade

ABSTRACT:

...Government of Ukraine is trying to limit growth in prices. It was  
established that retail **prices** cannot **exceed** wholesale **prices more**  
**than** by 59% if **goods** were produced in Ukraine. For imported commodities  
the difference between retail trade prices and prices...

...for convertible currency then no restrictions were imposed on difference  
in wholesale and retail or **contract** prices.

...

**16/3,K/24 (Item 14 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)  
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02347955 Supplier Number: 43079562 (USE FORMAT 7 FOR FULLTEXT)

**HOW MONEY IS SPENT**

Market Asia Pacific, v0, n0, pN/A

June 15, 1992

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade  
Word Count: 369

... something wears out. Selective consumption continues to increase.  
Some say the Japanese consumer has a " **split** personality" with regard to **product** prices. For commodities, Japanese consumers seek the **lowest price** . For products that Japanese find especially attractive, there is willingness to pay a premium price...

16/3,K/25 (Item 15 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
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02210935 Supplier Number: 42879770 (USE FORMAT 7 FOR FULLTEXT)  
**The Feds Want Your Discount**  
VARbusiness, p20  
April, 1992  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 679

In its decision late last year, GSBGA agreed a General Services Administration (GSA) **contracting** officer could reject an offer by Best Power Technology Sales Corp. because the uninterruptible power...

...to the government at the same price it sells it to resellers. In addition to **offering** GSA its **lowest** end user **price** , which was **less than** that of its competitors, the Best **product** was also superior to others, according to observers.

Best has taken its case to the...

16/3,K/26 (Item 1 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

12372403 SUPPLIER NUMBER: 63037411 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**The wrong way to Mandalay: the Massachusetts Selective Purchasing Act and the Constitution.**  
Dhooge, Lucien J.  
American Business Law Journal, 37, 3, 387  
Spring, 2000  
ISSN: 0002-7766 LANGUAGE: English RECORD TYPE: Fulltext; Abstract  
WORD COUNT: 47806 LINE COUNT: 03996

... procurement that involved a competitive bidding process, an agency or authority could also award a **contract** to a firm subject to disqualification if there was "no comparable low bid or offer...

...or offer" was defined as "a responsive and responsible bid or offer which (was) no **more than** ten percent **greater than** the **lowest bid** or **offer** submitted for **goods** or a service."(189)

The Act also provided two exemptions from disqualification.  
Initially, persons operating...

16/3,K/27 (Item 2 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

12128282      SUPPLIER NUMBER: 59653223      (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Profitable Mergers in a Cournot Model of Spatial Competition.**  
Norman, George; Pepall, Lynne  
Southern Economic Journal, 66, 3, 667  
Jan, 2000  
ISSN: 0038-4038      LANGUAGE: English      RECORD TYPE: Fulltext  
WORD COUNT: 7740      LINE COUNT: 00619

...      the linear inverse demand function  $p(x) = v - Q(x)$  where  $p(x)$  is the **product** price and  $Q(x)$  is **aggregate** output in the local market  $x$ , and  $v$  is the **maximum** consumer reservation **price** in each local market. Firms' costs of supplying consumers at different market locations on the...

**16/3,K/28      (Item 3 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

09888769      SUPPLIER NUMBER: 20013707      (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Agencies, schools buy more than the lowest bid . (opportunities for VARs to deliver services along with products for the education and government market) (includes related article on EAZY Distribution's success with long-term service contracts )(Paths to Profit) (Industry Trend or Event)**  
Waltz, Mitzi  
Computer Reseller News, n764, pS43(2)  
Nov 17, 1997  
ISSN: 0893-8377      LANGUAGE: English      RECORD TYPE: Fulltext; Abstract  
WORD COUNT: 1567      LINE COUNT: 00132

**Agencies, schools buy more than the lowest bid . (opportunities for VARs to deliver services along with products for the education and government market) (includes related article on EAZY Distribution's success with long-term service contracts )(Paths to Profit) (Industry Trend or Event)**

**16/3,K/29      (Item 4 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
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09365584      SUPPLIER NUMBER: 19227554      (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**New warning to resellers: differentiate your offerings or die a slow and very painful death. (PC Week Inside) (Industry Trend or Event) (Column)**  
Sangster, Denise  
PC Week, v14, n11, pA6(1)  
March 17, 1997  
DOCUMENT TYPE: Column      ISSN: 0740-1604      LANGUAGE: English  
RECORD TYPE: Fulltext; Abstract  
WORD COUNT: 662      LINE COUNT: 00056

...      and maintenance providers were clearly perceived to provide strategic value to their customers while the **contractors** were perceived to provide only tactical value. In fact, more than 70 percent of the...

...indicated that they were willing to pay good sums of money for strategic offerings, while **more than** 85 percent indicated that they wanted to purchase **products** from **contractors** at the **lowest price** .

Some of the channel partners identified as clear winners are Andersen



Consulting, Perot Systems, EDS...

**16/3,K/30 (Item 5 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
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07751700 SUPPLIER NUMBER: 16633273 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Republic sees stock offering. (Republic Engineered Steels Inc.)**  
Welch, David T.  
American Metal Market, v103, n40, p2(1)  
March 1, 1995  
ISSN: 0002-9998 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 535 LINE COUNT: 00042

... 1,050,000 tons. Republic did not separate out shipments of carbon and stainless bar **products** .

The proposed **maximum aggregate offering price** per share is listed in the prospectus as \$15. That is not a firm selling...

**16/3,K/31 (Item 6 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

02166838 SUPPLIER NUMBER: 03458040 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**House-Senate panel cuts sharply Divad gun, advanced missile funding.**  
Brooks, Rosanne; Chase, Martyn  
American Metal Market, v92, p4(2)  
Oct 1, 1984  
ISSN: 0002-9998 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 615 LINE COUNT: 00049

... during the past two years of debate over procurement abuses.

The Pentagon reforms will require:

\* **Contractors** to charge no **more than the lowest commercial price** for commonly available **items** , unless there are extraordinary circumstances.

\* Major contractors to identify items they sell to the military...

**16/3,K/32 (Item 7 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

01887741 SUPPLIER NUMBER: 02855111 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Cuisinarts price suit settlement: offers coupon plan authorizing discounts.**  
Bralow, David  
Retailing Home Furnishings, v57, p1(3)  
July 25, 1983  
ISSN: 0162-9158 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 815 LINE COUNT: 00064

... coupon benefit will be limited to \$20. In other words, an aggregate purchase may not **exceed** a list **price** of \$40.

While this settlement favors purchasers of more expensive **merchandise** , an **aggregate** purchase clause was included to provide some benefit to those buyers of small, low-cost...

16/3,K/33 (Item 8 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

01885014 SUPPLIER NUMBER: 02866544 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Clover blooms on tough retail turf.**  
Chain Store Age - General Merchandise Edition, v59, p89(10)  
Aug, 1983  
ISSN: 0193-1350 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 6145 LINE COUNT: 00478

... generally lower priced on comparable items.  
K mart's selection of casual slacks is sharply **divided** between  
basic **items** with the **lowest prices** of the three discount chains and  
the "Names for Less" program. Price points range from...

16/3,K/34 (Item 1 from file: 160)  
DIALOG(R)File 160:Gale Group PROMT(R)  
(c) 1999 The Gale Group. All rts. reserv.

01385073  
**FOLLOW UP: Domestic Priority Is Targeted.**  
AMERICAN METAL MARKET August 7, 1986 p. 16

US metals and manufacturing firms seeking defense supply **contracts**  
would be given priority over foreign competitors as long as their final  
**product** included at least 50% domestic content and their **price** was a  
**maximum 5% higher than** a foreign competitor's price, according to an  
amendment to defense authorization legislation passed on...

16/3,K/35 (Item 2 from file: 160)  
DIALOG(R)File 160:Gale Group PROMT(R)  
(c) 1999 The Gale Group. All rts. reserv.

01094716  
**Reagan Gets Bill to Reform Spare Parts Procurement.**  
ELECTRONIC NEWS October 15, 1984 p. 10

...Particulars of the bill eliminate qualified bidder and product lists  
used in many sole-source **contracts**, bar **contractors** from charging the  
government **more than the lowest** commercial **price** for off-the-shelf  
**items**, require **contractors** to make known the availability of volume  
discounts, and obligate **contractors** to identify products not made by  
themselves and to fully explain overhead charges. In addition...

16/3,K/36 (Item 1 from file: 275)  
DIALOG(R)File 275:Gale Group Computer DB(TM)  
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02227769 SUPPLIER NUMBER: 21209047 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Looking Good: Monitors Get Thinner, Shorter, and less expensive.**  
(Technology Information)  
Stone, David M.  
Computer Shopper, v18, n11, p296(1)  
Nov, 1998  
ISSN: 0886-0556 LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 4069 LINE COUNT: 00308

... inch monitor, expect to pay \$860 to \$2,200.

For any monitor size, you can **divide** the **products** into lower-priced value models and higher-priced professional models. In general, value models **offer** a lower **maximum** resolution; even so, they usually offer the appropriate resolution for the screen size. But professional...

**16/3,K/37 (Item 2 from file: 275)**

DIALOG(R)File 275:Gale Group Computer DB(TM)

(c) 2004 The Gale Group. All rts. reserv.

01078006 SUPPLIER NUMBER: 00581708

**Reagan Gets Bill to Reform Spare Parts Procurement.**

Schwartz, L.

Electronic News, v30, n1519, p10

Oct. 15, 1984

ISSN: 0013-4937

LANGUAGE: ENGLISH

RECORD TYPE: ABSTRACT

...ABSTRACT: procurement system. The bill makes it easier for small businesses to find out about federal **contract** bids. It eliminates qualified bidder and **product** lists. **Contractors** are barred from charging **more than the lowest** commercial **price** for a **product**. **Contractors** must now identify **products** which they do not manufacture.

**16/3,K/38 (Item 1 from file: 636)**

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

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02731331 Supplier Number: 45542325 (USE FORMAT 7 FOR FULLTEXT)

**Evolution And Revolution In Italy's Pharma Market**

Marketletter, pN/A

May 15, 1995

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Newsletter; Trade

Word Count: 1637

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...but was frozen from last September to March, and until September 1995 increases of no **more than** 10% will be authorized. The new pricing law says the **maximum** allowed **price** for a **product** should be the average European Union price, using Germany, France, the UK and Spain as...

...EU, this has hit Italian pharmacists hard, and Federfarma has threatened not to renew its **contract** with the state next year, thus paralyzing the reimbursement system. If this happens, patients dispensed...

**16/3,K/39 (Item 2 from file: 636)**

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2004 The Gale Group. All rts. reserv.

01498580 Supplier Number: 42106064 (USE FORMAT 7 FOR FULLTEXT)

**"Solved Without Strikes"**

USSR Economics & Foreign Trade, pN/A

May 28, 1991

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade  
Word Count: 67

... consumption funds by 50 percent in 1991, and to sell up to 30 percent of **products** at **contract** prices which will not **exceed** state fixed **prices** by **more than** 25 percent.

Source: RABOCHAYA TRIBUNA, May 28, p. 2

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**16/3,K/40 (Item 3 from file: 636)**

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

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01005289 Supplier Number: 40289480 (USE FORMAT 7 FOR FULLTEXT)

**Blue ribbon contractor program aims low**

Military Avionics, v2, n3, pN/A

Feb 5, 1988

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 280

... exception of Navy Bomb Rack Program.

The idea is to reward on time delivery of **goods** by awarding 10% **more than the lowest bid** to a "Blue Ribbon" **contractor**. **Contracts** for the Navy Bomb Rack Program can get up to 20% more than the lowest...